







Dear Friends:

Thank you for your interest in Junior Achievement's signature work readiness program: JA Inspire®!

*JA Inspire*<sup>®</sup> is a collaboration of education and industry leaders in over 30 counties throughout Western and Central Upstate New York focused on providing <u>thousands</u> of students with the tools they need for future success.

The *JA Inspire*<sup>®</sup> digital curriculum is aligned with career and work readiness standards required by the New York State Department of Education and will be infused into middle and high school students' coursework. **At the center of this coursework is a powerful online event**, *the JA Inspire Virtual*<sup>®</sup> *Career Exploration Fair*, that will showcase the careers specific to our region.

This is where we need your help! As a sponsor you will provide students the opportunity to explore and learn about careers and jobs in your industry, <u>directly from YOU</u>. Please take a moment to review the attached information and the benefits that are available as a result of participating in this event.

We know that *JA Inspire*<sup>®</sup> is making a difference in young people's lives. Last year's students and teachers alike told us how engaging, informative, and helpful the virtual experience was in making decisions for their futures. It's time we come together to inspire and empower <u>OUR</u> students to view their education, careers, and finances **with hope** and with the belief that they can earn their success right here in our region of New York State.

### Let's get them ready!

Sincerely,

Patricia Leva

**Patricia J. Leva** President & CEO Junior Achievement of Central Upstate New York

John Crawford President & CEO Junior Achievement of Western New York

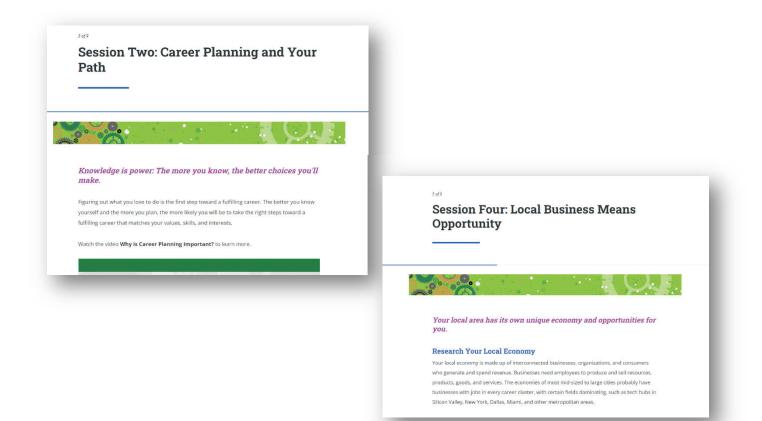
### Highlights

- 12-month access for educators.
- Unlimited exposure for your company and opportunity to engage students!
- JA Inspire Student Guidebook with company summaries

# **The Curriculum**

Students will complete the JA Inspire<sup>®</sup> curriculum prior to the Virtual Career Exploration Fair. JA Inspire curriculum has two specifically designed tracks--one for middle school students to begin career exploration and another for high school students to plan their future goals. All students will have access to the Virtual Career Exploration Fair for the entire school year. Students will complete pre/post surveys to evaluate the knowledge gained from the experience.

- Session One: Career Interests and Your Path
- Session Two: Career Planning and Your Path
- Session Three: Preparing to Meet Your Future
- Session Four: Local Business Means Opportunity
- Session Five: Learn from the Experts
- Session Six: Welcome to JA Inspire Virtual
- Session Seven: JA Inspire Personal Reflection



# JA Inspire<sup>®</sup> Virtual Career Exploration Fair

Through our innovative on-line platform, as an exhibitor, you will be able to design your own virtual booth, and upload documents and videos that students can view and save to their digital backpacks. JA Inspire will give students the chance to learn about more careers/jobs throughout NYS, help educators meet NYS requirements in career exploration, and allow **YOU** to reach thousands of regional students versus a single day live event.



### **Landing Page**

To take a look inside the JA Inspire Career Exploration Fair, follow this link to the simulation site:

https://jainspire-jacunywny23-24.vfairs.com/

Login Email: javip@vfairs.com Password: JA@VIP (case sensitive)

### **Convention Center Exterior**

All participants—students, teachers, and guests—will enter the event here.





### Virtual Lobby

As participants enter the virtual convention center, they first come to the virtual lobby where they will have access to all JA Inspire<sup>®</sup> Virtual resources - Exhibit Halls, Auditorium, Lounge, Resource Center, and an Information Desk. They will hear a Welcome video from our Presenting Sponsor.

### **Exhibit Halls**

All booths will be located within various Exhibit Halls. Students will visit and explore companies/organizations in the halls that match their career interests. All participants will enter the exhibit halls by the green toolbar at the top of the page or through the doors in the Virtual Lobby.





### **Exhibitor Booths**

Students can learn more about your company by visiting your virtual booth. There are six booth templates available that are customizable to meet your needs. This is where you can upload videos and documents for students to download into their electronic "backpacks."

### Auditorium

Sponsors will have the opportunity to post on-demand recorded videos on topics they wish to highlight.





### **Activity Lounge**

The Lounge will be a place where JA highlights key topics or regional interests for educators and students. Examples: Information on internships, summer jobs, volunteer opportunities for students, soft skill development, career speaker videos, STEM game apps, etc.

## Gamification

To encourage student participation, points will be assigned for actions students take while participating in the JA Inspire<sup>®</sup> Career Exploration Fair - visiting exhibit halls and booths, watching videos, downloading documents, etc. Prizes will be award to the students with the most points at various times throughout the year.





## Scavenger Hunt

Similar to gamification, students will receive points for finding a variety of items hidden throughout the virtual convention center. Sponsors will have the opportunity to have an item hidden at their booth to attract students to their virtual booth. Prizes will be awarded to students who find the most items.

# **EVENT SPONSORSHIPS**

	Education Sponsor \$5,000	Event Sponsor \$3,500	Exhibit Hall Sponsor \$2,500	Career Cluster Sponsor \$1,500
Unique brand placement in Educator emails and pre simulation promotions.				
Banner in Virtual Lobby that links directly to booth				
Opportunity to provide pre-recorded/on- demand videos in the auditorium or participate in the JA Career Speaker Series	up to (3) 5-minute on-demand video	up to (2) 5-minute on-demand video	up to (1) 5-minute on-demand video	
Logo on JA Inspire <sup>®</sup> website page and select program marketing materials	and the second s			
Custom Booth - Choose from 6 different pre-designed booth options				
Priority Placement of booth in the Exhibit Hall				
Scavenger Hunt item added to booth				
Company listed, with a brief description, in the JA Inspire Digital Student supplement in simulation				
Posts across multiple social media platforms (Facebook, Instagram, Twitter & LinkedIn)				
Access to post-event engagement statistics				

# **BOOTH SPONSORSHIPS**

	Standard Booth \$500	Standard Booth (small non-profit)	
		\$100	
Standard Booth - Choose from 6 different pre-designed booth options			
Company listed in <i>Here to Career</i> Student Guidebook	***		



# Virtual Exhibit Halls and Booths

- Exhibitors can customize their booth to draw students' attention
- Option to place downloadable documents in booth (students can add to their virtual backpacks)
- Upload industry specific videos in booth to engage students
- Exhibitors will have a one sentence description of their organization in the JA Inspire Digital Student Guidebook
- Access to post-event engagement statistics

# 12-month Investment

# FOR MORE INFORMATION ON SPONSORSHIPS & EXHIBIT BOOTHS CONTACT:





#### JUNIOR ACHIEVEMENT OF CENTRAL UPSTATE NY(ROCHESTER)

200 W. Ridge Road Box 1 Rochester, NY 14615 (585) 327-7400 www.jacuny.org

Questions? Contact Marie Kamp (marie.kamp@ja.org)

#### JUNIOR ACHIEVEMENT OF WESTERN NEW YORK (BUFFALO)

500 Corporate Parkway Suite 118 Amherst, NY 14226 (716) 853-1381 x 212 www.jawny.org

Questions? Contact Lisa Roy (lroy@jawny.org)

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# JA Inspire<sup>®</sup> Career Exploration Program

## Now through August 2024!

Yes! We are proud to support the JA Inspire<sup>®</sup> Career Exploration Program at the level indicated below:

\$5,000	Education
\$3,500	Event Sponsor
\$2,500	Exhibit Hall
\$1,500	Career Cluster
\$500	Booth - Standard
\$100	Booth - Small Non-profit (<100 ees)

### Program Support Level and amount: \_\_\_\_

Company Name:			
Contact Name:			
Email:			
	City:	State:	ZIP:
Telephone:	Fax:		

### Please do not send payment with this form. JA will invoice.

Thank you for your support of Junior Achievement of WNY, a 501(c)(3) nonprofit organization.

Mail, or email this form to: Lisa Roy – Development Director Junior Achievement of WNY 500 Corporate Parkway, Suite 118 Amherst, NY 14226 Email: Lroy@jawny.org