|   |  |  | IRS e-file Signa   | ature Authori  | ization   | 0   | MB No. 1545-0047                                   |
|---|--|--|--|--|---|---|--|
| Form 887                                    | '9-TE  | for a Tax Exempt Entity  |  |  |   |   |  |
|   |  | For calendar year 202  | 1, or fiscal year beginning JUL  |  |   | 20 <u>22</u>  | 2021   |
| Department of                               |  |  | Do not send to the   |  |   |   |  |
| Internal Revent                             |  |  | Go to www.irs.gov/Form   | 88/91 E for the latest   | Information.  | EIN or SSN  |  |
|   |  | Achievem   | ent of Western   | New York   |   | 16-08214  | 488  |
| Name and tit                                |  |  | John Crawford  |  | I   |   |  |
| interne une u                               |  |  | President  |  |   |   |  |
| Part I                                      | Type of I  | Return and Re  | turn Information   |  |   |   |  |
| Form 5330 or <b>10a</b> belo                | filers may enter<br>ow, and the amo<br>is applicable, bla  | dollars and cents.<br>ount on that line for  | e using this Form 8879-TE a<br>For all other forms, enter w<br>the return being filed with t<br>0-). But, if you entered -0- or  | hole dollars only. If you his form was blank, the  | check the box on li<br>en leave line <b>1b, 2b,</b>                     | ine 1a, 2a, 3a, 4a<br>3b, 4b, 5b, 6b, 7   | a, 5a, 6a, 7a, 8a, 9a<br>b, 8b, 9b, or 10b,        |
|   |  | ere 🚬 🕨 🔀  | <b>b</b> Total revenue, if any (   | Form 990, Part VIII, col   | lumn (A), line 12)  | 1b  | 666,893.   |
|   |  | ck here  | <b>b</b> Total revenue, if any (   | Form 990-EZ, line 9)   |   | 2b  |  |
|   | rm 1120-POL c  |  | b Total tax (Form 1120-  |  |   |   |  |
| 4a For                                      | rm 990-PF cheo   | ck here  | b Tax based on investm   |  |   |   |  |
| 5a For                                      | rm 8868 check  | here   | b Balance due (Form 88   | 368, line 3c)  |   | 5b _  |  |
| 6a For                                      | rm 990-T check   | here ►   | b Total tax (Form 990-T,   | Part III, line 4)  |   | 6b _  |  |
| 7a For                                      | rm 4720 check  | here ►   | b Total tax (Form 4720,  | 50 - 10000 Provedski od 1970 pr. – 1982 Pred Statistick († 1980)   |   |   |  |
| 8a For                                      | rm 5227 check  | here   | b FMV of assets at end   |  | 7, Item D)  | <sup>8b</sup> _   |  |
|   | rm 5330 check  |  | b Tax due (Form 5330, F  | in the second  |   |   |  |
|   | rm 8038-CP ch  |  | b Amount of credit pay   |  |   |   |  |
| Part II                                     |  |  | ture Authorization of  |  | Aller and a state   |   |  |
|   |  |  | I am an officer of the abov  | -  |   |   |  |
| financial ins<br>later than 2<br>payment of | stitution to debit<br>business days<br>f taxes to receiv   | the entry to this a<br>prior to the payme<br>e confidential infor  | ated in the tax preparation s<br>ccount. To revoke a payme<br>nt (settlement) date. I also a<br>mation necessary to answe<br>gnature for the electronic re   | nt, I must contact the U<br>authorize the financial in<br>r inquiries and resolve i  | J.S. Treasury Financ<br>nstitutions involved i<br>issues related to the | ial Agent at 1-88<br>in the processing<br>payment. I have   | 8-353-4537 no<br>g of the electronic<br>selected a |
|   | one box only   |  |  |  |   | _   | 16400  |
| XI  | authorize K1:  | risits & A   | Associates, CP.  |  | to  | enter my PIN  | 16488  |
|   |  |  | ERO firm nan   | ie   |   |   | er five numbers, but<br>not enter all zeros        |
| w<br>0                                      | vith a state ager<br>on the return's d   | cy(ies) regulating of sclosure consent s   |  | ed/State program, I als  | so authorize the afor   | rementioned ERC   | ) to enter my PIN                                  |
| re<br>IF                                    | eturn. If I have in<br>RS Fed/State pr   | ndicated within this<br>ogram, I will enter  | ax with respect to the entity<br>return that a copy of the re<br>my PIN on the return's disc   | turn is being filed with   | a state agency(ies)   | regulating chariti  |  |
| Part III                                    | icer or person subject<br>Certificat   | tion and Authe   | entication   |  |   | Date 🕨  |  |
|   |  |  | ic filing identification   |  |   |   |  |
|   | and a second | your five-digit self-  | and the second sec | Distance and the second s | 5275453355<br>o not enter all zeros                                     |   |  |
|   | this return in ac  |  | N, which is my signature or<br>requirements of <b>Pub. 4163,</b>   |  |   |   |  |
| ERO's signati                               |  |  |  |  | Date ►  |   |  |
|   |  |  |  |  |   |   |  |
|   |  |  | ERO Must Retain Thi<br>Ibmit This Form to th   |  |   | So  |  |
| LHA For P                                   | Privacy act and  | In Case of Management and Address of the Control of Case of Ca | ction Act Notice, see instru   |  |   | the second se | 8879-TE (2021)                                     |
| 102521 01-11-                               | -22  |  |  |  |   |   |  |

|                                |   | PUBLIC DISCLOSURE COPY - STATE REGISTRAT  | ION NO. 00-48-5   |                            |  |
|--------------------------------|---|---|---|----------------------------|--|
|                                | 0   | Return of Organization Exempt From  | n Income Tax  | OMB No. 1545-0047          |  |
| Forr                           | Form 990 Return of Organization Exempt From Income Tax<br>Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) 2021 |   |   |                            |  |
| Depa                           | Department of the Treasury Department of the Treasury Open to Public Open to Public   |   |   |                            |  |
|                                |   | e 2021 calendar year, or tax year beginning JUL 1, 2021 and ending  | JUN 30, 2022  | Inspection                 |  |
|                                | heck if   |   | D Employer identificat  | ion number                 |  |
| <b>D</b> a                     | pplicab   | le:   |   |                            |  |
| X                              | Addre   | Junior Achievement of Western New York  |   |                            |  |
|                                | Name<br>Chang   | Doing business as   | 16-0821488  | 3                          |  |
|                                | Initial<br>returr   | ,   |   |                            |  |
|                                | Final<br>returr<br>termi  |   | 716-853-13  |                            |  |
|                                | ated<br>Amer  | City or town, state or province, country, and ZIP or foreign postal code  | G Gross receipts \$   | 693,870.                   |  |
|                                | _returr<br>]Appli   | Anner SC, NI 14220  | H(a) Is this a group retuined   |                            |  |
|                                | ⊥tiòn<br>pend   | F Name and address of principal officer: 0 01111 CLAWLOLG   | for subordinates?   |                            |  |
| <u> </u>                       | · ~ ~ ~   |   | H(b)         Are all subordinates incluion           527         If "No," attach a list |                            |  |
|                                |   | te: > www.jawny.org   | H(c) Group exemption n  |                            |  |
|                                |   |   | 'ear of formation: 1958 M S   |                            |  |
|                                |   | Summary   |   | ale er legal aemener       |  |
|                                | 1   | Briefly describe the organization's mission or most significant activities: See Sche  | dule O.   |                            |  |
| Activities & Governance        |   | · · · · · · · · · · · · · · · · · · ·   |   |                            |  |
| srne                           | 2   | Check this box 🕨 🛄 if the organization discontinued its operations or disposed of n   | nore than 25% of its net asse   |                            |  |
| 9V0                            | 3   | Number of voting members of the governing body (Part VI, line 1a)   |   | 37                         |  |
| 8<br>8                         | 4   | Number of independent voting members of the governing body (Part VI, line 1b)   |   | 37                         |  |
| es                             | 5   | Total number of individuals employed in calendar year 2021 (Part V, line 2a)  |   | 8                          |  |
| iviti                          | 6   | Total number of volunteers (estimate if necessary)  |   | 291                        |  |
| Act                            |   | Total unrelated business revenue from Part VIII, column (C), line 12  |   | 0.                         |  |
|                                | b   | Net unrelated business taxable income from Form 990-T, Part I, line 11  |   | 0.                         |  |
|                                |   |   | Prior Year  | Current Year               |  |
| ne                             | 8   | Contributions and grants (Part VIII, line 1h)   | 648,658.  | 618,717.<br>49,965.        |  |
| Revenue                        | 9   | Program service revenue (Part VIII, line 2g)  | 7,493.  | 49,965.                    |  |
| Re                             |   | Investment income (Part VIII, column (A), lines 3, 4, and 7d)   | -25,850.  | -6,729.                    |  |
|                                | 11<br>12  | Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)  | 630,301.  | 666,893.                   |  |
|                                | 13  | Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)<br>Grants and similar amounts paid (Part IX, column (A), lines 1-3)  | 0.00,001.   | 000,000.                   |  |
|                                | 14  |   | 0.  | 0.                         |  |
| 6                              |   |   | 453,783.  | 485,502.                   |  |
| Expenses                       | 16a   | Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)<br>Professional fundraising fees (Part IX, column (A), line 11e)<br>Total fundraising expenses (Part IX, column (D), line 25) 	 87,478. | 0.  | 0.                         |  |
| per                            | b   | Total fundraising expenses (Part IX, column (D), line 25) 	 87,478.   | -   | -                          |  |
| ш                              | 17  | Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)  | 136,407.  | 173,755.                   |  |
|                                | 18  | Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)   | 590,190.  | 659,257.                   |  |
|                                | 19  | Revenue less expenses. Subtract line 18 from line 12  | 40,111.   | 7,636.                     |  |
| or<br>ces                      |   |   | Beginning of Current Year   | End of Year                |  |
| Net Assets or<br>Fund Balances | 20  | Total assets (Part X, line 16)  | 699,226.  | 618,357.                   |  |
| t As<br>id B                   | 21  | Total liabilities (Part X, line 26)   | 108,747.  | 29,559.                    |  |
|                                | 22  | Net assets or fund balances. Subtract line 21 from line 20  | 590,479.  | 588,798.                   |  |
|                                | rt II   | Signature Block   |   |                            |  |
|                                |   | alties of perjury, I declare that I have examined this return, including accompanying schedules and sta   |   | nowledge and belief, it is |  |
| true,                          | corre   | ct, and complete. Declaration of preparer (other than officer) is based on all information of which prep  | arer has any knowledge.   |                            |  |
|                                |   |   |   |                            |  |

| Sign  | Signature of officer  |                      | Date                    |  |  |
|---|---|----------------------|-------------------------|--|--|
| Here  | John Crawford, Presider   | nt                   |                         |  |  |
|   | Type or print name and title  |                      |                         |  |  |
|   |   | Preparer's signature | ate Check PTIN          |  |  |
| Paid  | Lisa M. Kirisits, CPA   |                      | self-employed P00809450 |  |  |
| Preparer  | Firm's name 🕨 Kirisits & Assoc  |                      | Firm's EIN ▶ 26-1689358 |  |  |
| Use Only  | Firm's address 1231 Delaware Av   |                      |                         |  |  |
|   | Buffalo, NY 14209 Phone no.716-881-0089   |                      |                         |  |  |
| May the IRS discuss this return with the preparer shown above? See instructions |   |                      |                         |  |  |
| 132001 12-0   | 132001 12-09-21 LHA For Paperwork Reduction Act Notice, see the separate instructions. Form <b>990</b> (2021) |                      |                         |  |  |

| See Schedule O for Or | ganization Mission | Statement | Continuation |
|-----------------------|--------------------|-----------|--------------|
|-----------------------|--------------------|-----------|--------------|

|    | young people to succeed in the global economy. Our  |
|----|---|
|    | volunteer-delivered, experiential programs give students knowledge and skills in financial literacy, work readiness and entrepreneurship.   |
| 2  | Did the organization undertake any significant program services during the year which were not listed on the  |
|    | prior Form 990 or 990-EZ?   |
| 3  | Did the organization cease conducting, or make significant changes in how it conducts, any program services?  |
| 4  | Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.<br>Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and  |
|    | revenue, if any, for each program service reported.   |
| 4a | (Code: )(Expenses 202,248. including grants of \$ )(Revenue \$ 22,065)<br>The elementary school program helps students in kindergarten through  |
|    | fifth grade to learn the basic concepts of business and economics and   |
|    | how education is relevant to the workplace. The sequential activities   |
|    | build on studies from each preceding grade and prepare students for   |
|    | secondary school and lifelong learning. The program is taught by a volunteer consultant from the local business community.  |
|    | volunteer consultant from the focal business community.   |
|    |   |
|    |   |
|    |   |
|    |   |
| 4b | (Code:)(Expenses \$ 129,790. including grants of \$) (Revenue \$ 4,000<br>The middle grades program helps students in grades sixth through eight  |
|    | build on concepts the students learned in junior achievement's  |
|    | elementary school program and reinforces the value of workforce<br>readiness, entrepreneurship, and financial literacy. Students are  |
|    | introduced to many economic concepts and useful facts about the working   |
|    | world. The program is taught by a volunteer consultant from the local   |
|    | business community.   |
|    |   |
|    |   |
|    |   |
|    |   |
|    |   |
| 4c |   |
| 4c | The high school program teaches students from ninth through twelfth   |
| 4c | The high school program teaches students from ninth through twelfth grade about concepts relating to entrepreneurship, financial literacy,  |
| 4c | The high school program teaches students from ninth through twelfth<br>grade about concepts relating to entrepreneurship, financial literacy,<br>and work readiness. The volunteers bring real- life business   |
| 4c | The high school program teaches students from ninth through twelfth<br>grade about concepts relating to entrepreneurship, financial literacy,<br>and work readiness. The volunteers bring real- life business<br>experience and guidance into the classroom at a time that represents a   |
| 4c | The high school program teaches students from ninth through twelfth<br>grade about concepts relating to entrepreneurship, financial literacy,<br>and work readiness. The volunteers bring real-life business<br>experience and guidance into the classroom at a time that represents a<br>essential crossroads for young people. The program is taught by a   |
| 4c | The high school program teaches students from ninth through twelfth<br>grade about concepts relating to entrepreneurship, financial literacy,<br>and work readiness. The volunteers bring real- life business<br>experience and guidance into the classroom at a time that represents a   |
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|    | The high school program teaches students from ninth through twelfth<br>grade about concepts relating to entrepreneurship, financial literacy,<br>and work readiness. The volunteers bring real-life business<br>experience and guidance into the classroom at a time that represents a<br>essential crossroads for young people. The program is taught by a   |
|    | The high school program teaches students from ninth through twelfth<br>grade about concepts relating to entrepreneurship, financial literacy,<br>and work readiness. The volunteers bring real-life business<br>experience and guidance into the classroom at a time that represents as<br>essential crossroads for young people. The program is taught by a<br>volunteer consultant from the local business community. |

| Form | aan | (2021) |
|------|-----|--------|

|        |  |      | Yes  | No       |
|--------|--|------|------|----------|
| 1      | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?  |      |      |          |
|        | If "Yes," complete Schedule A  | 1    | X    |          |
| 2      | Is the organization required to complete Schedule B, Schedule of Contributors? See instructions  | 2    | Х    |          |
| 3      | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for  |      |      | v        |
|        | public office? If "Yes," complete Schedule C, Part I   | 3    |      | X        |
| 4      | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II                                       | 4    |      | x        |
| 5      | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Rev. Proc. 98-19? <i>If</i> "Yes," <i>complete Schedule C, Part III</i> | 5    |      | x        |
| 6      | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to  |      |      | <u> </u> |
|        | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I   | 6    |      | X        |
| 7      | Did the organization receive or hold a conservation easement, including easements to preserve open space,  |      |      |          |
|        | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II   | 7    |      | X        |
| 8      | Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If</i> "Yes," <i>complete</i>   | •    |      | x        |
| 0      | Schedule D, Part III   | 8    |      |          |
| 9      | amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?<br>If "Yes," complete Schedule D, Part IV  | 9    |      | x        |
| 10     | Did the organization, directly or through a related organization, hold assets in donor-restricted endowments   | -    |      |          |
|        | or in quasi endowments? If "Yes," complete Schedule D, Part V  | 10   |      | x        |
| 11     | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X, as applicable.   |      |      |          |
| а      | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI  | 11a  | x    |          |
| b      | Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total   |      |      |          |
|        | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII  |      |      | х        |
| с      | c Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total  |      |      |          |
|        | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII   | 11c  |      | X        |
| d      | Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in  |      |      |          |
|        | Part X, line 16? If "Yes," complete Schedule D, Part IX  | 11d  |      | X        |
|        | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X  | 11e  | Х    |          |
| f      | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses  |      |      | v        |
| 10-    | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X   | 11f  |      | X        |
| iza    | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII   | 12a  | х    |          |
| b      | Was the organization included in consolidated, independent audited financial statements for the tax year?  |      |      |          |
|        | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional  | 12b  |      | X        |
| 13     | Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If</i> "Yes," <i>complete Schedule E</i>  | 13   |      | X        |
|        | Did the organization maintain an office, employees, or agents outside of the United States?  | 14a  |      |          |
| b      | investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000   |      |      |          |
|        | or more? If "Yes," complete Schedule F, Parts I and IV   | 14b  |      | x        |
| 15     | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any  |      |      |          |
|        | foreign organization? If "Yes," complete Schedule F, Parts II and IV   | 15   |      | Х        |
| 16     | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to   |      |      |          |
|        | or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV  | 16   |      | X        |
| 17     | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,  |      |      | v        |
|        | column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I. See instructions   | 17   |      | <u> </u> |
| 18     | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II   | 18   | х    |          |
| 19     | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If</i> "Yes," <i>complete Schedule G, Part III</i>   | 19   |      | x        |
| 20a    | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  | 20a  |      | Х        |
|        | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?   | 20b  |      |          |
| 21     | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or  |      |      |          |
|        | domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II  | 21   | 0000 | X        |
| 132003 | 3 12-09-21   | Form | 990  | (2021)   |

132003 12-09-21

20240117 793922 01-1868

2021.05030 Junior Achievement of Weste 01-18681

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| Form | aan | (2021) |
|------|-----|--------|
|      | 990 | (2021) |

|        |  |      | Yes | No       |
|--------|--|------|-----|----------|
| 22     | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on  |      |     |          |
|        | Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III  | 22   |     | X        |
| 23     | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5, about compensation of the organization's current  |      |     |          |
|        | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete   |      |     |          |
|        | Schedule J   | 23   |     | X        |
| 24a    | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the  |      |     |          |
|        | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete   |      |     | v        |
| _      | Schedule K. If "No," go to line 25a  | 24a  |     | X        |
|        | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?  | 24b  |     |          |
| С      | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease   |      |     |          |
|        | any tax-exempt bonds?  | 24c  |     |          |
|        | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?  | 24d  |     | <u> </u> |
| 25a    | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit   | 25a  |     | x        |
| h      | transaction with a disqualified person during the year? <i>If</i> "Yes," <i>complete Schedule L, Part I</i> Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and | 258  |     | - 23     |
| b      | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete  |      |     |          |
|        | Schedule L, Part I   | 25b  |     | x        |
| 26     | Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current  | 200  |     |          |
| 20     | or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35%  |      |     |          |
|        | controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II   | 26   |     | x        |
| 27     | Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee,  |      |     |          |
|        | creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled  |      |     |          |
|        | entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III   | 27   |     | x        |
| 28     | Was the organization a party to a business transaction with one of the following parties (see the Schedule L, Part IV,   |      |     |          |
|        | instructions for applicable filing thresholds, conditions, and exceptions):  |      |     |          |
| а      | A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If   |      |     |          |
|        | "Yes," complete Schedule L, Part IV  | 28a  |     | X        |
| b      | A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV  | 28b  |     | X        |
|        | A 35% controlled entity of one or more individuals and/or organizations described in line 28a or 28b?lf  |      |     |          |
|        | "Yes," complete Schedule L, Part IV  | 28c  |     | X        |
| 29     | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M   | 29   |     | X        |
| 30     | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation  |      |     |          |
|        | contributions? If "Yes," complete Schedule M   | 30   |     | X        |
| 31     | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I   | 31   |     | X        |
| 32     | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete   |      |     |          |
|        | Schedule N, Part II  | 32   |     | X        |
| 33     | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations   |      |     |          |
|        | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I  | 33   |     | X        |
| 34     | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and  |      | 37  |          |
|        | Part V, line 1   | 34   | X   | v        |
|        | Did the organization have a controlled entity within the meaning of section 512(b)(13)?  | 35a  |     | X        |
| b      | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity  | 054  |     |          |
| 20     | within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2  | 35b  |     | <u> </u> |
| 36     | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?   | 26   |     | x        |
| 37     | If "Yes," complete Schedule R, Part V, line 2<br>Did the organization conduct more than 5% of its activities through an entity that is not a related organization  | 36   |     | <u> </u> |
| 57     | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI   | 37   |     | x        |
| 38     | Did the organization complete Schedule O and provide explanations on Schedule O for Part VI, lines 11b and 19?   |      |     | <u> </u> |
|        | Note: All Form 990 filers are required to complete Schedule O  | 38   | x   |          |
| Par    |  |      |     | <b></b>  |
|        | Check if Schedule O contains a response or note to any line in this Part V   |      |     |          |
|        | . ,  |      | Yes | No       |
| 1a     | Enter the number reported in box 3 of Form 1096. Enter -0- if not applicable 1a  |      |     |          |
|        | Enter the number of Forms W-2G included on line 1a. Enter -0- if not applicable 1b   |      |     |          |
|        | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming   |      |     |          |
|        | (gambling) winnings to prize winners?  | 1c   | Х   |          |
| 132004 | 12-09-21   | Form | 990 | (2021)   |
|        | 5  |      |     |          |

| 2021)        | Junior      | Achievement          | of    | Western     | New             | York    |
|--------------|-------------|----------------------|-------|-------------|-----------------|---------|
| Statements I | Regarding C | Other IRS Filings an | nd Ta | ax Complian | <b>ce</b> (cont | tinued) |

|       |   |          |                       |      | Yes | No   |
|-------|---|----------|-----------------------|------|-----|------|
| 2a    | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return | 2a       | 8                     |      |     |      |
| h     | If at least one is reported on line 2a, did the organization file all required federal employment tax retu  |          |                       | 2b   | х   |      |
| b     | <b>Note:</b> If the sum of lines 1a and 2a is greater than 250, you may be required to <i>e-file</i> . See instruction  |          |                       | 20   |     |      |
| 3a    | Did the organization have unrelated business gross income of \$1,000 or more during the year?   |          |                       | 3a   |     | x    |
|       | If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule   |          |                       | 3b   |     |      |
|       | At any time during the calendar year, did the organization have an interest in, or a signature or other   |          |                       | 0.0  |     |      |
|       | financial account in a foreign country (such as a bank account, securities account, or other financial  |          | •                     | 4a   |     | x    |
| b     | If "Yes," enter the name of the foreign country   |          |                       |      |     |      |
|       | See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial A  | Accoun   | ts (FBAR).            |      |     |      |
| 5a    | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?   |          |                       | 5a   |     | X    |
|       | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter trans-  |          |                       | 5b   |     | X    |
|       | If "Yes" to line 5a or 5b, did the organization file Form 8886-T?   |          |                       | 5c   |     |      |
|       | Does the organization have annual gross receipts that are normally greater than \$100,000, and did t  |          |                       |      |     |      |
|       | any contributions that were not tax deductible as charitable contributions?   |          |                       | 6a   |     | X    |
| b     | If "Yes," did the organization include with every solicitation an express statement that such contribu  |          |                       |      |     |      |
|       | were not tax deductible?  |          | -                     | 6b   |     |      |
| 7     | Organizations that may receive deductible contributions under section 170(c).   |          |                       |      |     |      |
| а     | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and se  | rvices p | rovided to the payor? | 7a   | Х   |      |
| b     | If "Yes," did the organization notify the donor of the value of the goods or services provided?   |          |                       | 7b   | Х   |      |
| с     | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it w to file Form 8282?   | -        |                       | 7c   |     | x    |
| d     | If "Yes," indicate the number of Forms 8282 filed during the year   | 1 1      |                       |      |     |      |
|       | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit of  |          | xt?                   | 7e   |     |      |
| f     | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit cont   |          |                       | 7f   |     |      |
|       | If the organization received a contribution of qualified intellectual property, did the organization file F   |          |                       | 7g   |     |      |
|       | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organiz   |          |                       | 7h   |     |      |
| 3     | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained   |          |                       |      |     |      |
| -     |   |          | -                     | 8    |     |      |
| )     | Sponsoring organizations maintaining donor advised funds.   |          |                       | -    |     |      |
|       |   |          |                       | 9a   |     |      |
|       | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?   |          |                       | 9b   |     |      |
| )     | Section 501(c)(7) organizations. Enter:   |          |                       |      |     |      |
|       | Initiation fees and capital contributions included on Part VIII, line 12  | 10a      |                       |      |     |      |
|       | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities   | 10b      |                       |      |     |      |
| ĩ     | Section 501(c)(12) organizations. Enter:  |          |                       |      |     |      |
|       | Gross income from members or shareholders   | 11a      |                       |      |     |      |
|       | Gross income from other sources. (Do not net amounts due or paid to other sources against   |          |                       |      |     |      |
| ~     | amounts due or received from them.)   | 11b      |                       |      |     |      |
| а     | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form  |          | >                     | 12a  |     |      |
|       | If "Yes," enter the amount of tax-exempt interest received or accrued during the year   | 1 1      |                       |      |     |      |
|       | Section 501(c)(29) qualified nonprofit health insurance issuers.  |          |                       |      |     |      |
|       | Is the organization licensed to issue qualified health plans in more than one state?  |          |                       | 13a  |     |      |
|       | <b>Note:</b> See the instructions for additional information the organization must report on Schedule O.  |          |                       |      |     |      |
| b     | Enter the amount of reserves the organization is required to maintain by the states in which the  |          |                       |      |     |      |
| -     | organization is licensed to issue qualified health plans  | 13b      |                       |      |     |      |
| с     | Enter the amount of reserves on hand  | -        |                       |      |     |      |
|       | Did the organization receive any payments for indoor tanning services during the tax year?  | -        |                       | 14a  |     | X    |
|       | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedu   |          |                       | 14b  |     |      |
|       | Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remun   |          |                       |      |     |      |
| -     | excess parachute payment(s) during the year?  |          |                       | 15   |     | X    |
|       | If "Yes," see the instructions and file Form 4720, Schedule N.  |          |                       |      |     |      |
| 6     | Is the organization an educational institution subject to the section 4968 excise tax on net investment   | nt inco  | me?                   | 16   |     | x    |
| -     | If "Yes," complete Form 4720, Schedule O.   |          |                       |      |     |      |
| 7     | Section 501(c)(21) organizations. Did the trust, any disqualified person, or mine operator engage in  | n anv    |                       |      |     |      |
|       | activities that would result in the imposition of an excise tax under section 4951, 4952 or 4953?   |          |                       | 17   |     |      |
|       | If "Yes," complete Form 6069.   |          |                       |      |     |      |
| 32005 | 12-09-21 <b>6</b>   |          |                       | Form | 990 | (202 |
|       | 12-09-21<br>117 793922 01-1868 2021.05030 Junior Achieve  | ment     | c of Weste            |      |     |      |

Form 990 (2021)

Part V

| Form 990 ( |     |
|------------|-----|
| Part VI    | Gov |

### Junior Achievement of Western New York 16-0821488 Page 6

Check if Schedule O contains a response or note to any line in this Part VI

| art VI | Governance, Management, and Disclosure. For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 2 through 7b | nse |
|--------|--|-----|
|        | to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.   |     |
|        | Check if Schedule O contains a response or note to any line in this Part VI  | X   |

| 12  | Enter the number of voting members of the governing body at the end of the tax year  | 1a                  | 37            |         | Yes     |    |
|-----|--|---------------------|---------------|---------|---------|----|
| Ia  | If there are material differences in voting rights among members of the governing body, or if the governing                                |                     |               |         |         |    |
|     | body delegated broad authority to an executive committee or similar committee, explain on Schedule O.                                      |                     |               |         |         |    |
| h   | Enter the number of voting members included on line 1a, above, who are independent   | 1b                  | 37            |         |         |    |
| 2   | Did any officer, director, trustee, or key employee have a family relationship or a business relationsh                                    |                     |               |         |         | l  |
| -   | officer, director, trustee, or key employee?   |                     |               | 2       |         | ľ  |
| 3   | Did the organization delegate control over management duties customarily performed by or under t   |                     |               |         |         | t  |
| •   | of officers, directors, trustees, or key employees to a management company or other person?  | -                   |               | 3       |         | l  |
| 4   | Did the organization make any significant changes to its governing documents since the prior Form  |                     |               | 4       |         | t  |
|     | Did the organization become aware during the year of a significant diversion of the organization's a                                       |                     |               | 5       |         | t  |
| 6   | Did the organization have members or stockholders?   |                     |               | 6       |         | t  |
|     | Did the organization have members, stockholders, or other persons who had the power to elect or a  |                     |               |         |         | t  |
|     | more members of the governing body?  |                     |               | 7a      |         | l  |
| b   | Are any governance decisions of the organization reserved to (or subject to approval by) members,  |                     |               |         |         | t  |
|     | persons other than the governing body?   |                     |               | 7b      |         |    |
| 8   | Did the organization contemporaneously document the meetings held or written actions undertaken during the y                               |                     |               |         |         | T  |
| а   | The governing body?  | -                   | -             | 8a      | Х       | L  |
|     | Each committee with authority to act on behalf of the governing body?  |                     |               | 8b      | Х       | T  |
| 9   | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be re                                   |                     |               |         |         | T  |
|     | organization's mailing address? If "Yes," provide the names and addresses on Schedule O  |                     |               | 9       |         |    |
| ect | tion B. Policies (This Section B requests information about policies not required by the Internal I  | Revenue Code.)      |               |         |         |    |
|     |  |                     |               |         | Yes     |    |
| 0a  | Did the organization have local chapters, branches, or affiliates?   |                     |               | 10a     |         |    |
| b   | If "Yes," did the organization have written policies and procedures governing the activities of such                                       | chapters, affiliate | es,           |         |         | l  |
|     | and branches to ensure their operations are consistent with the organization's exempt purposes?  |                     |               | 10b     |         |    |
| 1a  | Has the organization provided a complete copy of this Form 990 to all members of its governing bo  | dy before filing t  | the form?     | 11a     | Х       |    |
|     | Describe on Schedule O the process, if any, used by the organization to review this Form 990.  |                     |               |         |         | l  |
|     | Did the organization have a written conflict of interest policy? If "No," go to line 13  |                     |               | 12a     | Х       | ļ  |
|     | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give ris                       |                     |               | 12b     | Х       | ļ  |
| С   | Did the organization regularly and consistently monitor and enforce compliance with the policy? If   |                     |               |         |         | l  |
|     | on Schedule O how this was done  |                     |               | 12c     | X       | ļ  |
| 3   | Did the organization have a written whistleblower policy?  |                     |               | 13      | Х       | ļ  |
| 4   | Did the organization have a written document retention and destruction policy?   |                     |               | 14      | Х       | l  |
| 5   | Did the process for determining compensation of the following persons include a review and appro   |                     | ent           |         |         | l  |
|     | persons, comparability data, and contemporaneous substantiation of the deliberation and decision   | ?                   |               |         |         | l  |
|     | The organization's CEO, Executive Director, or top management official   |                     |               | 15a     | X       | ļ  |
| b   | Other officers or key employees of the organization  |                     |               | 15b     | Х       | ļ  |
|     | If "Yes" to line 15a or 15b, describe the process on Schedule O. See instructions.   |                     |               |         |         | l  |
| 6a  | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrange taxable entity during the year? |                     |               | 16a     |         |    |
| b   | If "Yes," did the organization follow a written policy or procedure requiring the organization to evalu                                    | ate its participat  | tion          |         |         | ſ  |
|     | in joint venture arrangements under applicable federal tax law, and take steps to safeguard the org  | anization's         |               |         |         | 1  |
|     | exempt status with respect to such arrangements?   |                     |               | 16b     |         |    |
|     | tion C. Disclosure   |                     |               |         |         |    |
|     | List the states with which a copy of this Form 990 is required to be filed $\blacktriangleright$ NY  |                     |               |         |         |    |
| 8   | Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990,   | and 990-T (secti    | on 501(c)(3)  | s only  | ) avail | la |
|     | for public inspection. Indicate how you made these available. Check all that apply.  |                     |               |         |         |    |
|     |  | in on Schedule (    | ,             |         |         |    |
| 9   | Describe on Schedule O whether (and if so, how) the organization made its governing documents,   | conflict of intere  | st policy, an | d finar | ncial   |    |
|     | statements available to the public during the tax year.  |                     |               |         |         |    |
| 0   | State the name, address, and telephone number of the person who possesses the organization's b   | ooks and record     | ds 🕨          |         |         |    |
|     | Anna Fohrd - 716-853-1381  | 1000                |               |         |         |    |
|     | 500 Corporate Parkway, Suite 118 , Amherst, NY 1   | 4226                |               |         |         |    |
|     |  |                     |               | Form    |         |    |

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year. • List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation.

Enter -0- in columns (D), (E), and (F) if no compensation was paid.

List all of the organization's current key employees, if any. See the instructions for definition of "key employee."

• List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (box 5 of Form W-2, Form 1099-MISC, and/or box 1 of Form 1099-NEC) of more than \$100,000 from the organization and any related organizations.

 List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

• List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

See the instructions for the order in which to list the persons above.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

| (A)                                   | (B)                  |                                |                          | (0      | <b>)</b> )   |                                 |        | (D)                             | (E)                          | (F)                      |
|---------------------------------------|----------------------|--------------------------------|--------------------------|---------|--------------|---------------------------------|--------|---------------------------------|------------------------------|--------------------------|
| Name and title                        | Average              | (do                            |                          |         | ition        | than                            | one    | Reportable                      | Reportable                   | Estimated                |
|                                       | hours per            | box                            | , unles                  | ss pe   | rson i       | is bot<br>pr/trus               | h an   | compensation                    | compensation                 | amount of                |
|                                       | week                 |                                | er an                    | uau     | recio        | n/trus                          | lee)   | from                            | from related                 | other                    |
|                                       | (list any            | Individual trustee or director |                          |         |              |                                 |        | the                             | organizations                | compensation             |
|                                       | hours for<br>related | e or d                         | tee                      |         |              | sated                           |        | organization<br>(W-2/1099-MISC/ | (W-2/1099-MISC/<br>1099-NEC) | from the<br>organization |
|                                       | organizations        | ruste                          | ll trus                  |         | /ee          | mpen                            |        | 1099-NEC)                       | 1033-1120)                   | and related              |
|                                       | below                | d ual t                        | In stituti on al trustee | -       | Key employee | est co<br>oyee                  | er     |                                 |                              | organizations            |
|                                       | line)                | Indiv                          | Instit                   | Officer | Key e        | Highest compensated<br>employee | Former |                                 |                              | -                        |
| (1) Lindsay Batrowny (eff. 6/15/202   | 1.00                 |                                |                          |         |              |                                 |        |                                 |                              |                          |
| Board Chair                           |                      | Х                              |                          | Х       |              |                                 |        | 0.                              | 0.                           | 0.                       |
| (2) John Crawford (eff. 6/15/2022)    | 40.00                |                                |                          |         |              |                                 |        |                                 |                              |                          |
| President                             |                      | Х                              |                          | Х       |              |                                 |        | 0.                              | 0.                           | 0.                       |
| (3) Lindsay Batrowny (thru 6/14/202   | 1.00                 |                                |                          |         |              |                                 |        |                                 |                              | _                        |
| Treasurer                             |                      | Х                              |                          | Х       |              |                                 |        | 0.                              | 0.                           | 0.                       |
| (4) Keith Belote                      | 1.00                 |                                |                          |         |              |                                 |        |                                 |                              | _                        |
| Vice Chair                            |                      | Х                              |                          | Х       |              |                                 |        | 0.                              | 0.                           | 0.                       |
| (5) Cheryl Byrne                      | 1.00                 |                                |                          |         |              |                                 |        |                                 |                              |                          |
| Secretary                             |                      | Х                              |                          | Х       |              |                                 |        | 0.                              | 0.                           | 0.                       |
| (6) William Andrews                   | 1.00                 |                                |                          |         |              |                                 |        |                                 |                              |                          |
| Board Member                          |                      | х                              |                          |         |              |                                 |        | 0.                              | 0.                           | 0.                       |
| (7) Stephanie Clabeaux                | 1.00                 |                                |                          |         |              |                                 |        |                                 |                              |                          |
| Board Member                          |                      | х                              |                          |         |              |                                 |        | 0.                              | 0.                           | 0.                       |
| (8) Kathryn Barrett                   | 1.00                 |                                |                          |         |              |                                 |        |                                 |                              | •                        |
| Board Member                          |                      | Х                              |                          |         |              |                                 |        | 0.                              | 0.                           | 0.                       |
| (9) Robert Barton                     | 1.00                 |                                |                          |         |              |                                 |        |                                 |                              | •                        |
| Board Member                          | 1 00                 | X                              |                          |         |              |                                 |        | 0.                              | 0.                           | 0.                       |
| (10) Beth Bauman                      | 1.00                 |                                |                          |         |              |                                 |        |                                 |                              | 0                        |
| Board Member                          | 1 00                 | Х                              |                          |         |              |                                 |        | 0.                              | 0.                           | 0.                       |
| (11) Jennifer Fincik                  | 1.00                 | v                              |                          | v       |              |                                 |        | 0                               | 0                            | 0                        |
| Board Member                          | 1.00                 | X                              |                          | Х       |              |                                 |        | 0.                              | 0.                           | 0.                       |
| (12) Randolph Bianchi<br>Board Member | 1.00                 | x                              |                          |         |              |                                 |        | 0.                              | 0.                           | 0.                       |
| (13) Kenyana David                    | 1.00                 | ^                              |                          |         |              |                                 |        | 0.                              | 0.                           | 0.                       |
| Board Member                          | 1.00                 | x                              |                          |         |              |                                 |        | 0.                              | 0.                           | 0.                       |
| (14) Joseph Burden                    | 1.00                 | Δ                              |                          |         |              |                                 |        | 0.                              | •                            | <b>0</b> •               |
| Board Member                          | 1.00                 | x                              |                          |         |              |                                 |        | 0.                              | 0.                           | 0.                       |
| (15) Terri Vertalino                  | 1.00                 |                                |                          |         |              |                                 |        |                                 | ••                           | <b>U •</b>               |
| Board Member                          |                      | x                              |                          |         |              |                                 |        | 0.                              | 0.                           | 0.                       |
| (16) Laurie Collins                   | 1.00                 |                                |                          |         |              |                                 |        |                                 |                              |                          |
| Board Member                          |                      | x                              |                          |         |              |                                 |        | 0.                              | 0.                           | 0.                       |
| (16) Jodi West                        | 1.00                 |                                |                          |         | -            |                                 |        |                                 |                              |                          |
| Board Member                          |                      | x                              |                          |         |              |                                 |        | 0.                              | 0.                           | 0.                       |
| 132007 12-09-21                       | 1                    |                                |                          |         |              | ·                               |        |                                 | •••                          | Form <b>990</b> (2021)   |
|                                       |                      |                                |                          |         |              | ~                               |        |                                 |                              |                          |

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| Form 990 (2021) Junior Ac  | chieveme   | ent                            | : 0                   | of  | We                                  | est                             | e      | rn New York                                      | 16-082   | 14       | 88                          | Page <b>8</b>                            |
|--|--|--------------------------------|-----------------------|---|-------------------------------------|---------------------------------|--------|--|--|----------|-----------------------------|--|
| Part VII Section A. Officers, Directors, Trus  | tees, Key Em   | ploy                           | ees                   | , anc                                     | d Hig                               | ghes                            | st C   | Compensated Employe                              | es (continued)   |          |                             |  |
| (A)<br>Name and title  | <b>(B)</b><br>Average<br>hours per<br>week<br>(list any<br>hours for | box<br>offic                   | not c<br>, unle       | (C<br>Posi<br>heck r<br>ss per<br>id a di | tion<br>more f<br>rson is<br>rector | than c<br>s both<br>r/trust     | n an   | (D)<br>Reportable<br>compensation<br>from<br>the | (E)<br>Reportable<br>compensation<br>from related<br>organizations |          | Estir<br>amo<br>ot<br>compe | F)<br>mated<br>unt of<br>her<br>ensation |
|  | related<br>organizations<br>below<br>line)                           | Individual trustee or director | Institutional trustee | Officer                                   | Key employee                        | Highest compensated<br>employee | Former | organization<br>(W-2/1099-MISC/<br>1099-NEC)     | (W-2/1099-MISC/<br>1099-NEC)                                       |          | orgar<br>and i              | n the<br>nization<br>related<br>izations |
| (17) James Gramkee<br>Board Member   | 1.00   | x                              |                       |   |                                     |                                 |        | 0.   | 0  |          |                             | 0.                                       |
| (20) Tara Handforth<br>Board Member  | 1.00   | x                              |                       |   |                                     |                                 |        | 0.   | C  |          |                             | 0.                                       |
| (21) John Hartwell<br>Board Member   | 1.00   | x                              |                       |   |                                     |                                 |        | 0.   |  |          |                             | 0.                                       |
| (22) Steven Helms  | 1.00   |                                |                       |   |                                     |                                 |        |  |  |          |                             |  |
| Board Member<br>(23) John Hettrick, Jr   | 1.00   | X                              |                       |   |                                     |                                 |        | 0.   |  | •        |                             | 0.                                       |
| Board Member<br>(24) Mark Hoffman  | 1.00   | X                              |                       |   |                                     |                                 |        | 0.   | 0  | ••       |                             | 0.                                       |
| Board Member<br>(25) Bonnie Kell   | 1.00   | x                              |                       |   |                                     |                                 |        | 0.   | 0  | ••       |                             | 0.                                       |
| Board Member   | 1.00   | x                              |                       |   |                                     |                                 |        | 0.   | 0  |          |                             | 0.                                       |
| (26) Joseph Kick<br>Board Member   |  | x                              |                       |   |                                     |                                 |        | 0.   | 0  |          |                             | 0.                                       |
| (27) Eric Klinski<br>Board Member  | 1.00   | x                              |                       |   |                                     |                                 |        | 0.   | C  |          |                             | 0.                                       |
| 1b Subtotal<br>c Total from continuation sheets to Part VI   |  |                                |                       |   |                                     |                                 |        | 0.   | 0<br>109,257   | ).<br>'. | 5                           | 0.<br>,957.                              |
| d Total (add lines 1b and 1c)  |  |                                |                       |   |                                     | ]                               |        | 0.   | 109,257  |          |                             | ,957.                                    |
| 2 Total number of individuals (including but no compensation from the organization                 | ot limited to th   | lose                           | liste                 | ed ab                                     | ove                                 | e) wh                           | io ri  | eceived more than \$100                          | 0,000 of reportable  |          |                             | 0  |
| <b>3</b> Did the organization list any <b>former</b> officer,                                      | director, trust  | ee, ł                          | key e                 | emple                                     | oyee                                | e, or                           | hig    | phest compensated emp                            | oloyee on  |          | Y                           | 'es No                                   |
| line 1a? If "Yes," complete Schedule J for st<br>4 For any individual listed on line 1a, is the su | uch individual   |                                |                       |   |                                     |                                 |        |  |  |          | 3                           | X  |
| and related organizations greater than \$150   | 0,000? If "Yes,  | " со                           | mple                  | ete S                                     | Sche                                | dule                            | e J f  | for such individual                              |  |          | 4                           | X  |
| 5 Did any person listed on line 1a receive or a rendered to the organization? If "Yes," com        | -  |                                |                       |   | -                                   |                                 |        | -  |  |          | 5                           | X  |
| Section B. Independent Contractors<br>1 Complete this table for your five highest contractors      | mpensated ind  | depe                           | ende                  | ent co                                    | ontra                               | acto                            | rs t   | that received more than                          | \$100,000 of compe   | ensat    | ion frc                     | m  |
| the organization. Report compensation for t  |  |                                |                       |   |                                     |                                 |        | n the organization's tax                         |  |          |                             |  |
| Name and business  | address  | NC                             | ONE                   | Ξ   |                                     |                                 |        | (B)<br>Description of s                          | ervices  | Cor      | (C)<br>npens                | ation                                    |
|  |  |                                |                       |   |                                     |                                 |        |  |  |          |                             |  |
|  |  |                                |                       |   |                                     |                                 |        |  |  |          |                             |  |
|  |  |                                |                       |   |                                     |                                 |        |  |  |          |                             |  |
|  |  |                                |                       |   |                                     |                                 |        |  |  |          |                             |  |
|  |  |                                |                       |   |                                     |                                 |        |  |  |          |                             |  |
| 2 Total number of independent contractors (ir \$100,000 of compensation from the organiz           | e e  | iot lii                        | mite                  | d to                                      | thos<br>0                           | se lis<br>)                     | tec    | d above) who received n                          | nore than  |          |                             |  |
| See Part VII, Section  |  | cir                            | nua                   | ati                                       | on                                  | າຮ                              | she    | eets   |  | Fo       | orm <b>9</b>                | <b>90</b> (2021)                         |

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| Form 990 Junior<br>Part VII Section A. Officers, Director | s, Trustees. Kev Ei    | mplo                           | oyee                  | s, a    | nd H         | ligh                         | est    | Compensated Employ              | ees (continued) |                          |
|---|------------------------|--------------------------------|-----------------------|---------|--------------|------------------------------|--------|---------------------------------|-----------------|--------------------------|
| (A)   | (B)                    |                                | <b>,</b>              | (C      |              | <u> </u>                     |        | (D)                             | (E)             | (F)                      |
| Name and title  | Average                |                                |                       | Posi    |              |                              |        | Reportable                      | Reportable      | Estimated                |
|   | hours                  | (cl                            |                       | all t   |              |                              | ly)    | compensation                    | compensation    | amount of                |
|   | per                    |                                |                       |         |              |                              |        | from                            | from related    | other                    |
|   | week                   | 5                              |                       |         |              | Highest compensated employee |        | the                             | organizations   | compensation             |
|   | (list any<br>hours for | direct                         |                       |         |              | d emp                        |        | organization<br>(W-2/1099-MISC) | (W-2/1099-MISC) | from the<br>organization |
|   | related                | ee or                          | stee                  |         |              | :n sate                      |        | (112) 1000 11100)               |                 | and related              |
|   | organizations          | Individual trustee or director | Institutional trustee |         | Key employee | ompe                         |        |                                 |                 | organizations            |
|   | below                  | vidua                          | itutio                | cer     | empl         | hest c                       | Former |                                 |                 |                          |
|   | line)                  | Indi                           | Inst                  | Officer | Key          | Higl                         | Forr   |                                 |                 |                          |
| (28) Sara Laskowski                                       | 1.00                   |                                |                       |         |              |                              |        |                                 |                 |                          |
| Board Member  | 1 00                   | X                              |                       |         |              |                              |        | 0.                              | 0.              | 0                        |
| (29) Mark Laurrie   | 1.00                   |                                |                       |         |              |                              |        | 0                               | 0.              | 0                        |
| Board Member  | 1.00                   | X                              |                       |         |              |                              |        | 0.                              | 0.              | 0                        |
| (30) Mary Maisano<br>Board Member                         | 1.00                   | x                              |                       |         |              |                              |        | 0.                              | 0.              | 0                        |
| (31) Stephen Scello                                       | 1.00                   |                                |                       |         |              | $\left  - \right $           |        | 0.                              | 0.              | 0                        |
| Board Member  | 1.00                   | x                              |                       |         |              |                              |        | 0.                              | 0.              | 0                        |
| (32) Lisa Matthews  | 1.00                   |                                |                       |         |              |                              |        |                                 | •••             |                          |
| Board Member  |                        | x                              |                       |         |              |                              |        | 0.                              | 0.              | 0                        |
| (33) Robert McArdle                                       | 1.00                   |                                |                       |         |              |                              |        |                                 |                 |                          |
| Board member  |                        | x                              |                       |         |              |                              |        | 0.                              | 0.              | 0                        |
| (34) Michelle Plesh                                       | 1.00                   |                                |                       |         |              |                              |        |                                 |                 |                          |
| Board member  |                        | Х                              |                       |         |              |                              |        | 0.                              | 0.              | 0                        |
| (35) Chris Passarell                                      | 1.00                   |                                |                       |         |              |                              |        |                                 | _               | _                        |
| Board Member  |                        | х                              |                       |         |              |                              |        | 0.                              | 0.              | 0                        |
| (36) Jill Pawlik  | 1.00                   |                                |                       |         |              |                              |        |                                 | 0               |                          |
| Board member  | 1 0 0                  | X                              |                       |         |              |                              |        | 0.                              | 0.              | 0                        |
| (37) Matthew Scherer                                      | 1.00                   | x                              |                       |         |              |                              |        | 0.                              | 0.              | 0                        |
| Board member<br>(38) Ricky Scott                          | 1.00                   | <b>^</b>                       |                       |         |              |                              |        | 0.                              | 0.              | 0                        |
| Board member  | 1.00                   | x                              |                       |         |              |                              |        | 0.                              | 0.              | 0                        |
| (39) Kristine Wydro                                       | 1.00                   |                                |                       |         |              |                              |        | 0.                              | 0.              | 0                        |
| Board member  | 1000                   | x                              |                       |         |              |                              |        | 0.                              | 0.              | 0                        |
| (40) Laurice Mahoney                                      | 40.00                  |                                |                       |         |              |                              |        |                                 | •••             |                          |
| Former President  |                        | x                              |                       | х       |              |                              |        | 0.                              | 109,257.        | 5,957                    |
|   |                        |                                |                       |         |              |                              |        |                                 |                 |                          |
|   |                        |                                |                       |         |              |                              |        |                                 |                 |                          |
|   |                        |                                |                       |         |              |                              |        |                                 |                 |                          |
|   |                        |                                |                       |         |              |                              |        |                                 |                 |                          |
|   |                        |                                |                       |         |              |                              |        |                                 |                 |                          |
|   |                        |                                |                       |         |              |                              |        |                                 |                 |                          |
|   |                        |                                |                       |         |              |                              |        |                                 |                 |                          |
|   |                        |                                |                       |         |              |                              |        |                                 |                 |                          |
|   |                        | 1                              |                       |         |              |                              |        |                                 |                 |                          |
|   |                        |                                |                       |         |              |                              |        |                                 |                 |                          |
|   |                        | 1                              |                       |         |              |                              |        |                                 |                 |                          |
|   |                        |                                |                       |         |              |                              |        |                                 |                 |                          |
|   |                        | 1                              |                       |         |              |                              |        |                                 |                 |                          |
|   |                        |                                |                       |         |              |                              |        |                                 |                 |                          |
| Total to Part VII, Section A, line 1c                     |                        |                                |                       |         |              |                              |        |                                 | 109,257.        | 5,957                    |

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|   |             |                  | 2021) Junior Achiev  | vement of               | Western N            | lew York                                     | 16-0821                 | 488 Page 9                        |
|---|-------------|------------------|--|-------------------------|----------------------|--|-------------------------|-----------------------------------|
| Pa  | πν          | /11              | Statement of Revenue<br>Check if Schedule O contains a response  | or note to any lin      | e in this Part VIII  |  |                         |                                   |
|   |             |                  |  |                         | (A)<br>Total revenue | (B)<br>Related or exempt<br>function revenue | <b>(C)</b><br>Unrelated | (D)<br>Revenue excluded           |
| Contributions, Gifts, Grants<br>and Other Similar Amounts |             | b<br>d<br>e<br>f | Federated campaigns1aMembership dues1bFundraising events1cRelated organizations1dGovernment grants (contributions)1eAll other contributions, gifts, grants, and<br>similar amounts not included above1fNoncash contributions included in lines 1a-1f1g \$                        |                         | 618,717.             |  |                         |                                   |
| Program Service<br>Revenue                                | 2           | b<br>c<br>d      | Government fee   | Business Code<br>611710 | 49,965.              | 49,965.                                      |                         |                                   |
| Pro   |             | e<br>f<br>g      | All other program service revenue<br>Total. Add lines 2a-2f  |                         | 49,965.              |  |                         |                                   |
|   | 3<br>4<br>5 |                  | Investment income (including dividends, inter<br>other similar amounts)<br>Income from investment of tax-exempt bond p<br>Royalties  | proceeds                | 4,940.               |  |                         | 4,940.                            |
| ٥   |             | b<br>c<br>d<br>a | Gross rents       6a         Less: rental expenses       6b         Rental income or (loss)       6c         Net rental income or (loss)       6c         Gross amount from sales of assets other than inventory       (i) Securities         Less: cost or other basis       7a | (ii) Personal           |                      |  |                         |                                   |
| Other Revenue   | 8           | d                | and sales expenses     7b       Gain or (loss)     7c       Net gain or (loss)   | ▶<br>                   |                      |  |                         |                                   |
| Ò   |             | с                | including \$ 151,310. of<br>contributions reported on line 1c). See<br>Part IV, line 18<br>Less: direct expenses<br>Net income or (loss) from fundraising events<br>Gross income from gaming activities. See   | 26,977.                 | -6,729.              |  |                         | -6,729.                           |
|   |             | b<br>c           | Part IV, line 19     9a       Less: direct expenses     9b       Net income or (loss) from gaming activities        Gross sales of inventory, less returns   |                         |                      |  |                         |                                   |
| sı  |             | с                | and allowances       10a         Less: cost of goods sold       10b         Net income or (loss) from sales of inventory       10b   | o l                     |                      |  |                         |                                   |
| Miscellaneous<br>Revenue                                  | 11          | b<br>c<br>d      |  |                         |                      |  |                         |                                   |
| 13200   | 12          |                  | Total. Add lines 11a-11d           Total revenue. See instructions   |                         | 666,893.             | 49,965.                                      | 0.                      | -1,789.<br>Form <b>990</b> (2021) |

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|     | rt IX Statement of Functional Expense<br>ion 501(c)(3) and 501(c)(4) organizations must comp   |                               | er organizations must as    | molete column (A)               |                         |
|-----|--|-------------------------------|-----------------------------|---------------------------------|-------------------------|
| CTI |  |                               | -                           | ,                               |                         |
|     | Check if Schedule O contains a respons   | se or note to any line in (A) | (B)                         | (C)                             | L                       |
|     | not include amounts reported on lines 6b,<br>8b, 9b, and 10b of Part VIII.   | Total expenses                | Program service<br>expenses | Management and general expenses | Fundraising<br>expenses |
| 1   | Grants and other assistance to domestic organizations  |                               |                             |                                 |                         |
|     | and domestic governments. See Part IV, line 21   |                               |                             |                                 |                         |
| 2   | Grants and other assistance to domestic individuals. See Part IV, line 22  |                               |                             |                                 |                         |
| 3   | Grants and other assistance to foreign   |                               |                             |                                 |                         |
|     | organizations, foreign governments, and foreign  |                               |                             |                                 |                         |
|     | individuals. See Part IV, lines 15 and 16  |                               |                             |                                 |                         |
| ŧ   | Benefits paid to or for members  |                               |                             |                                 |                         |
| 5   | Compensation of current officers, directors,   |                               |                             |                                 |                         |
|     | trustees, and key employees  | 113,585.                      | 91,033.                     | 11,276.                         | 11,27                   |
| 5   | Compensation not included above to disqualified  |                               |                             |                                 |                         |
|     | persons (as defined under section 4958(f)(1)) and  |                               |                             |                                 |                         |
|     | persons described in section 4958(c)(3)(B)   |                               |                             |                                 |                         |
| ,   | Other salaries and wages   | 296,849.                      | 200,851.                    | 41,461.                         | 54,53                   |
| 3   | Pension plan accruals and contributions (include   |                               |                             |                                 |                         |
|     | section 401(k) and 403(b) employer contributions)  | 11,491.                       | 8,172.                      | 1,476.                          | 1,84                    |
| )   | Other employee benefits  | 32,893.                       | 8,172.<br>23,394.           | 1,476.<br>4,225.                | 1,84<br>5,27            |
| )   | Payroll taxes  | 30,684.                       | 21,822.                     | 3,942.                          | 4,92                    |
|     | Fees for services (nonemployees):  |                               | / •                         |                                 | -,                      |
| а   | Management   |                               |                             |                                 |                         |
|     |  |                               |                             |                                 |                         |
| b   |  | 14,550.                       |                             | 14,550.                         |                         |
| C   | Accounting   | 11,000                        |                             | 14,550.                         |                         |
| d   | Lobbying   |                               |                             |                                 |                         |
| e   | стан стан стан стан стан стан стан стан  |                               |                             |                                 |                         |
| f   | Investment management fees   |                               |                             |                                 |                         |
| g   |  | 1 ( 1 0                       |                             | 1 ( 1 0                         |                         |
|     | column (A), amount, list line 11g expenses on Sch 0.)  | 1,648.                        | 1 0 0 C                     | 1,648.                          |                         |
|     | Advertising and promotion  | 1,826.                        | 1,826.                      |                                 |                         |
|     | Office expenses  | 3,333.                        | 2,763.                      | 285.                            | 28                      |
|     | Information technology   | 7,263.                        | 2,878.                      | 3,108.                          | 1,27                    |
|     | Royalties  |                               |                             |                                 |                         |
|     | Occupancy  | 23,396.                       | 12,400.                     | 5,498.                          | 5,49                    |
|     | Travel   | 2,141.                        | 2,141.                      |                                 |                         |
|     | Payments of travel or entertainment expenses   |                               |                             |                                 |                         |
|     | for any federal, state, or local public officials  |                               |                             |                                 |                         |
|     | Conferences, conventions, and meetings   |                               |                             |                                 |                         |
|     | Interest   |                               |                             |                                 |                         |
|     | Payments to affiliates   | 70,305.                       | 70,305.                     |                                 |                         |
|     | Depreciation, depletion, and amortization  | 10,926.                       | 5,790.                      | 2,568.                          | 2,56                    |
|     | Insurance  |                               |                             |                                 |                         |
|     | Other expenses. Itemize expenses not covered<br>above. (List miscellaneous expenses on line 24e. If<br>line 24e amount exceeds 10% of line 25, column (A), |                               |                             |                                 |                         |
|     | amount, list line 24e expenses on Schedule O.)   |                               |                             |                                 |                         |
| а   | Program Materials  | 30,727.                       | 30,727.                     |                                 |                         |
| b   | Misc Expenses  | 2,788.                        |                             | 2,788.                          |                         |
| с   | Dues and subscriptions   | 2,038.                        |                             | 2,038.                          |                         |
| d   | Scholarship  | 1,500.                        | 1,500.                      |                                 |                         |
| е   | All other expenses   | 1,314.                        | 1,314.                      |                                 |                         |
|     | Total functional expenses. Add lines 1 through 24e   | 659,257.                      | 476,916.                    | 94,863.                         | 87,47                   |
|     | Joint costs. Complete this line only if the organization   |                               |                             |                                 |                         |
|     | reported in column (B) joint costs from a combined   |                               |                             |                                 |                         |
|     | educational campaign and fundraising solicitation.   |                               |                             |                                 |                         |
|     | Check here if following SOP 98-2 (ASC 958-720)   |                               |                             |                                 |                         |

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Form 990 (2021)

1

2

Part X Balance Sheet

13,821. 11,241. Pledges and grants receivable, net 3 3 2,120. 4 4 Accounts receivable, net 5 Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% 5 controlled entity or family member of any of these persons 6 Loans and other receivables from other disgualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B) 6 Notes and loans receivable, net 7 Assets 7 8 Inventories for sale or use 8 14,814. Prepaid expenses and deferred charges 9 9 **10a** Land, buildings, and equipment: cost or other 96,293. basis. Complete Part VI of Schedule D \_\_\_\_\_ 10a 16,102. 67,195. 29,098. b Less: accumulated depreciation \_\_\_\_\_ 10b 10c 46,930. 61,613. Investments - publicly traded securities 11 11 Investments - other securities. See Part IV, line 11 12 12 13 Investments - program-related. See Part IV, line 11 13 14 14 Intangible assets 1,925. 1,925. Other assets. See Part IV, line 11 15 15 699,226. 618,357. 16 16 Total assets. Add lines 1 through 15 (must equal line 33) 20,222. 19,559. 17 Accounts payable and accrued expenses 17 18 Grants payable 18 19 19 Deferred revenue Tax-exempt bond liabilities 20 20 21 Escrow or custodial account liability. Complete Part IV of Schedule D 21 22 Loans and other payables to any current or former officer, director, -iabilities trustee, key employee, creator or founder, substantial contributor, or 35% 22 controlled entity or family member of any of these persons 23 Secured mortgages and notes payable to unrelated third parties 23 80,025. 24 24 Unsecured notes and loans payable to unrelated third parties 25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X 8,500. 10,000. 25 of Schedule D 108,747. 29,559. 26 26 Total liabilities. Add lines 17 through 25 Organizations that follow FASB ASC 958, check here 🕨 🔀 Net Assets or Fund Balances and complete lines 27, 28, 32, and 33. 587,602. 586,421. Net assets without donor restrictions 27 27 2,877. 2,377. Net assets with donor restrictions 28 28 Organizations that do not follow FASB ASC 958, check here 🕨 🗋 and complete lines 29 through 33. 29 Capital stock or trust principal, or current funds 29 Paid-in or capital surplus, or land, building, or equipment fund 30 30 31 Retained earnings, endowment, accumulated income, or other funds 31 590,479. 588,798. Total net assets or fund balances 32 32 699,226. 618,357. 33 33 Total liabilities and net assets/fund balances ... Form 990 (2021)

Junior Achievement of Western New York

Check if Schedule O contains a response or note to any line in this Part X

Cash - non-interest-bearing

Savings and temporary cash investments

16-0821488 Page 11

(B)

End of year

77,412.

422,254.

(A)

Beginning of year

67,377.

550,951.

1

2

| Form | Junior Achievement of Western New York   | 16-082      | 1488 | Pag          | ge <b>12</b> |
|------|--|-------------|------|--------------|--------------|
| Pa   | rt XI Reconciliation of Net Assets   |             |      |              |              |
|      | Check if Schedule O contains a response or note to any line in this Part XI  |             |      |              |              |
|      |  |             |      |              |              |
| 1    | Total revenue (must equal Part VIII, column (A), line 12)  | 1           |      |              | 93.          |
| 2    | Total expenses (must equal Part IX, column (A), line 25)   | 2           |      |              | 57.          |
| 3    | Revenue less expenses. Subtract line 2 from line 1   | 3           |      |              | 36.          |
| 4    | Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))                          | 4           |      |              | 79.          |
| 5    | Net unrealized gains (losses) on investments   | 5           | - 9  | 9,3          | 17.          |
| 6    | Donated services and use of facilities   | 6           |      |              |              |
| 7    | Investment expenses  | 7           |      |              |              |
| 8    | Prior period adjustments   | 8           |      |              |              |
| 9    | Other changes in net assets or fund balances (explain on Schedule O)   | 9           |      |              | 0.           |
| 10   | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32,                 |             |      |              |              |
|      | column (B))  | 10          | 588  | 3 <u>,</u> 7 | 98.          |
| Pa   | rt XII Financial Statements and Reporting  |             |      |              |              |
|      | Check if Schedule O contains a response or note to any line in this Part XII                                       |             |      |              | X            |
|      |  |             |      | Yes          | No           |
| 1    | Accounting method used to prepare the Form 990: Cash X Accrual Other   |             |      |              |              |
|      | If the organization changed its method of accounting from a prior year or checked "Other," explain on Schedu       |             |      |              |              |
| 2a   | Were the organization's financial statements compiled or reviewed by an independent accountant?                    |             | 2a   |              | X            |
|      | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewe     | d on a      |      |              |              |
|      | separate basis, consolidated basis, or both:   |             |      |              |              |
|      | Separate basis Consolidated basis Both consolidated and separate basis   |             |      |              |              |
| b    | Were the organization's financial statements audited by an independent accountant?                                 |             | 2b   | Х            |              |
|      | If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separa     | te basis,   |      |              |              |
|      | consolidated basis, or both:   |             |      |              |              |
|      | X Separate basis Consolidated basis Both consolidated and separate basis   |             |      |              |              |
| С    | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the |             |      |              |              |
|      | review, or compilation of its financial statements and selection of an independent accountant?                     |             | 2c   | Х            |              |
|      | If the organization changed either its oversight process or selection process during the tax year, explain on Sc   |             |      |              |              |
| 3a   | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the S  | ingle Audit |      |              |              |
|      | Act and OMB Circular A-133?  |             | 3a   |              | X            |
| b    | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requ  |             |      |              |              |
|      | or audits, explain why on Schedule O and describe any steps taken to undergo such audits                           |             | 3b   | 000          |              |

Form **990** (2021)

132012 12-09-21

20240117 793922 01-1868

| SCHEDULE A | 1 |
|------------|---|
|------------|---|

(Form 990)

<u>Total</u>

# Public Charity Status and Public Support Complete if the organization is a section 501(c)(3) organization or a section

4947(a)(1) nonexempt charitable trust.

| OMB No. 1545-0047 |
|-------------------|
| 2021              |
| Open to Public    |

|     |           | of the Treasury<br>enue Service |                  |                        | Attach to Form 990 or F<br>//Form990 for instruction  |                                     | an 990-EZ. Open to Public Inspection         |                      |                        |                            |  |  |
|-----|-----------|---------------------------------|------------------|------------------------|---|-------------------------------------|--|----------------------|------------------------|----------------------------|--|--|
| Nan | ne of     | the organizat                   | ion              |                        |   |                                     |  |                      | Employer               | identification number      |  |  |
|     |           | -                               | Juni             | or Achieve             | ment of West  | ern N                               | ew Yo  | rk                   | 1                      | 6-0821488                  |  |  |
| Pa  | ırt I     | Reason                          |                  |                        | (All organizations must c                             |                                     |  |                      |                        |                            |  |  |
| The | orga      |                                 |                  |                        | For lines 1 through 12, c                             |                                     |  |                      |                        |                            |  |  |
| 1   |           |                                 |                  |                        | on of churches described                              |                                     |  |                      |                        |                            |  |  |
| 2   |           |                                 |                  |                        | Attach Schedule E (Forn                               |                                     |  | •,,-,,•,•            |                        |                            |  |  |
|     | H         |                                 |                  |                        |   |                                     | <u>/////////////////////////////////////</u> | ::)                  |                        |                            |  |  |
| 3   | $\square$ | •                               | •                |                        | anization described in <b>se</b>                      |                                     |  | •                    |                        | the heavital's verse       |  |  |
| 4   |           |                                 | -                | ation operated in co   | njunction with a hospital                             | described                           | a in sectio                                  | 4)(1)(a)011 m        | <b>()(III).</b> Enter  | the hospital's hame,       |  |  |
| _   |           | city, and star                  |                  |                        |   |                                     |  |                      |                        |                            |  |  |
| 5   |           | •                               | -                |                        | llege or university owned                             | a or opera                          | ted by a g                                   | overnmental          | unit descrip           | bed in                     |  |  |
| _   |           |                                 |                  | Complete Part II.)     |   |                                     |  |                      |                        |                            |  |  |
| 6   |           |                                 |                  | -                      | nental unit described in                              |                                     |  |                      |                        |                            |  |  |
| 7   | X         |                                 |                  |                        | intial part of its support f                          | rom a gov                           | ernmental                                    | unit or from         | the general            | public described in        |  |  |
|     |           |                                 |                  | omplete Part II.)      |   |                                     |  |                      |                        |                            |  |  |
| 8   |           |                                 |                  |                        | (1)(A)(vi). (Complete Par                             |                                     |  |                      |                        |                            |  |  |
| 9   |           | An agricultur                   | al research or   | ganization described   | in section 170(b)(1)(A)(                              | ix) operate                         | ed in conju                                  | unction with a       | a land-grant           | college                    |  |  |
|     |           | or university                   | or a non-land-   | grant college of agric | ulture (see instructions).                            | Enter the                           | name, city                                   | y, and state o       | of the colleg          | e or                       |  |  |
|     |           | university:                     |                  |                        |   |                                     |  |                      |                        |                            |  |  |
| 10  |           | An organizat                    | ion that norma   | ally receives (1) more | than 33 1/3% of its sup                               | port from                           | contributio                                  | ons, members         | ship fees, a           | nd gross receipts from     |  |  |
|     |           | activities rela                 | ited to its exer | npt functions, subjec  | ct to certain exceptions;                             | and (2) no                          | more that                                    | n 33 1/3% of         | its support            | from gross investment      |  |  |
|     |           | income and                      | unrelated busi   | ness taxable income    | (less section 511 tax) fr                             | om busine                           | sses acqu                                    | ired by the c        | rganization            | after June 30, 1975.       |  |  |
|     |           | See section                     | 509(a)(2). (Co   | mplete Part III.)      |   |                                     |  |                      |                        |                            |  |  |
| 11  |           | An organizat                    | ion organized    | and operated exclus    | ively to test for public sa                           | fety. See                           | section 50                                   | 09(a)(4).            |                        |                            |  |  |
| 12  |           | An organizat                    | ion organized    | and operated exclus    | ively for the benefit of, to                          | perform                             | the functio                                  | ons of, or to c      | arry out the           | e purposes of one or       |  |  |
|     |           | more publicly                   | / supported or   | ganizations describe   | ed in <b>section 509(a)(1)</b> o                      | r section                           | 509(a)(2).                                   | See section          | 509(a)(3). (           | Check the box on           |  |  |
|     |           | lines 12a thr                   | ough 12d that    | describes the type of  | of supporting organizatio                             | n and con                           | plete lines                                  | s 12e, 12f, ar       | nd 12g.                |                            |  |  |
| а   |           | <b>Type I.</b> A s              | upporting orga   | anization operated, s  | supervised, or controlled                             | by its sup                          | ported org                                   | ganization(s),       | typically by           | <i>r</i> giving            |  |  |
|     |           | the suppo                       | ted organizati   | on(s) the power to re  | gularly appoint or elect a                            | a majority                          | of the dire                                  | ctors or trust       | ees of the s           | supporting                 |  |  |
|     |           | organizatio                     | n. You must o    | complete Part IV, Se   | ections A and B.                                      |                                     |  |                      |                        |                            |  |  |
| b   |           | Type II. A                      | supporting org   | anization supervised   | d or controlled in connec                             | tion with it                        | s support                                    | ed organizati        | on(s), by ha           | iving                      |  |  |
|     |           | control or                      | management o     | of the supporting org  | anization vested in the s                             | ame perso                           | ons that co                                  | ontrol or man        | age the sup            | ported                     |  |  |
|     |           |                                 | -                | t complete Part IV,    |   |                                     |  |                      | •                      |                            |  |  |
| с   |           | Type III fu                     | nctionally inte  | grated. A supportin    | g organization operated                               | in connec                           | tion with, a                                 | and functiona        | ally integrate         | ed with,                   |  |  |
|     |           |                                 | -                | • • •                  | s). You must complete I                               |                                     |  |                      | , ,                    | ,                          |  |  |
| d   |           |                                 | •                |                        | oorting organization oper                             | -                                   |  |                      | orted organi           | zation(s)                  |  |  |
|     |           |                                 |                  |                        | zation generally must sat                             |                                     |  |                      | -                      |                            |  |  |
|     |           |                                 |                  |                        | nplete Part IV, Sections                              |                                     |  |                      |                        |                            |  |  |
| е   |           | - ·                             | •                |                        | written determination fro                             |                                     |  |                      | e II. Type III         |                            |  |  |
|     |           |                                 | •                |                        | nally integrated support                              |                                     |  | ···· / [ ·, · / [- · | - ··, · <b>/</b>   ··· |                            |  |  |
| f   | Fnt       | er the number                   |                  | orgonizationa          |   |                                     |  |                      |                        |                            |  |  |
| c   |           |                                 |                  | n about the supporte   |   |                                     |  |                      |                        | · _                        |  |  |
|     |           | (i) Name of supp                |                  | (ii) EIN               | (iii) Type of organization                            | (iv) Is the orga<br>in your governi | nization listed                              | (v) Amount o         | of monetary            | (vi) Amount of other       |  |  |
|     |           | organizatio                     | า                |                        | (described on lines 1-10<br>above (see instructions)) | Yes                                 | No   | support (see i       | nstructions)           | support (see instructions) |  |  |
|     |           |                                 |                  |                        |   |                                     |  |                      |                        |                            |  |  |
|     |           |                                 |                  |                        |   |                                     |  |                      |                        |                            |  |  |
|     |           |                                 |                  |                        |   |                                     |  |                      |                        |                            |  |  |
|     |           |                                 |                  |                        |   |                                     |  |                      |                        |                            |  |  |
|     |           |                                 |                  |                        |   |                                     |  |                      |                        |                            |  |  |
|     |           |                                 |                  |                        |   |                                     |  |                      |                        |                            |  |  |
|     |           |                                 |                  |                        |   |                                     |  |                      |                        |                            |  |  |
|     |           |                                 |                  |                        |   |                                     |  |                      |                        |                            |  |  |
|     |           |                                 |                  |                        |   |                                     |  |                      |                        |                            |  |  |
|     |           |                                 |                  |                        |   |                                     |  |                      |                        |                            |  |  |
| _   |           |                                 |                  |                        |   |                                     |  |                      |                        |                            |  |  |

### Schedule A (Form 990) 2021 Junior Achievement of Western New York 16-0821488 Page 2

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| See  | ction A. Public Support   |                     |                      |                       |                     |                      |                       |
|------|---|---------------------|----------------------|-----------------------|---------------------|----------------------|-----------------------|
| Cale | ndar year (or fiscal year beginning in) 🕨                                       | <b>(a)</b> 2017     | <b>(b)</b> 2018      | (c) 2019              | (d) 2020            | <b>(e)</b> 2021      | <b>(f)</b> Total      |
| 1    | Gifts, grants, contributions, and   |                     |                      |                       |                     |                      |                       |
|      | membership fees received. (Do not   |                     |                      |                       |                     |                      |                       |
|      | include any "unusual grants.")  | 709,043.            | 712,441.             | 686,640.              | 475,550.            | 464,492.             | 3048166.              |
| 2    | Tax revenues levied for the organ-  |                     |                      |                       |                     |                      |                       |
|      | ization's benefit and either paid to  |                     |                      |                       |                     |                      |                       |
|      | or expended on its behalf   |                     |                      |                       |                     |                      |                       |
| 3    | The value of services or facilities   |                     |                      |                       |                     |                      |                       |
|      | furnished by a governmental unit to   |                     |                      |                       |                     |                      |                       |
|      | the organization without charge   |                     |                      |                       |                     |                      |                       |
| 4    | Total. Add lines 1 through 3  | 709,043.            | 712,441.             | 686,640.              | 475,550.            | 464,492.             | 3048166.              |
| 5    | The portion of total contributions  |                     |                      |                       |                     |                      |                       |
|      | by each person (other than a  |                     |                      |                       |                     |                      |                       |
|      | governmental unit or publicly   |                     |                      |                       |                     |                      |                       |
|      | supported organization) included  |                     |                      |                       |                     |                      |                       |
|      | on line 1 that exceeds 2% of the  |                     |                      |                       |                     |                      |                       |
|      | amount shown on line 11,  |                     |                      |                       |                     |                      |                       |
|      | column (f)  |                     |                      |                       |                     |                      |                       |
|      | Public support. Subtract line 5 from line 4.                                    |                     |                      |                       |                     |                      | 3048166.              |
|      | ction B. Total Support  |                     |                      |                       |                     |                      |                       |
|      | ndar year (or fiscal year beginning in) 🕨                                       | (a)2017<br>709,043. | (b) 2018<br>712,441. | (c) 2019<br>686,640.  | (d)2020<br>475,550. | (e) 2021<br>464,492. | (f) Total<br>3048166. |
|      | Amounts from line 4   | 709,043.            | /12,441.             | 686,640.              | 4/5,550.            | 464,492.             | 3048166.              |
| 8    | Gross income from interest,   |                     |                      |                       |                     |                      |                       |
|      | dividends, payments received on   |                     |                      |                       |                     |                      |                       |
|      | securities loans, rents, royalties,   | E 727               | 0 1 2 2              | 7 250                 | 7 402               |                      | 20 721                |
|      | and income from similar sources   | 5,737.              | 8,132.               | 7,359.                | 7,493.              |                      | 28,721.               |
| 9    | Net income from unrelated business  |                     |                      |                       |                     |                      |                       |
|      | activities, whether or not the  |                     |                      |                       |                     |                      |                       |
|      | business is regularly carried on  |                     |                      |                       |                     |                      |                       |
| 10   | Other income. Do not include gain   |                     |                      |                       |                     |                      |                       |
|      | or loss from the sale of capital  |                     |                      |                       |                     |                      |                       |
|      | assets (Explain in Part VI.)  |                     |                      |                       |                     |                      | 3076887.              |
|      | Total support. Add lines 7 through 10   |                     |                      |                       |                     | 10                   | 5070007.              |
|      | Gross receipts from related activities,   | · ·                 | ,                    | fourth or fifth toy   | veer ee e eetien f  | <b>12</b>            |                       |
| 13   | First 5 years. If the Form 990 is for the organization, check this box and stop | -                   | rst, second, triird, | iourth, or little tax | year as a section : | 501(0)(3)            |                       |
| Sec  | ction C. Computation of Publ  |                     | rcentage             |                       |                     |                      | ······                |
|      | Public support percentage for 2021 (  |                     | -                    | column (f))           |                     | 14                   | 99.07 %               |
|      | Public support percentage from 2020   |                     |                      |                       |                     | 15                   | 98.94 %               |
|      | <b>33 1/3% support test - 2021.</b> If the c                                    |                     |                      |                       |                     |                      | ,-                    |
|      | stop here. The organization qualifies   |                     |                      |                       |                     |                      | ►X                    |
| b    | <b>33 1/3% support test - 2020.</b> If the o                                    |                     | -                    |                       |                     |                      | nis box               |
|      | and stop here. The organization qual  | -                   |                      |                       |                     |                      |                       |
| 17a  | 10% -facts-and-circumstances tes  |                     |                      |                       |                     |                      | or more,              |
|      | and if the organization meets the fact  |                     |                      |                       |                     |                      |                       |
|      | meets the facts-and-circumstances te  |                     |                      | -                     |                     |                      |                       |
| b    | 10% -facts-and-circumstances tes  | -                   |                      | • • • •               |                     |                      |                       |
|      | more, and if the organization meets th  | -                   |                      |                       |                     |                      |                       |
|      | organization meets the facts-and-circ   |                     |                      |                       |                     |                      |                       |
| 18   | Private foundation. If the organization   |                     | •                    |                       |                     |                      | s <b>&gt;</b>         |
|      |   |                     |                      |                       |                     | Schedule A           | (Form 990) 2021       |

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#### Junior Achievement of Western New York 16-0821488 Page 3 Schedule A (Form 990) 2021 Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Sec   | ction A. Public Support   |                                       |                      |                      |                     |                 |                       |
|-------|---|---------------------------------------|----------------------|----------------------|---------------------|-----------------|-----------------------|
| Cale  | ndar year (or fiscal year beginning in) 🕨   | <b>(a)</b> 2017                       | (b) 2018             | (c) 2019             | (d) 2020            | (e) 2021        | (f) Total             |
| 1     | Gifts, grants, contributions, and   |                                       |                      |                      |                     |                 |                       |
|       | membership fees received. (Do not   |                                       |                      |                      |                     |                 |                       |
|       | include any "unusual grants.")  |                                       |                      |                      |                     |                 |                       |
| 2     | Gross receipts from admissions,<br>merchandise sold or services per-<br>formed, or facilities furnished in<br>any activity that is related to the<br>organization's tax-exempt purpose                          |                                       |                      |                      |                     |                 |                       |
| 3     | Gross receipts from activities that   |                                       |                      |                      |                     |                 |                       |
|       | are not an unrelated trade or bus-<br>iness under section 513   |                                       |                      |                      |                     |                 |                       |
| 4     | Tax revenues levied for the organ-  |                                       |                      |                      |                     |                 |                       |
|       | ization's benefit and either paid to or expended on its behalf  |                                       |                      |                      |                     |                 |                       |
| 5     | The value of services or facilities   |                                       |                      |                      |                     |                 |                       |
|       | furnished by a governmental unit to   |                                       |                      |                      |                     |                 |                       |
|       | the organization without charge   |                                       |                      |                      |                     |                 |                       |
| 6     | Total. Add lines 1 through 5  |                                       |                      |                      |                     |                 |                       |
| 7a    | Amounts included on lines 1, 2, and   |                                       |                      |                      |                     |                 |                       |
| b     | 3 received from disqualified persons<br>Amounts included on lines 2 and 3 received<br>from other than disqualified persons that<br>exceed the greater of \$5,000 or 1% of the<br>amount on line 13 for the year |                                       |                      |                      |                     |                 |                       |
| c     | Add lines 7a and 7b   |                                       |                      |                      |                     |                 |                       |
| 8     | Public support. (Subtract line 7c from line 6.)   |                                       |                      |                      |                     |                 |                       |
| Sec   | tion B. Total Support   |                                       |                      |                      |                     |                 |                       |
| Cale  | ndar year (or fiscal year beginning in) 🕨   | <b>(a)</b> 2017                       | <b>(b)</b> 2018      | (c) 2019             | ( <b>d</b> ) 2020   | (e) 2021        | (f) Total             |
| 9     | Amounts from line 6   |                                       |                      |                      |                     |                 |                       |
| 10a   | Gross income from interest,<br>dividends, payments received on<br>securities loans, rents, royalties,<br>and income from similar sources  |                                       |                      |                      |                     |                 |                       |
| b     | Unrelated business taxable income   |                                       |                      |                      |                     |                 |                       |
|       | (less section 511 taxes) from businesses acquired after June 30, 1975   |                                       |                      |                      |                     |                 |                       |
| c     | Add lines 10a and 10b   |                                       |                      |                      |                     |                 |                       |
|       | Net income from unrelated business<br>activities not included on line 10b,<br>whether or not the business is<br>regularly carried on  |                                       |                      |                      |                     |                 |                       |
|       | Other income. Do not include gain<br>or loss from the sale of capital<br>assets (Explain in Part VI.)   |                                       |                      |                      |                     |                 |                       |
|       | Total support. (Add lines 9, 10c, 11, and 12.)  | I                                     |                      |                      |                     | L               |                       |
| 14    | First 5 years. If the Form 990 is for th  | e organization's fi                   | irst, second, third, | fourth, or fifth tax | year as a section   | 501(c)(3) organ | ization,              |
|       | check this box and stop here  | · · · · · · · · · · · · · · · · · · · |                      |                      |                     |                 | <b>)</b>              |
|       | ction C. Computation of Publ  |                                       | -                    |                      |                     |                 |                       |
|       | Public support percentage for 2021 (I   |                                       | •                    | column (f))          |                     | 15              | %                     |
|       | Public support percentage from 2020   |                                       |                      |                      |                     | 16              | %                     |
| Sec   | ction D. Computation of Investion   | stment Incom                          | e Percentage         |                      |                     |                 |                       |
|       | Investment income percentage for 20   |                                       |                      |                      |                     | 17              | %                     |
|       | Investment income percentage from 2   |                                       |                      |                      |                     | 18              | %                     |
| 19a   | 33 1/3% support tests - 2021. If the  |                                       |                      |                      |                     |                 | ne 17 is not          |
|       | more than 33 1/3%, check this box a   |                                       |                      |                      |                     |                 | ▶∟                    |
| b     | 33 1/3% support tests - 2020. If the  |                                       |                      |                      |                     |                 |                       |
|       | line 18 is not more than 33 1/3%, che   |                                       |                      |                      |                     |                 | ion                   |
| 20    | Private foundation. If the organizatio  | n did not check a                     | box on line 14, 19   | a, or 19b, check t   | this box and see in |                 | <b>&gt;</b>           |
| 13202 | 23 01-04-22   |                                       |                      | 4 🗖                  |                     | Schedu          | ile A (Form 990) 2021 |

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#### Schedule A (Form 990) 2021 Juni Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

### Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? *If* "No," *describe in* **Part VI** *how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.*
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? *If* "Yes," answer *lines 3b and 3c below.*
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? *If* "Yes," *describe in* **Part VI** *when and how the organization made the determination.*
- **c** Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in **Part VI** what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," *and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.*
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? *If* "Yes," *describe in* **Part VI** *how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.*
- **c** Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? *If* "Yes," *explain in* **Part VI** *what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.*
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? *If "Yes," provide detail in* Part VI.
- 7 Did the organization provide a grant, Ioan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? *If* "Yes," *complete Part I of Schedule L (Form 990).*
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described on line 7? *If* "Yes," *complete Part I of Schedule L (Form 990).*
- **9a** Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in **Part VI**.
- **b** Did one or more disqualified persons (as defined on line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? *If* "Yes," *provide detail in* **Part VI.**
- **c** Did a disqualified person (as defined on line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? *If* "*Yes*," *provide detail in* **Part VI.**
- **10a** Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? *If* "Yes," *answer line 10b below.* 
  - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

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2 3a 3b 3c 4a 4b 4c 5a 5b 5c 6 7 8 9a 9b 9c 10a 10b Schedule A (Form 990) 2021

Yes

1

No

#### Schedule A (Form 990) 2021 Junior Achievement of Western New York 16-0821488 Page 5 Part IV Supporting Organizations (continued)

|             |  |     | Yes | No |
|-------------|--|-----|-----|----|
| 1           | Has the organization accepted a gift or contribution from any of the following persons?                            |     |     |    |
| а           | A person who directly or indirectly controls, either alone or together with persons described on lines 11b and     |     |     |    |
|             | 11c below, the governing body of a supported organization?   | 11a |     |    |
| b           | A family member of a person described on line 11a above?   | 11b |     |    |
| с           | A 35% controlled entity of a person described on line 11a or 11b above? If "Yes" to line 11a, 11b, or 11c, provide |     |     |    |
|             | detail in Part VI.   | 11c |     |    |
| <b>`</b> ~~ | tion D. Type I Supporting Organizations  |     |     |    |

#### Section B. Type I Supporting Organizations

| 1 | Did the governing body, members of the governing body, officers acting in their official capacity, or membership of one or<br>more supported organizations have the power to regularly appoint or elect at least a majority of the organization's officers,<br>directors, or trustees at all times during the tax year? If "No," describe in <b>Part VI</b> how the supported organization(s)<br>effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported<br>organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among the<br>supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year. |  |
|---|---|--|
|   |   |  |

2 Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.

| Section C | . Type if Supporting Organizations |  |
|-----------|------------------------------------|--|
| -         |                                    |  |

 1
 Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).
 1

 Section D. All Type III Supporting Organizations
 1

|   |  |   | Yes | No |
|---|--|---|-----|----|
| 1 | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the         |   |     |    |
|   | organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax  |   |     |    |
|   | year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the |   |     |    |
|   | organization's governing documents in effect on the date of notification, to the extent not previously provided?       | 1 |     |    |
| 2 | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported       |   |     |    |
|   | organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how     |   |     |    |
|   | the organization maintained a close and continuous working relationship with the supported organization(s).            | 2 |     |    |
| 3 | By reason of the relationship described on line 2, above, did the organization's supported organizations have a        |   |     |    |
|   | significant voice in the organization's investment policies and in directing the use of the organization's             |   |     |    |
|   | income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's           |   |     |    |
|   | supported organizations played in this regard.   | 3 |     |    |

#### Section E. Type III Functionally Integrated Supporting Organizations

- 1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the yea(see instructions).
- a The organization satisfied the Activities Test. Complete line 2 below.
- **b** The organization is the parent of each of its supported organizations. *Complete* **line 3** *below.*
- c L The organization supported a governmental entity. Describe in Part VI how you supported a governmental entity (see instructions).
- 2 Activities Test. Answer lines 2a and 2b below.
- a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in **Part VI identify those supported organizations and explain** how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.
- b Did the activities described on line 2a, above, constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.
- **3** Parent of Supported Organizations. **Answer lines 3a and 3b below.**
- **a** Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? *If* "Yes" or "*No*" provide details in **Part VI.**
- b Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? *If* "Yes," *describe in* **Part VI** *the role played by the organization in this regard.*

3b | Schedule A (Form 990) 2021

2a

2b

3a

Yes

1

2

No

No

Yes No

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| Sch | edule A (Form 990) 2021 Junior Achievement of                                | Weste         | rn New York                | 16-0821488 Page 6              |
|-----|--|---------------|----------------------------|--------------------------------|
| Pa  | rt V Type III Non-Functionally Integrated 509(a)(3) Supporti                 | ng Orga       | anizations                 |                                |
| 1   | Check here if the organization satisfied the Integral Part Test as a qualify | ing trust o   | n Nov. 20, 1970 (explain i | in Part VI). See instructions. |
|     | All other Type III non-functionally integrated supporting organizations mu   | st comple     | te Sections A through E.   |                                |
| Sec | tion A - Adjusted Net Income   |               | (A) Prior Year             | (B) Current Year<br>(optional) |
| 1   | Net short-term capital gain  | 1             |                            |                                |
| 2   | Recoveries of prior-year distributions                                       | 2             |                            |                                |
| 3   | Other gross income (see instructions)  | 3             |                            |                                |
| 4   | Add lines 1 through 3.   | 4             |                            |                                |
| 5   | Depreciation and depletion   | 5             |                            |                                |
| 6   | Portion of operating expenses paid or incurred for production or             |               |                            |                                |
|     | collection of gross income or for management, conservation, or               |               |                            |                                |
|     | maintenance of property held for production of income (see instructions)     | 6             |                            |                                |
| 7   | Other expenses (see instructions)  | 7             |                            |                                |
| 8   | Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)                 | 8             |                            |                                |
| Sec | tion B - Minimum Asset Amount  |               | (A) Prior Year             | (B) Current Year<br>(optional) |
| 1   | Aggregate fair market value of all non-exempt-use assets (see                |               |                            |                                |
|     | instructions for short tax year or assets held for part of year):            |               |                            |                                |
| a   | Average monthly value of securities  | 1a            |                            |                                |
| b   | Average monthly cash balances  | 1b            |                            |                                |
| C   | Fair market value of other non-exempt-use assets                             | 1c            |                            |                                |
| d   | Total (add lines 1a, 1b, and 1c)   | 1d            |                            |                                |
| е   | Discount claimed for blockage or other factors                               |               |                            |                                |
|     | (explain in detail in <b>Part VI</b> ):                                      |               |                            |                                |
| _2  | Acquisition indebtedness applicable to non-exempt-use assets                 | 2             |                            |                                |
| 3   | Subtract line 2 from line 1d.  | 3             |                            |                                |
| 4   | Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount,  |               |                            |                                |
|     | see instructions).   | 4             |                            |                                |
| _5  | Net value of non-exempt-use assets (subtract line 4 from line 3)             | 5             |                            |                                |
| 6   | Multiply line 5 by 0.035.  | 6             |                            |                                |
| 7   | Recoveries of prior-year distributions                                       | 7             |                            |                                |
| 8   | Minimum Asset Amount (add line 7 to line 6)                                  | 8             |                            |                                |
| Sec | tion C - Distributable Amount  |               |                            | Current Year                   |
| _1  | Adjusted net income for prior year (from Section A, line 8, column A)        | 1             |                            |                                |
| 2   | Enter 0.85 of line 1.  | 2             |                            |                                |
| 3   | Minimum asset amount for prior year (from Section B, line 8, column A)       | 3             |                            |                                |
| 4   | Enter greater of line 2 or line 3.   | 4             |                            |                                |
| 5   | Income tax imposed in prior year   | 5             |                            |                                |
| 6   | Distributable Amount. Subtract line 5 from line 4, unless subject to         |               |                            |                                |
|     | emergency temporary reduction (see instructions).                            | 6             |                            |                                |
| 7   | Check here if the autrent year is the organization's first as a neg function | ally into are | ted Type III europerting a | ranization (and                |

7 Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).

Schedule A (Form 990) 2021

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### Junior Achievement of Western New York 16-0821488 Page 7

| Par   | t V   Type III Non-Functionally Integrated 509                  | (a)(3) Supporting Org             | anizations <sub>(continu</sub>        | ied) |   |
|-------|---|-----------------------------------|---------------------------------------|------|---|
| Secti | on D - Distributions  |                                   |                                       |      | Current Year                              |
| 1     | Amounts paid to supported organizations to accomplish exe       |                                   | 1                                     |      |   |
| 2     | Amounts paid to perform activity that directly furthers exemp   |                                   |                                       |      |   |
|       | organizations, in excess of income from activity                |                                   | 2                                     |      |   |
| 3     | Administrative expenses paid to accomplish exempt purpose       | าร                                | 3                                     |      |   |
| 4     | Amounts paid to acquire exempt-use assets                       |                                   |                                       | 4    |   |
| 5     | Qualified set-aside amounts (prior IRS approval required - pro  | ovide details in <b>Part VI</b> ) |                                       | 5    |   |
| 6     | Other distributions (describe in Part VI). See instructions.    |                                   |                                       | 6    |   |
| 7     | Total annual distributions. Add lines 1 through 6.              |                                   |                                       | 7    |   |
| 8     | Distributions to attentive supported organizations to which the | he organization is responsive     | e                                     |      |   |
|       | (provide details in Part VI). See instructions.                 |                                   |                                       | 8    |   |
| 9     | Distributable amount for 2021 from Section C, line 6            |                                   |                                       | 9    |   |
| 10    | Line 8 amount divided by line 9 amount                          |                                   |                                       | 10   |   |
| Secti | on E - Distribution Allocations (see instructions)              | (i)<br>Excess Distributions       | (ii)<br>Underdistribution<br>Pre-2021 | IS   | (iii)<br>Distributable<br>Amount for 2021 |
| _1    | Distributable amount for 2021 from Section C, line 6            |                                   |                                       |      |   |
| 2     | Underdistributions, if any, for years prior to 2021 (reason-    |                                   |                                       |      |   |
|       | able cause required - explain in Part VI). See instructions.    |                                   |                                       |      |   |
| 3     | Excess distributions carryover, if any, to 2021                 |                                   |                                       |      |   |
| а     | From 2016   |                                   |                                       |      |   |
| b     | From 2017   |                                   |                                       |      |   |
| c     | From 2018   |                                   |                                       |      |   |
| d     | From 2019   |                                   |                                       |      |   |
| e     | From 2020   |                                   |                                       |      |   |
| f     | Total of lines 3a through 3e                                    |                                   |                                       |      |   |
| g     | Applied to underdistributions of prior years                    |                                   |                                       |      |   |
| h     | Applied to 2021 distributable amount                            |                                   |                                       |      |   |
| i     | Carryover from 2016 not applied (see instructions)              |                                   |                                       |      |   |
| j     | Remainder. Subtract lines 3g, 3h, and 3i from line 3f.          |                                   |                                       |      |   |
| 4     | Distributions for 2021 from Section D,                          |                                   |                                       |      |   |
|       | line 7: \$  |                                   |                                       |      |   |
| -     | Applied to underdistributions of prior years                    |                                   |                                       |      |   |
|       | Applied to 2021 distributable amount                            |                                   |                                       |      |   |
| c     | Remainder. Subtract lines 4a and 4b from line 4.                |                                   |                                       |      |   |
| 5     | Remaining underdistributions for years prior to 2021, if        |                                   |                                       |      |   |
|       | any. Subtract lines 3g and 4a from line 2. For result greater   |                                   |                                       |      |   |
|       | than zero, explain in Part VI. See instructions.                |                                   |                                       |      |   |
| 6     | Remaining underdistributions for 2021. Subtract lines 3h        |                                   |                                       |      |   |
|       | and 4b from line 1. For result greater than zero, explain in    |                                   |                                       |      |   |
|       | Part VI. See instructions.                                      |                                   |                                       |      |   |
| 7     | Excess distributions carryover to 2022. Add lines 3j            |                                   |                                       |      |   |
|       | and 4c.   |                                   |                                       |      |   |
| -     | Breakdown of line 7:  |                                   |                                       |      |   |
|       | Excess from 2017  |                                   |                                       |      |   |
|       | Excess from 2018  |                                   |                                       |      |   |
|       | Excess from 2019  |                                   |                                       |      |   |
|       | Excess from 2020  |                                   |                                       |      |   |
| е     | Excess from 2021  |                                   |                                       |      |   |

Schedule A (Form 990) 2021

132027 01-04-22

|           | Form 990) 2021                                 |   |                               |                                      |                           |                              |                                 |                         | 16-0821488 Pa   |
|-----------|--|---|-------------------------------|--------------------------------------|---------------------------|------------------------------|---------------------------------|-------------------------|---|
|           | Part IV, Section A, I<br>line 1; Part IV, Sect | lines 1, 2, 3b, 3c, 4<br>ion D, lines 2 and 3 | lb, 4c, 5a,<br>3; Part IV, \$ | 6, 9a, 9b, 9c, 1<br>Section E, lines | 1a, 11b, ar<br>1c, 2a, 2b | nd 11c; Part<br>, 3a, and 3b | IV, Section I<br>; Part V, line | 3, lines 1<br>1; Part V | 17b; Part III, line 12;<br>and 2; Part IV, Section C<br>/, Section B, line 1e; Part \ |
|           | Section D, lines 5, 6<br>(See instructions.)   | 6, and 8; and Part                            | V, Section                    | E, lines 2, 5, ar                    | nd 6. Also c              | complete this                | s part for any                  | / additio               | nal information.  |
|           | (000 mon dononely                              |   |                               |                                      |                           |                              |                                 |                         |   |
|           |  |   |                               |                                      |                           |                              |                                 |                         |   |
|           |  |   |                               |                                      |                           |                              |                                 |                         |   |
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|           |  |   |                               |                                      |                           |                              |                                 |                         |   |
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|           |  |   |                               |                                      |                           |                              |                                 |                         |   |
|           |  |   |                               |                                      |                           |                              |                                 |                         |   |
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|           |  |   |                               |                                      |                           |                              |                                 |                         |   |
|           |  |   |                               |                                      |                           |                              |                                 |                         |   |
|           |  |   |                               |                                      |                           |                              |                                 |                         |   |
|           |  |   |                               |                                      |                           |                              |                                 |                         |   |
|           |  |   |                               |                                      |                           |                              |                                 |                         |   |
|           |  |   |                               |                                      |                           |                              |                                 |                         |   |
|           |  |   |                               |                                      |                           |                              |                                 |                         |   |
|           |  |   |                               |                                      |                           |                              |                                 |                         |   |
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|           |  |   |                               |                                      |                           |                              |                                 |                         |   |
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|           |  |   |                               |                                      |                           |                              |                                 |                         |   |
|           |  |   |                               |                                      |                           |                              |                                 |                         |   |
|           |  |   |                               |                                      |                           |                              |                                 |                         |   |
|           |  |   |                               |                                      |                           |                              |                                 |                         |   |
|           |  |   |                               |                                      |                           |                              |                                 |                         |   |
|           |  |   |                               |                                      |                           |                              |                                 |                         |   |
|           |  |   |                               |                                      |                           |                              |                                 |                         |   |
|           |  |   |                               |                                      |                           |                              |                                 |                         |   |
|           |  |   |                               |                                      |                           |                              |                                 |                         |   |
|           |  |   |                               |                                      |                           |                              |                                 |                         |   |
|           |  |   |                               |                                      |                           |                              |                                 |                         |   |
|           |  |   |                               |                                      |                           |                              |                                 |                         |   |
|           |  |   |                               |                                      |                           |                              |                                 |                         |   |
|           |  |   |                               |                                      |                           |                              |                                 |                         |   |
|           |  |   |                               |                                      |                           |                              |                                 |                         |   |
| 8 01-04-2 | 2  |   |                               |                                      |                           |                              |                                 |                         | Schedule A (Form 990)   |

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## Schedule B

(Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

| * * | PUBLIC | DISCLOSURE | COPY | * * |
|-----|--------|------------|------|-----|
|-----|--------|------------|------|-----|

### Schedule of Contributors

Attach to Form 990 or Form 990-PF. Go to www.irs.gov/Form990 for the latest information. OMB No. 1545-0047

| 2021  |
|-------|
| 2U2 I |

Employer identification number

| Ū.                     |   |                        |
|------------------------|---|------------------------|
|                        | Junior Achievement of Western New York  | 16-0821488             |
| Organization type (ch  | eck one):   |                        |
| Filers of:             | Section:  |                        |
| Form 990 or 990-EZ     | $\fbox$ 501(c)( 3 ) (enter number) organization   |                        |
|                        | 4947(a)(1) nonexempt charitable trust <b>not</b> treated as a private foundation                |                        |
|                        | 527 political organization  |                        |
| Form 990-PF            | 501(c)(3) exempt private foundation   |                        |
|                        | 4947(a)(1) nonexempt charitable trust treated as a private foundation                           |                        |
|                        | 501(c)(3) taxable private foundation  |                        |
|                        |   |                        |
| Check if your organiza | tion is covered by the General Rule or a Special Rule.  |                        |
| Note: Only a section 5 | 601(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Ru | Ile. See instructions. |
| General Rule           |   |                        |

📙 For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

#### Special Rules

X For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering "N/A" in column (b) instead of the contributor name and address), II, and III.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Don't complete any of the parts unless the General Rule applies to this organization because it received nonexclusively 

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990).

LHA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.

Junior Achievement of Western New York Contributors (see instructions). Use duplicate copies of Part I if additional space is needed.

| (a)                     | (b)                               | (c)  | (d)  |
|-------------------------|-----------------------------------|--|--|
| No.                     | Name, address, and ZIP + 4        | Total contributions                          | Type of contribution   |
| 1                       |                                   | \$ <u>16,000.</u>                            | Person X<br>Payroll<br>Noncash<br>(Complete Part II for<br>noncash contributions.) |
| (a)                     | (b)                               | (c)  | (d)  |
| No.                     | Name, address, and ZIP + 4        | Total contributions                          | Type of contribution   |
| 2                       |                                   | \$ <u>15,000.</u>                            | Person X<br>Payroll<br>Noncash<br>(Complete Part II for<br>noncash contributions.) |
| (a)<br>No.              | (b)<br>Name, address, and ZIP + 4 | (c)<br>Total contributions                   | (d)<br>Type of contribution  |
| 3                       |                                   | \$ <u>15,550.</u>                            | Person X<br>Payroll<br>Noncash<br>(Complete Part II for<br>noncash contributions.) |
| (a)<br>No.              | (b)<br>Name, address, and ZIP + 4 | (c)<br>Total contributions                   | (d)<br>Type of contribution  |
| 4                       |                                   | \$20,000.                                    | Person X<br>Payroll<br>Noncash (Complete Part II for<br>noncash contributions.)    |
| (a)                     | (b)                               | (c)  | (d)  |
| No.                     | Name, address, and ZIP + 4        | Total contributions                          | Type of contribution   |
| 5                       |                                   | \$ <u>25,000.</u>                            | Person X<br>Payroll<br>Noncash<br>(Complete Part II for<br>noncash contributions.) |
| (a)                     | (b)                               | (c)  | (d)  |
| No.<br>6<br>123452 11-1 | Name, address, and ZIP + 4        | Total contributions         \$       15,000. | Type of contribution         Person       X         Payroll                        |

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Name of organization

Part I

16 - 0821488

Page 2 Employer identification number

Schedule B (Form 990) (2021)

Name of organization

### Junior Achievement of Western New York

| Part I     | Contributors (see instructions). Use duplicate copies of Part I if additiona | l space is needed.         |  |
|------------|--|----------------------------|--|
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4  | (c)<br>Total contributions | (d)<br>Type of contribution  |
| 7          |  | \$18,800.                  | Person X<br>Payroll<br>Noncash<br>(Complete Part II for<br>noncash contributions.) |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4  | (c)<br>Total contributions | (d)<br>Type of contribution  |
| 8          |  | \$ <u>26,500.</u>          | Person X<br>Payroll<br>Noncash<br>(Complete Part II for<br>noncash contributions.) |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4  | (c)<br>Total contributions | (d)<br>Type of contribution  |
| 9          |  | \$ <u>15,000.</u>          | Person X<br>Payroll<br>Noncash<br>(Complete Part II for<br>noncash contributions.) |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4  | (c)<br>Total contributions | (d)<br>Type of contribution  |
| 10         |  | \$23,000.                  | Person X<br>Payroll<br>Noncash<br>(Complete Part II for<br>noncash contributions.) |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4  | (c)<br>Total contributions | (d)<br>Type of contribution  |
| 11         |  | \$ <u>18,065.</u>          | Person X<br>Payroll<br>Noncash<br>(Complete Part II for<br>noncash contributions.) |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4  | (c)<br>Total contributions | (d)<br>Type of contribution  |
| 12         |  | \$25,000.                  | Person X<br>Payroll<br>Noncash<br>(Complete Part II for<br>noncash contributions.) |

Employer identification number

16-0821488

25

20240117 793922 01-1868

123452 11-11-21

Name of organization

Employer identification number

### Junior Achievement of Western New York

16-0821488

| Part I     | Contributors (see instructions). Use duplicate copies of Part I if addition | nal space is needed.       |   |
|------------|---|----------------------------|---|
| (a)        | (b)   | (c)                        | (d)   |
| No.        | Name, address, and ZIP + 4  | Total contributions        | Type of contribution  |
| 13         |   | \$13,600.                  | Person X<br>Payroll<br>Noncash<br>(Complete Part II for<br>noncash contributions.)  |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4   | (c)<br>Total contributions | (d)<br>Type of contribution   |
|            |   | \$                         | Person<br>Payroll<br>Noncash<br>(Complete Part II for<br>noncash contributions.)  |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4   | (c)<br>Total contributions | (d)<br>Type of contribution   |
|            |   | \$                         | Person Payroll On Complete Part II for noncash contributions.)  |
| (a)        | (b)   | (c)                        | (d)   |
|            | Name, address, and ZIP + 4  |                            | Type of contribution         Person         Payroll         Noncash         (Complete Part II for noncash contributions.) |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4   | (c)<br>Total contributions | (d)<br>Type of contribution   |
|            |   | \$                         | Person<br>Payroll<br>Noncash<br>(Complete Part II for<br>noncash contributions.)  |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4   | (c)<br>Total contributions | (d)<br>Type of contribution   |
|            |   | \$                         | Person Payroll Noncash (Complete Part II for noncash contributions.)  |

Schedule B (Form 990) (2021)

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20240117 793922 01-1868

123452 11-11-21

| Junio                        | r Achievement of Western New York                                 |   | 16-0821488                 |
|------------------------------|---|---|----------------------------|
| Part II                      | Noncash Property (see instructions). Use duplicate copies of Part | II if additional space is needed.               |                            |
| (a)<br>No.<br>from<br>Part I | (b)<br>Description of noncash property given                      | (c)<br>FMV (or estimate)<br>(See instructions.) | (d)<br>Date received       |
|                              |   | \$  |                            |
| (a)<br>No.<br>from<br>Part I | (b)<br>Description of noncash property given                      | (c)<br>FMV (or estimate)<br>(See instructions.) | (d)<br>Date received       |
|                              |   | \$  |                            |
| (a)<br>No.<br>from<br>Part I | (b)<br>Description of noncash property given                      | (c)<br>FMV (or estimate)<br>(See instructions.) | (d)<br>Date received       |
|                              |   | \$  |                            |
| (a)<br>No.<br>from<br>Part I | (b)<br>Description of noncash property given                      | (c)<br>FMV (or estimate)<br>(See instructions.) | (d)<br>Date received       |
|                              |   | <br>  \$  |                            |
| (a)<br>No.<br>from<br>Part I | (b)<br>Description of noncash property given                      | (c)<br>FMV (or estimate)<br>(See instructions.) | (d)<br>Date received       |
|                              |   | <br>  \$  |                            |
| (a)<br>No.<br>from<br>Part I | (b)<br>Description of noncash property given                      | (c)<br>FMV (or estimate)<br>(See instructions.) | (d)<br>Date received       |
|                              |   | <br> <br>\$                                     |                            |
| 23453 11-11                  | -21 27  |   | Schedule B (Form 990) (202 |

20240117 793922 01-1868

Schedule B (Form 990) (2021) Name of organization

Page 3

Employer identification number

| me of organiz            | 2411011  |   |                                  | Employer identification n         |
|--------------------------|--|---|----------------------------------|-----------------------------------|
|                          | chievement of Wester   |   |                                  | 16-0821488                        |
| fro                      | clusively religious, charitable, etc., contribu<br>m any one contributor. Complete columns (a                | ) through (e) and the following line                                    | entry For organizations          |                                   |
| con<br>Us                | apleting Part III, enter the total of exclusively religious,<br>e duplicate copies of Part III if additional | charitable, etc., contributions of <b>\$1,000</b><br>I space is needed. | or less for the year. (Enter thi | s info. once.) 🕨 Þ                |
| a) No.<br>from           | (b) Purpose of gift  | (c) Use of gift   | b)                               | ) Description of how gift is held |
| Part I                   |  |   | (4                               |                                   |
|                          |  |   |                                  |                                   |
|                          |  |   |                                  |                                   |
|                          |  | e) Transfer of  | l<br>gift                        |                                   |
|                          |  |   | Deletionshin                     | of two polones to two polones     |
|                          | Transferee's name, address, a  |   | Relationship                     | of transferor to transferee       |
|                          |  |   |                                  |                                   |
|                          |  |   |                                  |                                   |
| a) No.<br>from<br>Part I | (b) Purpose of gift  | (c) Use of gift   | (d                               | ) Description of how gift is held |
|                          |  |   |                                  |                                   |
|                          |  |   |                                  |                                   |
|                          |  |   |                                  |                                   |
|                          |  | (e) Transfer of   | gift                             |                                   |
|                          | Transferee's name, address, a  | nd ZIP + 4  | Relationship                     | of transferor to transferee       |
| _                        |  |   |                                  |                                   |
|                          |  |   |                                  |                                   |
| a) No.<br>from           |  |   |                                  |                                   |
| from<br>Part I           | (b) Purpose of gift  | (c) Use of gift   | (d                               | ) Description of how gift is held |
|                          |  |   |                                  |                                   |
|                          |  |   |                                  |                                   |
|                          |  | (e) Transfer of   |                                  |                                   |
|                          |  |   |                                  |                                   |
|                          | Transferee's name, address, a  | nd ZIP + 4  | Relationship                     | of transferor to transferee       |
|                          |  |   |                                  |                                   |
| —                        |  |   |                                  |                                   |
| a) No.<br>from<br>Part I | (b) Purpose of gift  | (c) Use of gift   | (d                               | ) Description of how gift is held |
|                          |  |   |                                  |                                   |
|                          |  |   |                                  |                                   |
|                          |  |   |                                  |                                   |
|                          |  | (e) Transfer of   | gift                             |                                   |
|                          | Transferee's name, address, a  | nd ZIP + 4  | Relationship                     | of transferor to transferee       |
| —                        |  |   |                                  |                                   |
|                          |  |   |                                  |                                   |
|                          |  |   |                                  |                                   |
| 454 11-11-21             |  | 28  |                                  | Schedule B (Form 99               |

SCHEDULE D

Department of the Treasury Internal Revenue Service

| (Form | 990) |
|-------|------|
|-------|------|

Supplemental Financial Statements ► Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ► Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.



Name of the organization

Junior Achievement of Western New York

Employer identification number 16 - 0821488

| Pa | t I Organizations Maintaining Donor Advise   |                               |                      | pr Accounts.Complete if the       |
|----|--|-------------------------------|----------------------|-----------------------------------|
|    | organization answered "Yes" on Form 990, Part IV, lin  | e 6.                          |                      |                                   |
|    |  | (a) Donor advised             | d funds              | (b) Funds and other accounts      |
| 1  | Total number at end of year  |                               |                      |                                   |
| 2  | Aggregate value of contributions to (during year)  |                               |                      |                                   |
| 3  | Aggregate value of grants from (during year)   |                               |                      |                                   |
| 4  | Aggregate value at end of year   |                               |                      |                                   |
| 5  | Did the organization inform all donors and donor advisors in v                                       | writing that the assets he    | ld in donor advised  | l funds                           |
|    | are the organization's property, subject to the organization's                                       | exclusive legal control?      |                      | Yes 🛄 No                          |
| 6  | Did the organization inform all grantees, donors, and donor a  | dvisors in writing that gra   | ant funds can be us  | sed only                          |
|    | for charitable purposes and not for the benefit of the donor of                                      | r donor advisor, or for ar    | y other purpose co   | onferring                         |
| _  | impermissible private benefit?   |                               |                      |                                   |
| Pa | t II Conservation Easements. Complete if the org   | anization answered "Yes       | s" on Form 990, Pa   | rt IV, line 7.                    |
| 1  | Purpose(s) of conservation easements held by the organizati  | on (check all that apply).    | 1                    |                                   |
|    | Preservation of land for public use (for example, recrea   | tion or education)            | Preservation of a    | historically important land area  |
|    | Protection of natural habitat  |                               | Preservation of a    | certified historic structure      |
|    | Preservation of open space   |                               |                      |                                   |
| 2  | Complete lines 2a through 2d if the organization held a qualif                                       | ied conservation contribution | ution in the form of |                                   |
|    | day of the tax year.   |                               |                      | Held at the End of the Tax Year   |
| а  | Total number of conservation easements   |                               |                      | 2a                                |
| b  | Total acreage restricted by conservation easements   |                               |                      | 2b                                |
|    | Number of conservation easements on a certified historic stru-                                       |                               |                      |                                   |
| d  | Number of conservation easements included in (c) acquired a  |                               |                      |                                   |
|    | listed in the National Register  |                               |                      |                                   |
| 3  | Number of conservation easements modified, transferred, rel  | eased, extinguished, or t     | erminated by the c   | organization during the tax       |
|    | year   |                               |                      |                                   |
| 4  | Number of states where property subject to conservation eas  |                               |                      |                                   |
| 5  | Does the organization have a written policy regarding the per  |                               |                      |                                   |
|    | violations, and enforcement of the conservation easements it   |                               |                      |                                   |
| 6  | Staff and volunteer hours devoted to monitoring, inspecting,   | handling of violations, ar    | nd enforcing conse   | rvation easements during the year |
| _  |  |                               |                      |                                   |
| 7  | Amount of expenses incurred in monitoring, inspecting, hand  | lling of violations, and en   | forcing conservation | on easements during the year      |
| •  |  |                               |                      |                                   |
| 8  | Does each conservation easement reported on line 2(d) abov   |                               |                      |                                   |
| •  | and section 170(h)(4)(B)(ii)?  |                               |                      |                                   |
| 9  | In Part XIII, describe how the organization reports conservation                                     |                               | -                    |                                   |
|    | balance sheet, and include, if applicable, the text of the footr                                     | lote to the organization s    | inanciai statemen    | its that describes the            |
| Pa | organization's accounting for conservation easements. t III Organizations Maintaining Collections of | f Art. Historical Tre         | asures, or Oth       | er Similar Assets                 |
|    | Complete if the organization answered "Yes" on Form  |                               |                      |                                   |
| 1a | If the organization elected, as permitted under FASB ASC 95  |                               | enue statement an    | d balance sheet works             |
| 14 | of art, historical treasures, or other similar assets held for put                                   |                               |                      |                                   |
|    | service, provide in Part XIII the text of the footnote to its finar                                  |                               |                      |                                   |
| b  | If the organization elected, as permitted under FASB ASC 95  |                               |                      |                                   |
|    | art, historical treasures, or other similar assets held for public                                   |                               |                      |                                   |
|    | provide the following amounts relating to these items:   |                               |                      |                                   |
|    | (i) Revenue included on Form 990, Part VIII, line 1  |                               |                      | • •                               |
|    |  |                               |                      | <b>N</b> A                        |
| 2  | If the organization received or held works of art, historical treater                                |                               |                      |                                   |
| -  | the following amounts required to be reported under FASB A   | -                             |                      | , p. 01100                        |
| а  | Revenue included on Form 990, Part VIII, line 1  | -                             |                      | ▶ \$                              |
|    | Assets included in Form 990, Part X  |                               |                      |                                   |
|    | For Paperwork Reduction Act Notice, see the Instructions   |                               |                      | Schedule D (Form 990) 2021        |
|    |  |                               |                      |                                   |

20240117 793922 01-1868

| Sche   |   | Achievemen            |            |                                       |                  |                                       |                    | 16-08       |                 |                            | age <b>2</b> |
|--------|---|-----------------------|------------|---------------------------------------|------------------|---------------------------------------|--------------------|-------------|-----------------|----------------------------|--------------|
| Par    | t III Organizations Maintaining C   | Collections of A      | rt, His    | torical Tr                            | easures,         | or Oth                                | er Simil           | ar Asse     | ts(contii       | nued)                      |              |
| 3      | Using the organization's acquisition, access  | ion, and other record | ds, chec   | k any of the                          | following that   | at make                               | significant        | use of its  |                 |                            |              |
|        | collection items (check all that apply):  |                       |            |                                       |                  |                                       |                    |             |                 |                            |              |
| а      | Public exhibition   | c                     |            |                                       | hange progr      |                                       |                    |             |                 |                            |              |
| b      | Scholarly research  | e                     |            | Other                                 |                  |                                       |                    |             |                 |                            |              |
| С      | Preservation for future generations   |                       |            |                                       |                  |                                       |                    |             |                 |                            |              |
| 4      | Provide a description of the organization's c   |                       |            |                                       |                  |                                       |                    | ose in Par  | t XIII.         |                            |              |
| 5      | During the year, did the organization solicit of  | or receive donations  | of art, h  | istorical trea                        | sures, or oth    | ner simila                            | ar assets          |             | -               |                            | _            |
|        | to be sold to raise funds rather than to be m   |                       |            |                                       |                  |                                       |                    |             | Yes             |                            | No           |
| Par    | t IV Escrow and Custodial Arran   |                       | ete if the | e organizatio                         | on answered      | "Yes" or                              | n Form 990         | D, Part IV, | line 9, o       |                            |              |
|        | reported an amount on Form 990, Pa  |                       |            |                                       |                  |                                       |                    |             |                 |                            |              |
| 1a     | Is the organization an agent, trustee, custod   |                       | •          |                                       |                  |                                       |                    |             | -               |                            | -            |
|        | on Form 990, Part X?  |                       |            |                                       |                  |                                       |                    | L           | Yes             |                            | No           |
| b      | If "Yes," explain the arrangement in Part XIII  | and complete the fo   | ollowing   | table:                                |                  |                                       |                    |             |                 |                            |              |
|        |   |                       |            |                                       |                  |                                       |                    |             | Amoun           | t                          |              |
|        | Beginning balance   |                       |            |                                       |                  |                                       |                    |             |                 |                            |              |
|        | Additions during the year   |                       |            |                                       |                  |                                       |                    |             |                 |                            |              |
| е      | Distributions during the year   |                       |            |                                       |                  |                                       |                    |             |                 |                            |              |
| f      | Ending balance  |                       |            |                                       |                  |                                       | <b>1</b> f         |             |                 |                            | -            |
|        | Did the organization include an amount on F   |                       |            |                                       |                  |                                       |                    | L           | Yes             |                            |              |
|        | If "Yes," explain the arrangement in Part XIII  |                       |            |                                       |                  |                                       |                    | <u></u>     |                 |                            |              |
| Par    | <b>t V</b> Endowment Funds. Complete  |                       |            |                                       |                  |                                       |                    | vooro book  | (a) Four        | . VOORO                    | book         |
|        |   | (a) Current year      | (d)        | Prior year                            | (c) Two yea      | IS DACK                               | ( <b>a</b> ) mee y | Hars Dack   | (e) Fou         | years                      | DACK         |
| 1a     | Beginning of year balance   |                       |            |                                       |                  |                                       |                    |             |                 |                            |              |
| b      | Contributions   |                       |            |                                       |                  |                                       |                    |             |                 |                            |              |
|        | Net investment earnings, gains, and losses  |                       |            |                                       |                  |                                       |                    |             |                 |                            |              |
|        | Grants or scholarships  |                       |            |                                       |                  |                                       |                    |             |                 |                            |              |
| е      | Other expenditures for facilities   |                       |            |                                       |                  |                                       |                    |             |                 |                            |              |
|        | and programs  |                       |            |                                       |                  |                                       |                    |             |                 |                            |              |
|        | Administrative expenses   |                       |            |                                       |                  |                                       |                    |             |                 |                            |              |
| g      | End of year balance   |                       |            |                                       | -)) In a lat a n |                                       |                    |             |                 |                            |              |
| 2      | Provide the estimated percentage of the cur   |                       |            | ig, column (a                         | a)) neid as:     |                                       |                    |             |                 |                            |              |
| a<br>L | Board designated or quasi-endowment   |                       | _%         |                                       |                  |                                       |                    |             |                 |                            |              |
|        | Permanent endowment   | %%                    |            |                                       |                  |                                       |                    |             |                 |                            |              |
| С      |   |                       |            |                                       |                  |                                       |                    |             |                 |                            |              |
| 20     | The percentages on lines 2a, 2b, and 2c sho<br>Are there endowment funds not in the posse |                       | ation th   | at ara hald a                         | ad adminiat      | ared for                              | the ereeni         | ration      |                 |                            |              |
| Ja     |   | ession of the organiz | auon in    | at are neiù a                         |                  |                                       | une organiz        | Zation      | 1               | Yes                        | No           |
|        | by:<br>(i) Unrelated organizations  |                       |            |                                       |                  |                                       |                    |             | 20(1)           | 100                        | 110          |
|        |   |                       |            |                                       |                  |                                       |                    |             | 3a(i)<br>3a(ii) |                            |              |
| h      | (ii) Related organizations  |                       |            |                                       |                  |                                       |                    |             |                 |                            |              |
| 4      | Describe in Part XIII the intended uses of the  |                       |            |                                       |                  |                                       |                    |             | . 30            |                            |              |
|        | t VI Land, Buildings, and Equipn  |                       | JWINEIII   | iunus.                                |                  |                                       |                    |             |                 |                            |              |
|        | Complete if the organization answere  |                       | 0 Part I   | V line 11a S                          | See Form 99      | 0 Part X                              | line 10            |             |                 |                            |              |
|        | Description of property   | (a) Cost or c         | -          | · · · · · · · · · · · · · · · · · · · | or other         | · · · · · · · · · · · · · · · · · · · |                    | h           | (d) Boo         | k valu                     |              |
|        | Description of property   | basis (investr        |            |                                       | (other)          |                                       | preciation         |             | <b>(u)</b> 600  | n valu                     | C            |
| 10     | Land  |                       |            | 0000                                  | (30.131)         |                                       | P. COlution        |             |                 |                            |              |
|        | Land  |                       |            |                                       |                  |                                       |                    |             |                 |                            |              |
|        | Buildings<br>Leasehold improvements   |                       |            |                                       | 4,286.           |                                       | 2,4                | 06.         |                 | 1,8                        | 80.          |
|        |   |                       |            | 9                                     | 2,007.           |                                       | 64,7               |             |                 | $\frac{1}{7}, \frac{1}{2}$ |              |
|        | EquipmentOther  |                       |            |                                       | _,               |                                       | ÷ 1 / 1            |             |                 | ., .                       |              |
|        | Add lines 1a through 1e. (Column (d) must e   |                       | X colu     | и<br>тп (R) line 1                    | 10c)             | I                                     |                    |             | 2               | 9,0                        | 98.          |
|        |   |                       | ,          |                                       |                  |                                       |                    | F           |                 | , •                        |              |

Schedule D (Form 990) 2021

132052 10-28-21

| Sched             |   | ievement of We               | estern New York                                | 16-0821488 Page 3              |
|-------------------|---|------------------------------|--|--------------------------------|
| Part              |   |                              |  |                                |
|                   | Complete if the organization answered "Yes                      |                              |  |                                |
|                   | escription of security or category (including name of security) |                              | (c) Method of valuation: Co                    | st or end-of-year market value |
|                   | ancial derivatives  |                              |  |                                |
|                   | osely held equity interests                                     |                              |  |                                |
| (3) Oth           | ier   |                              |  |                                |
| (A)<br>(B)        |   |                              |  |                                |
| (C)               |   |                              |  |                                |
| (D)               |   |                              |  |                                |
| (E)               |   |                              |  |                                |
| (F)               |   |                              |  |                                |
| (G)               |   |                              |  |                                |
| (H)               |   |                              |  |                                |
|                   | Col. (b) must equal Form 990, Part X, col. (B) line 12.) ▶      | •                            |  |                                |
| Part              | VIII Investments - Program Related.                             |                              |  |                                |
|                   | Complete if the organization answered "Yes                      |                              |  |                                |
|                   | (a) Description of investment                                   | (b) Book value               | (c) Method of valuation: Co                    | st or end-of-year market value |
| (1)               |   |                              |  |                                |
| (2)               |   |                              |  |                                |
| (3)               |   |                              |  |                                |
| (4)               |   |                              |  |                                |
| <u>(5)</u><br>(6) |   |                              |  |                                |
| (7)               |   |                              |  |                                |
| (8)               |   |                              |  |                                |
| (9)               |   |                              |  |                                |
|                   | Col. (b) must equal Form 990, Part X, col. (B) line 13.) 🕨      | •                            |  |                                |
| Part              | IX Other Assets.  |                              |  |                                |
|                   | Complete if the organization answered "Yes                      | " on Form 990, Part IV, line | e 11d. See Form 990, Part X, line <sup>-</sup> | 15.                            |
|                   | (a  | ) Description                |  | (b) Book value                 |
| (1)               |   |                              |  |                                |
| (2)               |   |                              |  |                                |
| (3)               |   |                              |  |                                |
| (4)               |   |                              |  |                                |
| (5)               |   |                              |  |                                |
| (6)               |   |                              |  |                                |
| (7)               |   |                              |  |                                |
| <u>(8)</u><br>(9) |   |                              |  |                                |
|                   | Column (b) must equal Form 990, Part X, col. (B) li             | ine 15)                      |  | <b></b>                        |
| Part              |   |                              |  |                                |
|                   | Complete if the organization answered "Yes                      | " on Form 990, Part IV, line | e 11e or 11f. See Form 990, Part >             | ۲, line 25.                    |
| 1.                | (a) Description of liability                                    |                              |  | (b) Book value                 |
| (1)               | Federal income taxes  |                              |  |                                |
| (2)               | Scholarships payable  |                              |  | 10,000.                        |
| (3)               |   |                              |  |                                |
| (4)               |   |                              |  |                                |
| (5)               |   |                              |  |                                |
| (6)               |   |                              |  |                                |
| (7)               |   |                              |  |                                |
| (8)               |   |                              |  |                                |
| (9)               |   |                              |  |                                |
|                   | (Column (b) must equal Form 990, Part X, col. (B) li            |                              |  | ▶ 10,000.                      |
|                   | bility for uncertain tax positions. In Part XIII, provid        |                              | -  | ·                              |
| org               | anization's liability for uncertain tax positions under         | er FASB ASC 740. Check h     | <u>ere if the text of the footnote has</u>     | been provided in Part XIII     |

Schedule D (Form 990) 2021

132053 10-28-21

| -  | dule D (Form 990) 2021 Junior Achievement of V                                |                |                |        | 821488 | Page <b>4</b> |
|----|---|----------------|----------------|--------|--------|---------------|
| Pa | t XI Reconciliation of Revenue per Audited Financial Sta                      | atements With  | Revenue per R  | eturn. |        |               |
|    | Complete if the organization answered "Yes" on Form 990, Part IV, li          | ne 12a.        |                |        |        |               |
| 1  | Total revenue, gains, and other support per audited financial statements      |                |                | 1      | 679    | ,576.         |
| 2  | Amounts included on line 1 but not on Form 990, Part VIII, line 12:           |                |                |        |        |               |
| а  | Net unrealized gains (losses) on investments                                  | 2a             | -9,317.        |        |        |               |
| b  | Donated services and use of facilities  | 2b             | 22,000.        |        |        |               |
| с  | Recoveries of prior year grants   | 2c             |                |        |        |               |
| d  | Other (Describe in Part XIII.)  | 2d             |                |        |        |               |
| е  | Add lines 2a through 2d   |                |                | 2e     |        | ,683.         |
| 3  | Subtract line 2e from line 1  |                |                | 3      | 666,   | ,893.         |
| 4  | Amounts included on Form 990, Part VIII, line 12, but not on line 1:          |                |                |        |        |               |
| а  | Investment expenses not included on Form 990, Part VIII, line 7b              | 4a             |                |        |        |               |
| b  | Other (Describe in Part XIII.)  | 4b             |                |        |        | _             |
| с  | Add lines 4a and 4b   |                |                | 4c     |        | 0.            |
| _5 | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12 |                |                | 5      |        | ,893.         |
| Pa | t XII Reconciliation of Expenses per Audited Financial S                      | tatements Witl | n Expenses per | Retur  | า.     |               |
|    | Complete if the organization answered "Yes" on Form 990, Part IV, li          |                |                |        |        |               |
| 1  | Total expenses and losses per audited financial statements                    |                |                | 1      | 681,   | ,257.         |
| 2  | Amounts included on line 1 but not on Form 990, Part IX, line 25:             |                |                |        |        |               |
| а  | Donated services and use of facilities  | 2a             | 22,000.        |        |        |               |
| b  | Prior year adjustments  | 2b             |                |        |        |               |
| с  | Other losses  | 2c             |                |        |        |               |
| d  | Other (Describe in Part XIII.)  | 2d             |                |        |        |               |
| е  | Add lines 2a through 2d   |                |                | 2e     |        | ,000.         |
| 3  | Subtract line 2e from line 1  |                |                | 3      | 659    | ,257.         |
| 4  | Amounts included on Form 990, Part IX, line 25, but not on line 1:            |                |                |        |        |               |
| а  | Investment expenses not included on Form 990, Part VIII, line 7b              | 4a             |                |        |        |               |
| b  | Other (Describe in Part XIII.)  | 4b             |                |        |        |               |
| с  | Add lines 4a and 4b   |                |                | 4c     |        | 0.            |
| _5 | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 1 | 18.)           |                | 5      | 659    | ,257.         |
| Pa | rt XIII Supplemental Information.   |                |                |        |        |               |
| _  |   |                |                |        |        |               |

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

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| SCHEDULE G<br>(Form 990)                               |  | ntal Information Regarding<br>e organization answered "Yes" on   |  |                   |                                   |              |  | OMB No. 1545-0047                                       |
|--|--|--|--|-------------------|-----------------------------------|--------------|--|---|
| · · · ·  | а<br>С                                     | 202 I  |  |                   |                                   |              |  |   |
| Department of the Treasury<br>Internal Revenue Service | •  |  | Open to Public<br>Inspection                   |                   |                                   |              |  |   |
| Name of the organizatio                                |  | to www.irs.gov/Form990 for instr   | uction   | s and             | The latest mormat                 | lion.        | Employer ide   | entification number                                     |
|  | Junior                                     | Achievement of Wes   | ter  | n N               | ew York                           |              | 16-0821  | 488   |
|  |  | Complete if the organization answe   | ered "Y  | 'es" o            | n Form 990, Part IV,              | line 1       | 17. Form 990-E   | Z filers are not  |
| 1 Indicate whether th<br>a A Mail solicitat            | tions<br>I email solicitations<br>itations | ed funds through any of the followir $\mathbf{e} \square$ Solicitat  | tion of<br>tion of                             | non-g<br>gover    | overnment grants<br>nment grants  | '-           |  |   |
| key employees list                                     | ted in Form 990, P<br>) highest paid indiv | or oral agreement with any individual<br>art VII) or entity in connection with p<br>viduals or entities (fundraisers) pursu<br>organization. | rofess   | ional f           | undraising services?              | ?            | Ye   |   |
| (i) Name and addres<br>or entity (fund                 |  | (ii) Activity  | (iii)<br>fundr<br>have c<br>or con<br>contribu | ustody<br>trol of | (iv) Gross receipts from activity | tò (         | Amount paid<br>or retained by)<br>fundraiser<br>ted in col. <b>(i)</b> | (vi) Amount paid<br>to (or retained by)<br>organization |
|  |  |  | Yes  | No                |                                   |              |  |   |
|  |  |  |  |                   |                                   |              |  |   |
|  |  |  |  |                   |                                   |              |  |   |
|  |  |  |  |                   |                                   |              |  |   |
|  |  |  |  |                   |                                   |              |  |   |
|  |  |  |  |                   |                                   |              |  |   |
|  |  |  |  |                   |                                   |              |  |   |
|  |  |  |  |                   |                                   |              |  |   |
|  |  |  |  |                   |                                   |              |  |   |
|  |  |  |  |                   |                                   |              |  |   |
| Total  |  |  | I  |                   |                                   |              |  |   |
|  |  | n is registered or licensed to solicit   |  | outions           | I<br>s or has been notifie        | l<br>d it is | exempt from I  | l<br>registration                                       |
|  |  |  |  |                   |                                   |              |  |   |
|  |  |  |  |                   |                                   |              |  |   |
|  |  |  |  |                   |                                   |              |  |   |
|  |  |  |  |                   |                                   |              |  |   |
|  |  |  |  |                   |                                   |              |  |   |
|  |  |  |  |                   |                                   |              |  |   |
| LHA For Paperwork R                                    | eduction Act Not                           | ice, see the Instructions for Form   | 990 or   | 990-              | Ε <b>Ζ</b> .                      |              | Schedul  | e G (Form 990) 2021                                     |

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Junior Achievement of Western New York 16-0821488 Page 2

Part II Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990.FZ lines 1 and 6b. List events with gross receipts greater than \$5,000

|                 |        | of fundraising event contributions and gr                          | ross income on Form 990    | )-EZ, lines 1 and 6b. List e                     | events with gross receip | ots greater than \$5,000.                           |
|-----------------|--------|--|----------------------------|--|--------------------------|---|
|                 |        |  | (a) Event #1               | (b) Event #2                                     | (c) Other events         | (d) Total events                                    |
|                 |        |  |                            | Stock Market                                     |                          | (add col. (a) through                               |
|                 |        |  | Play4JA                    | Challenge  | 3                        | col. (c))   |
| е               |        |  | (event type)               | (event type)                                     | (total number)           |   |
| Revenue         | 1      | Gross receipts   | 73,906.                    | 78,650.  | 19,002.                  | 171,558.  |
|                 | 2      | Less: Contributions  | 72,660.                    | 78,650.  |                          | 151,310.  |
|                 | 3      | Gross income (line 1 minus line 2)                                 | 1,246.                     |  | 19,002.                  | 20,248.   |
|                 | 4      | Cash prizes  |                            |  |                          |   |
| ş               | 5      | Noncash prizes   |                            |  |                          |   |
| Direct Expenses | 6      | Rent/facility costs  |                            |  |                          |   |
| irect E         | 7      | Food and beverages   |                            |  |                          |   |
|                 | 8      | Entertainment  |                            |  |                          |   |
|                 | 9      | Other direct expenses  |                            | 1,082.   | 7,156.                   | 26,977.   |
|                 | 10     |  |                            | · · ·  |                          | 26,977.   |
|                 | 11     | Net income summary. Subtract line 10 from I                        | .,                         |  |                          | -6,729.   |
| Pa              | art    |  | answered "Yes" on Forn     | n 990, Part IV, line 19, or r                    | eported more than        |   |
|                 |        | \$15,000 on Form 990-EZ, line 6a.                                  | 1                          |  |                          | · · · · · · · · · · · · · · · · · · ·               |
| Revenue         |        |  | (a) Bingo                  | (b) Pull tabs/instant<br>bingo/progressive bingo | (c) Other gaming         | (d) Total gaming (add<br>col. (a) through col. (c)) |
| Re              |        |  |                            |  |                          |   |
|                 | 1      | Gross revenue  |                            |  |                          |   |
| ses             | 2      | Cash prizes  |                            |  |                          |   |
| Direct Expenses | 3      | Noncash prizes   |                            |  |                          |   |
| Direct          | 4      | Rent/facility costs  |                            |  |                          |   |
|                 | 5      | Other direct expenses  |                            |  |                          |   |
|                 | Ť      |  | Yes %                      | Yes %  | Yes %                    |   |
|                 | 6      | Volunteer labor  | No                         | □ No   | No                       |   |
|                 | 7      | Direct expense summary. Add lines 2 throug                         | h 5 in column (d)          |  |                          |   |
|                 | 8      | Net gaming income summary. Subtract line 7                         | 7 from line 1, column (d)  |  |                          |   |
|                 |        |  |                            |  |                          |   |
| 9               |        | ter the state(s) in which the organization cond                    | · · · _                    |  |                          |   |
|                 |        | the organization licensed to conduct gaming a                      | ctivities in each of these | states?  |                          | Yes No  |
| b               | ) IT " | 'No," explain:   |                            |  |                          |   |
|                 |        |  |                            |  |                          |   |
|                 |        |  |                            |  |                          |   |
| 10a             |        | ere any of the organization's naming licenses r                    | evoked, suspended, or to   | erminated during the tax                         | vear?                    | Yes No  |
|                 |        | ere any of the organization's gaming licenses r<br>'Yes," explain: |                            |  | year?                    | Yes No  |
|                 |        | ere any of the organization's gaming licenses r<br>'Yes," explain: |                            |  | year?                    | Yes No  |
|                 |        | Wee " eveloie:   |                            |  | year?                    | Yes No  |
| b               | ) If " | Wee " eveloie:   |                            |  |                          | U Yes No  |

| Sch  | edule G (Form 990) 2021                               | Junior             | Achievement               | of       | Western           | New Y        | /ork 16-             | 0821488           | B Page B   |
|------|---|--------------------|---------------------------|----------|-------------------|--------------|----------------------|-------------------|------------|
| 11   | Does the organization conduct ga                      | aming activities   | with nonmembers?          |          |                   |              |                      | Yes               | No         |
| 12   | Is the organization a grantor, ben                    | eficiary or truste | ee of a trust, or a memb  | per of a | partnership or o  | other entity | / formed             |                   |            |
|      | to administer charitable gaming?                      |                    |                           |          |                   |              |                      | Yes               | No No      |
|      | Indicate the percentage of gaming                     |                    |                           |          |                   |              |                      |                   |            |
|      | The organization's facility                           |                    |                           |          |                   |              |                      |                   | %          |
|      | An outside facility                                   |                    |                           |          |                   |              |                      | 13b               | %          |
| 14   | Enter the name and address of th                      | ne person who p    | prepares the organization | on's ga  | ming/special eve  | ents books   | s and records:       |                   |            |
|      | Name 🕨  |                    |                           |          |                   |              |                      |                   |            |
|      |   |                    |                           |          |                   |              |                      |                   |            |
|      | Address   |                    |                           |          |                   |              |                      |                   |            |
| 15a  | Does the organization have a con                      | tract with a thir  | d party from whom the     | organi   | zation receives o | gaming rev   | venue?               | Yes               | 🗌 No       |
| b    | If "Yes," enter the amount of gam                     |                    |                           |          | \$                | ar           | nd the amount        |                   |            |
|      | of gaming revenue retained by the                     |                    |                           |          |                   |              |                      |                   |            |
| С    | If "Yes," enter name and address                      | of the third par   | ty:                       |          |                   |              |                      |                   |            |
|      | Name 🕨  |                    |                           |          |                   |              |                      |                   |            |
|      | Address 🕨   |                    |                           |          |                   |              |                      |                   |            |
|      |   |                    |                           |          |                   |              |                      |                   |            |
| 16   | Gaming manager information:                           |                    |                           |          |                   |              |                      |                   |            |
|      | Name  |                    |                           |          |                   |              |                      |                   |            |
|      | Gaming manager compensation                           | ▶ \$               |                           |          |                   |              |                      |                   |            |
|      | daming manager compensation                           | × •                |                           |          |                   |              |                      |                   |            |
|      | Description of services provided                      | ▶                  |                           |          |                   |              |                      |                   |            |
|      |   |                    |                           |          |                   |              |                      |                   |            |
|      |   |                    |                           |          |                   |              |                      |                   |            |
|      | Director/officer                                      |                    | e 🔄 Inde                  | epende   | nt contractor     |              |                      |                   |            |
| 17   | Mandatory distributions:                              |                    |                           |          |                   |              |                      |                   |            |
| а    | Is the organization required under                    | r state law to m   | ake charitable distribut  | ions fro | om the gaming p   | roceeds to   | D                    |                   |            |
|      | retain the state gaming license?                      |                    |                           |          |                   |              |                      | 🖂 Yes             | No No      |
| b    | Enter the amount of distributions                     | required under     | state law to be distribu  | ited to  | other exempt or   | ganization   | s or spent in the    |                   |            |
|      | organization's own exempt activit                     |                    |                           |          |                   |              |                      |                   |            |
| Ра   | rt IV Supplemental Infor<br>15b, 15c, 16, and 17b, as |                    | -                         | -        | •                 |              | (iii) and (v); and F | 'art III, lines 9 | , 9b, 10b, |
|      | ,,  |                    |                           |          |                   |              |                      |                   |            |
|      |   |                    |                           |          |                   |              |                      |                   |            |
|      |   |                    |                           |          |                   |              |                      |                   |            |
|      |   |                    |                           |          |                   |              |                      |                   |            |
|      |   |                    |                           |          |                   |              |                      |                   |            |
|      |   |                    |                           |          |                   |              |                      |                   |            |
|      |   |                    |                           |          |                   |              |                      |                   |            |
|      |   |                    |                           |          |                   |              |                      |                   |            |
|      |   |                    |                           |          |                   |              |                      |                   |            |
|      |   |                    |                           |          |                   |              |                      |                   |            |
|      |   |                    |                           |          |                   |              |                      |                   |            |
| 1320 | 83 10-21-21   |                    |                           |          |                   |              | Sche                 | dule G (Form      | 990) 2021  |
|      |   |                    |                           | 35       |                   |              |                      |                   |            |

20240117 793922 01-1868

| Schedule G    | 6 (Form 990 | )<br>mental Inf | Jun     | ior A            | Achie | vement | c of | Wester | n Nev | w York | 16-0821488    | Page 4   |
|---------------|-------------|-----------------|---------|------------------|-------|--------|------|--------|-------|--------|---------------|----------|
| Part IV       | Supple      | mental In       | ormatio | <b>n</b> (contin | ued)  |        |      |        |       |        |               |          |
|               |             |                 |         |                  |       |        |      |        |       |        |               |          |
|               |             |                 |         |                  |       |        |      |        |       |        |               |          |
|               |             |                 |         |                  |       |        |      |        |       |        |               |          |
|               |             |                 |         |                  |       |        |      |        |       |        |               |          |
|               |             |                 |         |                  |       |        |      |        |       |        |               |          |
|               |             |                 |         |                  |       |        |      |        |       |        |               |          |
|               |             |                 |         |                  |       |        |      |        |       |        |               |          |
|               |             |                 |         |                  |       |        |      |        |       |        |               |          |
|               |             |                 |         |                  |       |        |      |        |       |        |               |          |
|               |             |                 |         |                  |       |        |      |        |       |        |               |          |
|               |             |                 |         |                  |       |        |      |        |       |        |               |          |
|               |             |                 |         |                  |       |        |      |        |       |        |               |          |
|               |             |                 |         |                  |       |        |      |        |       |        |               |          |
|               |             |                 |         |                  |       |        |      |        |       |        |               |          |
|               |             |                 |         |                  |       |        |      |        |       |        |               |          |
|               |             |                 |         |                  |       |        |      |        |       |        |               |          |
|               |             |                 |         |                  |       |        |      |        |       |        |               |          |
|               |             |                 |         |                  |       |        |      |        |       |        |               |          |
|               |             |                 |         |                  |       |        |      |        |       |        |               |          |
|               |             |                 |         |                  |       |        |      |        |       |        |               |          |
|               |             |                 |         |                  |       |        |      |        |       |        |               |          |
|               |             |                 |         |                  |       |        |      |        |       |        |               |          |
|               |             |                 |         |                  |       |        |      |        |       |        |               |          |
|               |             |                 |         |                  |       |        |      |        |       |        |               |          |
|               |             |                 |         |                  |       |        |      |        |       |        |               |          |
|               |             |                 |         |                  |       |        |      |        |       |        |               |          |
|               |             |                 |         |                  |       |        |      |        |       |        |               |          |
|               |             |                 |         |                  |       |        |      |        |       |        |               |          |
|               |             |                 |         |                  |       |        |      |        |       |        |               |          |
|               |             |                 |         |                  |       |        |      |        |       |        |               |          |
|               |             |                 |         |                  |       |        |      |        |       |        |               |          |
|               |             |                 |         |                  |       |        |      |        |       |        |               |          |
|               |             |                 |         |                  |       |        |      |        |       |        |               |          |
|               |             |                 |         |                  |       |        |      |        |       |        |               |          |
|               |             |                 |         |                  |       |        |      |        |       |        |               |          |
|               |             |                 |         |                  |       |        |      |        |       |        |               |          |
|               |             |                 |         |                  |       |        |      |        |       |        |               |          |
|               |             |                 |         |                  |       |        |      |        |       |        |               |          |
|               |             |                 |         |                  |       |        |      |        |       |        |               |          |
|               |             |                 |         |                  |       |        |      |        |       |        | Schedule G (F | orm 990) |
| 132084 11-18- | -21         |                 |         |                  |       |        |      |        |       |        |               |          |

OMB No. 1545-0047 SCHEDULE O Supplemental Information to Form 990 or 990-EZ Complete to provide information for responses to specific questions on (Form 990) Form 990 or 990-EZ or to provide any additional information. **Open to Public** Attach to Form 990 or Form 990-EZ. Department of the Treasury Go to www.irs.gov/Form990 for the latest information. Inspection Internal Revenue Service Name of the organization Employer identification number 16-0821488 Junior Achievement of Western New York Form 990, Part I, Line 1, Description of Organization Mission: Junior Achievement of Western New York, Inc. inspires and prepares young people to succeed in the global economy. Our volunteer-delivered, experiential programs give students knowledge and skills in financial literacy, work readiness and entrepreneurship. Junior Achievement helps to enhance the relevance of students' classroom learning and increase their understanding of the value of staying in school.

Form 990, Part III, Line 1, Description of Organization Mission: Junior Achievement helps to enhance the relevance of students' classroom learning and increase their understanding of the value of

staying in school.

Form 990, Part III, Line 4d, Other Program Services:

Junior Achievement receives donations of materials, services, and

equipment from various organizations. The curriculum is delivered by

volunteers from the community who prepare students for the real world

and the value of contributing to their community.

Form 990, Part VI, Section B, line 11b:

The Form 990 draft is emailed to the board members prior to our board

meeting for review. The board reviews the Form 990 draft that then motions for approval to file the 990 return with the IRS.

Form 990, Part VI, Section B, Line 12c:

A conflict of interest questionnaire is sent via email or hand delivered toLHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.132211 11-11-21

20240117 793922 01-1868

| Schedule O (Form 990) 2021   | Page 2                                    |
|--|---|
| Name of the organization<br>Junior Achievement of Western New York | Employer identification number 16-0821488 |
| interested parties each year requesting verification of p          | ossible conflicts.                        |
| If a conflict is disclosed in connection with any actual           | or possible                               |
| conflict of interest, an interested person must disclose           | the existence of                          |
| the interest and be given the opportunity to disclose all          | material facts to                         |
| the directors and members of the committee with governing          | board delegated                           |
| powers considering the proposed transaction or arrangemen          | t.  |

After disclosure of the interest and all material facts, and after any discussion with the interested person, he or she leave the governing board or committee meeting while the determination of a conflict of interest is discussed and voted upon. The remaining board or committee members shall decide if a conflict of interest exists.

Form 990, Part VI, Section B, Line 15:

On a regular basis, the organization provides documentation to the compensation committee of the board of junior achievement with respect to the compensation of the organization's key employee for review and approval. Such information includes compensation for this position with other chapters that are of similar size, demographics and geography.

Form 990, Part VI, Section C, Line 19:

The Organization makes its financial statements, governing documents, and

conflict of interest policy available to the public upon request.

Form 990 Line 23

The Audit Committee of the Board reviews the audited financial

statements and oversees selection of the independent auditors.

132212 11-11-21

| SCHE | EDULE R |
|------|---------|
|      |         |

#### (Form 990)

#### **Related Organizations and Unrelated Partnerships**

Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

Attach to Form 990.
 Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2021 Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

Junior Achievement of Western New York

Employer identification number 16-0821488

Part I Identification of Disregarded Entities. Complete if the organization answered "Yes" on Form 990, Part IV, line 33.

| <b>(a)</b><br>Name, address, and EIN (if applicable)<br>of disregarded entity | <b>(b)</b><br>Primary activity | <b>(c)</b><br>Legal domicile (state or<br>foreign country) | <b>(d)</b><br>Total income | (e)<br>End-of-year assets | <b>(f)</b><br>Direct controlling<br>entity |
|---|--------------------------------|--|----------------------------|---------------------------|--|
|   |                                |  |                            |                           |  |
|   |                                |  |                            |                           |  |
|   |                                |  |                            |                           |  |
|   |                                |  |                            |                           |  |

### Part II Identification of Related Tax-Exempt Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related tax-exempt organizations during the tax year.

| (a)<br>Name, address, and EIN<br>of related organization | <b>(b)</b><br>Primary activity | (c)<br>Legal domicile (state or<br>foreign country) | (d)<br>Exempt Code<br>section | (e)<br>Public charity<br>status (if section | <b>(f)</b><br>Direct controlling<br>entity | contr | <b>g)</b><br>512(b)(13)<br>rolled<br>ity? |
|--|--------------------------------|---|-------------------------------|---|--|-------|---|
|  |                                |   |                               | 501(c)(3))                                  |  | Yes   | No  |
| Junior Achievement USA - 84-1267604                      | 4                              |   |                               |   |  |       |   |
| One Education Way  |                                |   |                               |   |  |       |   |
| Colorado Springs, CO 80906                               | Education                      | Colorado  | 501(C)(3)                     | Line 12a, I                                 |  |       | X   |
|  |                                |   |                               |   |  |       |   |
|  |                                |   |                               |   |  |       |   |
|  | -                              |   |                               |   |  |       |   |

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule R (Form 990) 2021

Part III Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year.

| <b>(a)</b><br>Name, address, and EIN<br>of related organization  | <b>(b)</b><br>Primary activity | (c)<br>Legal<br>domicile<br>(state or | <b>(d)</b><br>Direct controlling<br>entity | Predomin                               | (e)<br>nant income<br>, unrelated,     | Share      | (f)<br>e of total<br>come | Sha<br>end- | ( <b>g)</b><br>are of<br>of-year | Disprop | <b>h)</b><br>ortionate<br>tions? | (i)<br>Code V-UE<br>amount in b<br>20 of Sched | BI <sup>Q</sup><br>pox <sup>r</sup> | (j)<br>General o<br>managing<br>partner? | (k<br>Percei<br>owne    | ntad      |
|--|--------------------------------|---------------------------------------|--|--|--|------------|---------------------------|-------------|----------------------------------|---------|----------------------------------|--|-------------------------------------|--|-------------------------|-----------|
|  |                                | `foreign<br>country)                  |  | sections                               | unrelated,<br>om tax under<br>512-514) |            |                           | as          | sets                             |         | No                               | 20 of Sched<br>K-1 (Form 10                    | lule<br>065)                        |  |                         |           |
|  | _                              |                                       |  |  |  |            |                           |             |                                  |         |                                  |  |                                     |  |                         |           |
|  | _                              |                                       |  |  |  |            |                           |             |                                  |         |                                  |  |                                     |  |                         |           |
|  |                                |                                       |  |  |  |            |                           |             |                                  |         |                                  |  |                                     |  |                         |           |
|  | _                              |                                       |  |  |  |            |                           |             |                                  |         |                                  |  |                                     |  |                         |           |
|  |                                |                                       |  |  |  |            |                           |             |                                  |         |                                  |  |                                     |  |                         |           |
|  |                                |                                       |  |  |  |            |                           |             |                                  |         |                                  |  |                                     |  |                         |           |
|  | _                              |                                       |  |  |  |            |                           |             |                                  |         |                                  |  |                                     |  |                         |           |
|  |                                |                                       |  |  |  |            |                           |             |                                  |         |                                  |  |                                     |  |                         |           |
|  |                                |                                       |  |  |  |            |                           |             |                                  |         |                                  |  |                                     |  |                         |           |
|  | -                              |                                       |  |  |  |            |                           |             |                                  |         |                                  |  |                                     |  |                         |           |
|  |                                |                                       |  |  |  |            |                           |             |                                  |         |                                  |  |                                     |  |                         |           |
| + IV Identification of Related C                                 | <br>Dragnizations Tayable      | as a Corp                             | pration or Trust (                         | omplete if t                           | he organizat                           | ion ans    | wered "Ves                | a" on Eo    | rm 990 P                         | art IV  | line 3/                          | l<br>1. because it k                           | ad or                               |  |                         | ate       |
| t IV Identification of Related C<br>organizations treated as a c | corporation or trust duri      | ng the tax                            | year.                                      | ompiete ii t                           | ne organizat                           | .011 21131 |                           | 5 0110      | ini 330, i                       | art iv, |                                  |  |                                     |  |                         | ale       |
| (a)  |                                | <b>D</b> .                            | (b)  | (c)                                    | (d)                                    |            | (e)                       |             | (f                               |         |                                  | (g)  |                                     | (h)                                      | (i<br>Sect              | )<br>tion |
| Name, address, and<br>of related organizat                       | tion                           | Prim                                  | ary activity                               | Legal domicile<br>(state or<br>foreign | Direct con<br>entity                   |            | Type of<br>(C corp, S     | S corp,     | Share o<br>inco                  |         |                                  | Share of<br>end-of-year                        | own                                 | entage<br>Iership                        | 512(b<br>contro<br>enti | olle      |
|  |                                |                                       |  | country)                               |  |            | or tru                    | IST)        |                                  |         |                                  | assets   |                                     |  | Yes                     |           |
|  |                                |                                       |  |  |  |            |                           |             |                                  |         |                                  |  |                                     |  |                         |           |
|  |                                |                                       |  |  |  |            |                           |             |                                  |         |                                  |  |                                     |  |                         |           |
|  |                                |                                       |  |  |  |            |                           |             |                                  |         |                                  |  |                                     |  |                         |           |
|  |                                |                                       |  |  |  |            |                           |             |                                  |         |                                  |  |                                     |  |                         | ł         |
|  |                                |                                       |  |  |  |            |                           |             |                                  |         |                                  |  |                                     |  |                         |           |
|  |                                |                                       |  |  |  |            |                           |             |                                  |         |                                  |  |                                     |  |                         | ł         |
|  |                                |                                       |  |  |  |            |                           |             |                                  |         |                                  |  | -                                   |  | $\left  \right $        | <u> </u>  |
|  |                                |                                       |  |  |  |            |                           |             |                                  |         |                                  |  |                                     |  |                         | l.        |

#### Schedule R (Form 990) 2021 Junior Achievement of Western New York

Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

| <u> </u> |   |             |                 |                                  |            | ×   | <b></b> |
|----------|---|-------------|-----------------|----------------------------------|------------|-----|---------|
| NO       | te: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.           |             |                 |                                  |            | Yes | No      |
| 1        | During the tax year, did the organization engage in any of the following transaction            |             | U               |                                  |            |     | x       |
|          | Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity |             |                 |                                  | <b>1</b> a |     |         |
| b        | Gift, grant, or capital contribution to related organization(s)                                 |             |                 |                                  | 1b         |     | X       |
| С        | Gift, grant, or capital contribution from related organization(s)                               |             |                 |                                  | 1c         |     | X       |
| d        | Loans or loan guarantees to or for related organization(s)                                      |             |                 |                                  | 1d         |     | Х       |
|          | Loans or loan guarantees by related organization(s)   |             |                 |                                  | 1e         |     | Х       |
|          |   |             |                 |                                  |            |     |         |
| f        | Dividends from related organization(s)  |             |                 |                                  | 1f         |     | X       |
| g        | Sale of assets to related organization(s)   |             |                 |                                  | 1g         |     | Х       |
|          | Purchase of assets from related organization(s)   |             |                 |                                  | 1h         |     | X       |
| i        | Exchange of assets with related organization(s)   |             |                 |                                  | 1i         |     | X       |
| i        | Lease of facilities, equipment, or other assets to related organization(s)                      |             |                 |                                  | 1j         |     | X       |
|          |   |             |                 |                                  |            |     |         |
| k        | Lease of facilities, equipment, or other assets from related organization(s)                    |             |                 |                                  | 1k         |     | х       |
| 1        | Performance of services or membership or fundraising solicitations for related orga             |             |                 |                                  | 11         |     | X       |
| m        | Performance of services or membership or fundraising solicitations by related orga              |             |                 |                                  | 1m         |     | Х       |
|          | Sharing of facilities, equipment, mailing lists, or other assets with related organizati        |             |                 |                                  | 1n         |     | Х       |
|          | Sharing of paid employees with related organization(s)  |             |                 |                                  | 10         |     | X       |
|          | 5 1 1 5 (7  |             |                 |                                  |            |     |         |
| р        | Reimbursement paid to related organization(s) for expenses                                      |             |                 |                                  | 1p         |     | х       |
|          | Reimbursement paid by related organization(s) for expenses                                      |             |                 |                                  | 1a         |     | X       |
| ٩        |   |             |                 |                                  | .9         |     |         |
| r        | Other transfer of cash or property to related organization(s)                                   |             |                 |                                  | 1r         | х   |         |
|          | Other transfer of cash or property from related organization(s)                                 |             |                 |                                  | 1s         |     | X       |
| 2        | If the answer to any of the above is "Yes," see the instructions for information on w           |             |                 |                                  |            |     |         |
|          | (a)   | (b)         | (c)             | (d)                              |            |     |         |
|          | Name of related organization  | Transaction | Amount involved | Method of determining amount inv | olved      |     |         |

| (a)<br>Name of related organization | Transaction<br>type (a-s) | (c)<br>Amount involved | (u)<br>Method of determining amount involved |
|-------------------------------------|---------------------------|------------------------|--|
| (1) Junior Achievement USA          | R                         | 70,305.                | JAUSA program & support fees                 |
| <u>(2)</u>                          |                           |                        |  |
| <u>(</u> 3)                         |                           |                        |  |
| <u>(</u> 4)                         |                           |                        |  |
| <u>(</u> 5)                         |                           |                        |  |
| (6)                                 |                           |                        |  |

#### Schedule R (Form 990) 2021 Junior Achievement of Western New York

#### Part VI Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

| (a)<br>Name, address, and EIN | <b>(b)</b><br>Primary activity | (c)<br>Legal domicile      | (d)<br>Predominant income<br>(related, unrelated,  | (e<br>Are a<br>partners<br>501(c<br>orgs | all<br>s sec. | <b>(f)</b><br>Share of | <b>(g)</b><br>Share of | (H<br>Dispr<br>tior | n)<br>opor-<br>nate | <b>(i)</b><br>Code V-UBI<br>amount in box 20                     | (j)<br>Gener<br>mana | )<br>al or [ | (k)<br>Percentage |
|-------------------------------|--------------------------------|----------------------------|--|--|---------------|------------------------|------------------------|---------------------|---------------------|--|----------------------|--------------|-------------------|
| of entity                     |                                | (state or foreign country) | Predominant income<br>(related, unrelated,<br>excluded from tax under<br>sections 512-514) | orgs<br>Yes                              | No.           | total<br>income        | end-of-year<br>assets  | alloca<br>Yes       | tions?<br>No        | Code V-UBI<br>amount in box 20<br>of Schedule K-1<br>(Form 1065) | partn<br><b>Yes</b>  | er?<br>NO    | ownersnip         |
|                               |                                |                            |  |  |               |                        |                        |                     |                     |  |                      |              |                   |
|                               |                                |                            |  |  |               |                        |                        |                     |                     |  |                      |              |                   |
|                               |                                |                            |  |  |               |                        |                        |                     |                     |  | $\vdash$             | -            |                   |
|                               |                                |                            |  |  |               |                        |                        |                     |                     |  |                      |              |                   |
|                               |                                |                            |  |  |               |                        |                        |                     |                     |  | $\square$            | $\dashv$     |                   |
|                               |                                |                            |  |  |               |                        |                        |                     |                     |  |                      |              |                   |
|                               |                                |                            |  |  |               |                        |                        |                     |                     |  |                      |              |                   |
|                               |                                |                            |  |  |               |                        |                        |                     |                     |  |                      |              |                   |
|                               |                                |                            |  |  |               |                        |                        |                     |                     |  |                      |              |                   |
|                               |                                |                            |  |  |               |                        |                        |                     |                     |  |                      |              |                   |
|                               |                                |                            |  |  |               |                        |                        |                     |                     |  |                      |              |                   |
|                               |                                |                            |  |  |               |                        |                        |                     |                     |  | $\square$            | $\dashv$     |                   |
|                               |                                |                            |  |  |               |                        |                        |                     |                     |  |                      |              |                   |
|                               |                                |                            |  |  |               |                        |                        |                     |                     |  |                      |              |                   |
|                               |                                |                            |  |  |               |                        |                        |                     |                     |  |                      |              |                   |
|                               |                                |                            |  |  |               |                        |                        |                     |                     |  |                      |              |                   |
|                               |                                |                            |  |  |               |                        |                        |                     |                     |  | $\vdash$             | +            |                   |
|                               |                                |                            |  |  |               |                        |                        |                     |                     |  |                      |              |                   |
|                               |                                |                            |  |  |               |                        |                        |                     |                     |  |                      |              |                   |

Schedule R (Form 990) 2021

| Schedule R ( | Form 990  | 2021  |
|--------------|-----------|-------|
| Concure in   | 10111 330 | 12021 |

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|----------|--|------|
| Part VII | Supplemental Information   |      |
|          | Provide additional information for responses to questions on Schedule R. See instructions. |      |
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- CURRENT YEAR FEDERAL - Junior Achievemen

Junior Achievement of Western New York

| Asset<br>No. | Description   | Date<br>Acquired | Method | Life  | Line<br>No. | Unadjusted<br>Cost Or Basis | Bus %<br>Excl | *<br>Reduction In<br>Basis | Basis For<br>Depreciation | Accumulated<br>Depreciation | Current<br>Sec 179 | Current Year<br>Deduction |
|--------------|---|------------------|--------|-------|-------------|-----------------------------|---------------|----------------------------|---------------------------|-----------------------------|--------------------|---------------------------|
|              | Buildings   |                  |        |       |             |                             |               |                            |                           |                             |                    |                           |
| 70           | Painting  | 080119           | SL     | 5.00  | 16          | 872.                        |               |                            | 872.                      | 334.                        |                    | 174.                      |
| 71           | TV Mounting   | 090119           | SL     | 5.00  | 16          | 2,300.                      |               |                            | 2,300.                    | 843.                        |                    | 460.                      |
|              |   | 102219           | SL     | 5.00  | 16          | 1,115.                      |               |                            | 1,115.                    | 372.                        |                    | 223.                      |
|              | * 990 Page 10 Total<br>Buildings<br>Furniture &<br>Fixtures |                  |        |       |             | 4,287.                      |               | 0.                         | 4,287.                    | 1,549.                      |                    | 857.                      |
| 39           | Pictures & Frames   | 090183           | SL     | 12.00 | 16          | 673.                        |               |                            | 673.                      | 673.                        |                    | 0.                        |
| 40           | 4 large desks   | 090188           | SL     | 5.00  | 16          | 520.                        |               |                            | 520.                      | 520.                        |                    | 0.                        |
| 41           | 2 secretary desks   | 090188           | SL     | 5.00  | 16          | 574.                        |               |                            | 574.                      | 574.                        |                    | 0.                        |
| 43           | 5 small tables  | 090188           | SL     | 5.00  | 16          | 892.                        |               |                            | 892.                      | 892.                        |                    | 0.                        |
| 44           | board table   | 090188           | SL     | 5.00  | 16          | 390.                        |               |                            | 390.                      | 390.                        |                    | 0.                        |
| 47           | 3 large tables  | 090188           | SL     | 5.00  | 16          | 107.                        |               |                            | 107.                      | 107.                        |                    | 0.                        |
| 48           | 6 filing cabinets   | 090188           | SL     | 5.00  | 16          | 1,132.                      |               |                            | 1,132.                    | 1,132.                      |                    | 0.                        |
| 49           | 48x48 visual  | 092388           | SL     | 5.00  | 16          | 396.                        |               |                            | 396.                      | 396.                        |                    | 0.                        |
| 56           | 2 cabinets  | 052102           | SL     | 5.00  | 16          | 386.                        |               |                            | 386.                      | 386.                        |                    | Ο.                        |
| 57           | fire fite   | 051612           | SL     | 5.00  | 16          | 699.                        |               |                            | 699.                      | 699.                        |                    | 0.                        |
|              |   | 033012           | SL     | 5.00  | 16          | 499.                        |               |                            | 499.                      | 499.                        |                    | 0.                        |
|              | sign- 8x46 5"<br>Aluminum Panel                             | 012015           | SL     | 5.00  | 16          | 450.                        |               |                            | 450.                      | 450.                        |                    | 0.                        |

128102 04-01-21

(D) - Asset disposed

- CURRENT YEAR FEDERAL - Junior Achievem

Junior Achievement of Western New York

| Asset<br>No. | Description                               | Date<br>Acquired | Method | Life | Line<br>No. | Unadjusted<br>Cost Or Basis | Bus %<br>Excl | *<br>Reduction In<br>Basis | Basis For<br>Depreciation | Accumulated<br>Depreciation | Current<br>Sec 179 | Current Year<br>Deduction |
|--------------|---|------------------|--------|------|-------------|-----------------------------|---------------|----------------------------|---------------------------|-----------------------------|--------------------|---------------------------|
|              |   | 020818           | SL     | 5.00 | 16          | 1,561.                      |               |                            | 1,561.                    | 1,066.                      |                    | 312.                      |
|              | 18 Side Chairs -<br>boardroom/offices     | 040418           | SL     | 5.00 | 16          | 4,032.                      |               |                            | 4,032.                    | 2,620.                      |                    | 806.                      |
|              |   | 073119           | SL     | 5.00 | 16          | 3,640.                      |               |                            | 3,640.                    | 1,395.                      |                    | 728.                      |
|              | microwave,<br>dishwasher                  | 121314           | SL     | 7.00 | 16          | 696.                        |               |                            | 696.                      | 509.                        |                    | 41.                       |
|              | * 990 Page 10 Total<br>Furniture & Fixtur |                  |        |      |             | 16,647.                     |               | 0.                         | 16,647.                   | 12,308.                     |                    | 1,887.                    |
|              | Machinery &<br>Equipment                  |                  |        |      |             |                             |               |                            |                           |                             |                    |                           |
| 1            | Banner - JA                               | 083194           | SL     | 7.00 | 16          | 100.                        |               |                            | 100.                      | 100.                        |                    | 0.                        |
| 2            | Visual Market                             | 101095           | SL     | 7.00 | 16          | 475.                        |               |                            | 475.                      | 475.                        |                    | 0.                        |
| 3            | Softpath Infocus                          | 110102           | SL     | 5.00 | 16          | 2,772.                      |               |                            | 2,772.                    | 2,772.                      |                    | 0.                        |
| 4            | calculator                                | 051199           | SL     | 5.00 | 16          | 120.                        |               |                            | 120.                      | 120.                        |                    | 0.                        |
| 5            | self storage unit                         | 091103           | SL     | 5.00 | 16          | 631.                        |               |                            | 631.                      | 631.                        |                    | 0.                        |
| 6            | Platform Truck                            | 100103           | SL     | 5.00 | 16          | 169.                        |               |                            | 169.                      | 169.                        |                    | 0.                        |
| 8            | Round Table                               | 051714           | SL     | 5.00 | 16          | 40.                         |               |                            | 40.                       | 40.                         |                    | 0.                        |
| 9            | dolly hand truck                          | 021006           | SL     | 7.00 | 16          | 70.                         |               |                            | 70.                       | 70.                         |                    | 0.                        |
| 12           | Digital Camera                            | 063010           | SL     | 5.00 | 16          | 1,041.                      |               |                            | 1,041.                    | 1,041.                      |                    | Ο.                        |
| 13           | fellows shredder                          | 091510           | SL     | 5.00 | 16          | 317.                        |               |                            | 317.                      | 317.                        |                    | 0.                        |
| 14           | hp laser jet m60                          | 091912           | SL     | 5.00 | 16          | 1,412.                      |               |                            | 1,412.                    | 1,412.                      |                    | 0.                        |
| 16           | 500 gb external                           | 082712           | SL     | 5.00 | 16          | 62.                         |               |                            | 62.                       | 62.                         |                    | 0.                        |

128102 04-01-21

(D) - Asset disposed

- CURRENT YEAR FEDERAL - Jur

Junior Achievement of Western New York

| Asset<br>No. | Description                            | Date<br>Acquired | Method | Life | Line<br>No. | Unadjusted<br>Cost Or Basis | Bus %<br>Excl | *<br>Reduction In<br>Basis | Basis For<br>Depreciation | Accumulated<br>Depreciation | Current<br>Sec 179 | Current Year<br>Deduction |
|--------------|--|------------------|--------|------|-------------|-----------------------------|---------------|----------------------------|---------------------------|-----------------------------|--------------------|---------------------------|
|              |  | 041014           | SL     | 5.00 | 16          | 900.                        |               |                            | 900.                      | 900.                        |                    | 0.                        |
| 18           |  | 092314           | SL     | 5.00 | 16          | 127.                        |               |                            | 127.                      | 127.                        |                    | 0.                        |
|              | dell portable<br>protector             | 092314           | SL     | 5.00 | 16          | 837.                        |               |                            | 837.                      | 837.                        |                    | 0.                        |
|              | dell optiplex<br>EAATCHGUARD XTM 26    | 092314           | SL     | 5.00 | 16          | 1,251.                      |               |                            | 1,251.                    | 1,251.                      |                    | 0.                        |
|              |  | 092314           | SL     | 5.00 | 16          | 1,412.                      |               |                            | 1,412.                    | 1,412.                      |                    | 0.                        |
| 22           | TP LINK WI-FI                          | 092314           | SL     | 5.00 | 16          | 30.                         |               |                            | 30.                       | 30.                         |                    | 0.                        |
|              | ups triplite smart<br>belkin mira cast | 092314           | SL     | 5.00 | 16          | 158.                        |               |                            | 158.                      | 158.                        |                    | 0.                        |
| 26           |  | 092314           | SL     | 5.00 | 16          | 60.                         |               |                            | 60.                       | 60.                         |                    | 0.                        |
|              |  | 092314           | SL     | 5.00 | 16          | 3,218.                      |               |                            | 3,218.                    | 3,218.                      |                    | 0.                        |
| 28           | tv & mount                             | 121314           | SL     | 5.00 | 16          | 825.                        |               |                            | 825.                      | 825.                        |                    | 0.                        |
|              | typewriter<br>copier/fax - konica      | 121814           | SL     | 5.00 | 16          | 116.                        |               |                            | 116.                      | 116.                        |                    | 0.                        |
| 30           |  | 033115           | SL     | 5.00 | 16          | 5,425.                      |               |                            | 5,425.                    | 5,425.                      |                    | 0.                        |
| 31           |  | 051415           | SL     | 5.00 | 16          | 195.                        |               |                            | 195.                      | 195.                        |                    | 0.                        |
| 32           |  | 071516           | SL     | 7.00 | 16          | 2,771.                      |               |                            | 2,771.                    | 1,980.                      |                    | 396.                      |
|              |  | 111116           | SL     | 5.00 | 16          | 10,716.                     |               |                            | 10,716.                   | 10,001.                     |                    | 715.                      |
| 34           | 7 dell xps sleeves                     | 111116           | SL     | 5.00 | 16          | 259.                        |               |                            | 259.                      | 243.                        |                    | 16.                       |
| 35           | 1 dell adapter<br>1 dell portable      | 111116           | SL     | 5.00 | 16          | 55.                         |               |                            | 55.                       | 51.                         |                    | 4.                        |
| 36           |  | 111116           | SL     | 5.00 | 16          | 60.                         |               |                            | 60.                       | 56.                         |                    | 4.                        |

128102 04-01-21

(D) - Asset disposed

- CURRENT YEAR FEDERAL - Junior Achievement of Western New York

| Asset<br>No. | Description                                       | Da <sup>.</sup><br>Acqu | te<br>ired | Method | Life | Line<br>No. | Unadjusted<br>Cost Or Basis | Bus %<br>Excl | *<br>Reduction In<br>Basis | Basis For<br>Depreciation | Accumulated<br>Depreciation | Current<br>Sec 179 | Current Year<br>Deduction |
|--------------|---|-------------------------|------------|--------|------|-------------|-----------------------------|---------------|----------------------------|---------------------------|-----------------------------|--------------------|---------------------------|
|              |   | 1111                    | 116        | SL     | 5.00 | 16          | 175.                        |               |                            | 175.                      | 175.                        |                    | 0.                        |
| 38           |   | 012                     | 417        | SL     | 7.00 | 16          | 230.                        |               |                            | 230.                      | 146.                        |                    | 33.                       |
| 67           |   | 091:                    | 118        | SL     | 5.00 | 16          | 12,968.                     |               |                            | 12,968.                   | 7,349.                      |                    | 2,594.                    |
|              | Cannon Rebel 7i<br>Camera                         | 091:                    | 118        | SL     | 5.00 | 16          | 900.                        |               |                            | 900.                      | 510.                        |                    | 180.                      |
|              |   | 010:                    | 122        | SL     | 3.00 | 16          | 13,866.                     |               |                            | 13,866.                   |                             |                    | 2,311.                    |
| 77           |   | 012:                    | 222        | SL     | 3.00 | 16          | 10,057.                     |               |                            | 10,057.                   |                             |                    | 1,397.                    |
|              | * 990 Page 10 Total<br>Machinery & Equipm         |                         |            |        |      |             | 73,820.                     |               | 0.                         | 73,820.                   | 42,274.                     |                    | 7,650.                    |
|              | Other<br>Watchguard software                      |                         |            |        |      |             |                             |               |                            |                           |                             |                    |                           |
|              |   | 040:                    | 321        | SL     | 3.00 | 16          | 1,240.                      |               |                            | 1,240.                    | 103.                        |                    | 413.                      |
|              | Webcam<br>* 990 Page 10 Total                     | 120:                    | 320        | SL     | 5.00 | 16          | 300.                        |               |                            | 300.                      | 35.                         |                    | 60.                       |
|              | • 990 Page 10 18tal<br>Other<br>* Grand Total 990 |                         |            |        |      |             | 1,540.                      |               | 0.                         | 1,540.                    | 138.                        |                    | 473.                      |
|              | Page 10 Depr                                      |                         |            |        |      |             | 96,294.                     |               | 0.                         | 96,294.                   | 56,269.                     |                    | 10,867.                   |
|              | Current Year                                      |                         |            |        |      |             |                             |               |                            |                           |                             |                    |                           |
|              | Activity  |                         |            |        |      |             |                             |               |                            |                           |                             |                    |                           |
|              | Beginning balance                                 |                         |            |        |      |             | 72,371.                     |               | 0.                         | 72,371.                   | 56,269.                     |                    |                           |
|              | Acquisitions                                      |                         |            |        |      |             | 23,923.                     |               | 0.                         | 23,923.                   | 0.                          |                    |                           |
|              | Dispositions                                      |                         |            |        |      |             | 0.                          |               | 0.                         | 0.                        | 0.                          |                    |                           |
|              | Ending balance                                    |                         |            |        |      |             | 96,294.                     |               | 0.                         | 96,294.                   | 56,269.                     |                    |                           |

128102 04-01-21

(D) - Asset disposed

#### – NEXT YEAR FEDERAL –

#### Junior Achievement of Western New York

| Asset<br>No. | Description                        | Date<br>Acquired | Method | Life  | Unadjusted<br>Cost Or Basis | *<br>Reduction In<br>Basis | Basis For<br>Depreciation | Accumulated<br>Depreciation | Amount Of<br>Depreciation |
|--------------|------------------------------------|------------------|--------|-------|-----------------------------|----------------------------|---------------------------|-----------------------------|---------------------------|
|              | Buildings                          |                  |        |       | 0.7.0                       |                            | 0.5.0                     | 5.0.0                       | 4.5.4                     |
|              | Painting                           | 080119           | SL     | 5.00  | 872.                        |                            | 872.                      | 508.                        | 174.                      |
|              | TV Mounting                        | 090119           |        | 5.00  | 2,300.                      |                            | 2,300.                    |                             | 460.                      |
| 72           | TV installation                    | 102219           | SL     | 5.00  | 1,115.                      |                            | 1,115.                    | 595.                        | 223.                      |
|              | * 990 Page 10 Total Buildings      |                  |        |       | 4,287.                      |                            | 4,287.                    | 2,406.                      | 857.                      |
|              | Furniture & Fixtures               | 000100           | ~-     | 10.00 | (                           |                            | 670                       | 680                         |                           |
|              | Pictures & Frames                  | 090183           | SL     | 12.00 |                             |                            | 673.                      | 673.                        | 0.                        |
|              | 4 large desks                      | 090188           | SL     | 5.00  | 520.                        |                            | 520.                      |                             | 0.                        |
|              | 2 secretary desks                  | 090188           |        | 5.00  | 574.                        |                            | 574.                      |                             | 0.                        |
|              | 5 small tables                     | 090188           |        | 5.00  | 892.                        |                            | 892.                      |                             | 0.                        |
|              | board table                        | 090188           |        | 5.00  | 390.                        |                            | 390.                      | 390.                        | 0.                        |
|              | 3 large tables                     | 090188           |        | 5.00  | 107.                        |                            | 107.                      |                             | 0.                        |
|              | 6 filing cabinets                  | 090188           |        | 5.00  | 1,132.                      |                            | 1,132.                    | 1,132.                      | 0.                        |
|              | 48x48 visual                       | 092388           |        | 5.00  | 396.                        |                            | 396.                      |                             | 0.                        |
|              | 2 cabinets                         | 052102           |        | 5.00  | 386.                        |                            | 386.                      | 386.                        | 0.                        |
|              | fire fite                          | 051612           |        | 5.00  | 699.                        |                            | 699.                      |                             | 0.                        |
|              | credenza                           | 033012           |        | 5.00  | 499.                        |                            | 499.                      | 499.                        | 0.                        |
|              | sign- 8x46 5" Aluminum Panel       | 012015           |        | 5.00  | 450.                        |                            | 450.                      |                             | 0.                        |
|              | 7 Task Chairs - Staff              | 020818           |        | 5.00  | 1,561.                      |                            | 1,561.                    |                             | 183.                      |
| 66           | 18 Side Chairs - boardroom/offices | 040418           |        | 5.00  | 4,032.                      |                            | 4,032.                    | 3,426.                      | 606.                      |
|              | Office desks                       | 073119           |        | 5.00  | 3,640.                      |                            | 3,640.                    |                             | 728.                      |
| 73           | microwave, dishwasher              | 121314           | SL     | 7.00  | 696.                        |                            | 696.                      | 550.                        | 0.                        |
|              | * 990 Page 10 Total Furniture &    |                  |        |       |                             |                            |                           |                             |                           |
|              | Fixtures                           |                  |        |       | 16,647.                     |                            | 16,647.                   | 14,195.                     | 1,517.                    |
|              | Machinery & Equipment              |                  |        |       |                             |                            |                           |                             |                           |
| 1            | Banner - JA                        | 083194           | SL     | 7.00  | 100.                        |                            | 100.                      | 100.                        | 0.                        |
| 2            | Visual Market                      | 101095           | SL     | 7.00  | 475.                        |                            | 475.                      | 475.                        | 0.                        |
| 3            | Softpath Infocus                   | 110102           |        | 5.00  | 2,772.                      |                            | 2,772.                    | 2,772.                      | 0.                        |
| 4            | calculator                         | 051199           | SL     | 5.00  | 120.                        |                            | 120.                      | 120.                        | 0.                        |
| 5            | self storage unit                  | 091103           | SL     | 5.00  | 631.                        |                            | 631.                      | 631.                        | 0.                        |
| 6            | Platform Truck                     | 100103           |        | 5.00  | 169.                        |                            | 169.                      | 169.                        | 0.                        |
| 8            | Round Table                        | 051714           | SL     | 5.00  | 40.                         |                            | 40.                       | 40.                         | 0.                        |
| 9            | dolly hand truck                   | 021006           | SL     | 7.00  | 70.                         |                            | 70.                       | 70.                         | 0.                        |
| 12           | Digital Camera                     | 063010           | SL     | 5.00  | 1,041.                      |                            | 1,041.                    | 1,041.                      | 0.                        |

(D) - Asset disposed

\* ITC, Section 179, Salvage, HR 3090, Commercial Revitalization Deduction, GO Zone

#### – NEXT YEAR FEDERAL –

#### Junior Achievement of Western New York

| Asset<br>No. | Description                      | Date<br>Acquired | Method | Life | Unadjusted<br>Cost Or Basis | *<br>Reduction In<br>Basis | Basis For<br>Depreciation | Accumulated<br>Depreciation | Amount Of<br>Depreciation |
|--------------|----------------------------------|------------------|--------|------|-----------------------------|----------------------------|---------------------------|-----------------------------|---------------------------|
|              | fellows shredder                 | 091510           |        | 5.00 | 317.                        |                            | 317.                      | 317.                        | 0.                        |
|              | hp laser jet m60                 | 091912           |        | 5.00 | 1,412.                      |                            | 1,412.                    | 1,412.                      | Ο.                        |
|              | 500 gb external                  | 082712           |        | 5.00 | 62.                         |                            | 62.                       | 62.                         | 0.                        |
|              | microsoft surface                | 041014           |        | 5.00 | 900.                        |                            | 900.                      | 900.                        | Ο.                        |
|              | jabra solemate speaker           | 092314           |        | 5.00 | 127.                        |                            | 127.                      | 127.                        | 0.                        |
|              | dell portable protector          | 092314           |        | 5.00 | 837.                        |                            | 837.                      | 837.                        | Ο.                        |
|              | dell optiplex                    | 092314           |        | 5.00 | 1,251.                      |                            | 1,251.                    | 1,251.                      | 0.                        |
|              | EAATCHGUARD XTM 26 WIRELESS FIRE | 092314           |        | 5.00 | 1,412.                      |                            | 1,412.                    | 1,412.                      | Ο.                        |
|              | TP LINK WI-FI                    | 092314           |        | 5.00 | 30.                         |                            | 30.                       | 30.                         | 0.                        |
|              | ups triplite smart               | 092314           |        | 5.00 | 158.                        |                            | 158.                      | 158.                        | Ο.                        |
|              | belkin mira cast adapter         | 092314           |        | 5.00 | 60.                         |                            | 60.                       | 60.                         | 0.                        |
|              | microsoft surface pro3           | 092314           |        | 5.00 | 3,218.                      |                            | 3,218.                    | 3,218.                      | Ο.                        |
|              | tv & mount                       | 121314           |        | 5.00 | 825.                        |                            | 825.                      | 825.                        | 0.                        |
|              | typewriter                       | 121814           |        | 5.00 | 116.                        |                            | 116.                      | 116.                        | Ο.                        |
|              | copier/fax – konica minolta      | 033115           |        | 5.00 | 5,425.                      |                            | 5,425.                    | 5,425.                      | 0.                        |
|              | ja retractable banner            | 051415           |        | 5.00 | 195.                        |                            | 195.                      | 195.                        | Ο.                        |
|              | comtel voip phone system         | 071516           |        | 7.00 | 2,771.                      |                            | 2,771.                    |                             | 395.                      |
|              | 7 dell xps notebooks             | 111116           |        | 5.00 | 10,716.                     |                            | 10,716.                   |                             | Ο.                        |
|              | 7 dell xps sleeves               | 111116           |        | 5.00 | 259.                        |                            | 259.                      | 259.                        | 0.                        |
|              | 1 dell adapter                   | 111116           |        | 5.00 | 55.                         |                            | 55.                       | 55.                         | Ο.                        |
|              | 1 dell portable hard drive       | 111116           |        | 5.00 | 60.                         |                            | 60.                       | 60.                         | 0.                        |
|              | 7 keyboard/mouse combo           | 111116           |        | 5.00 | 175.                        |                            | 175.                      | 175.                        | Ο.                        |
|              | 3 luggage cargo carts            | 012417           |        | 7.00 | 230.                        |                            | 230.                      | 179.                        | 33.                       |
|              | 6 Dell optiplex computers        | 091118           |        | 5.00 | 12,968.                     |                            | 12,968.                   | 9,943.                      | 2,594.                    |
|              | Cannon Rebel 7i Camera           | 091118           | SL     | 5.00 | 900.                        |                            | 900.                      | 690.                        | 180.                      |
|              | Dell Equipment                   | 010122           |        | 3.00 | 13,866.                     |                            | 13,866.                   |                             | 4,622.                    |
| 77           | American Express - Dell          | 012222           | SL     | 3.00 | 10,057.                     |                            | 10,057.                   | 1,397.                      | 3,352.                    |
|              | * 990 Page 10 Total Machinery &  |                  |        |      |                             |                            |                           |                             |                           |
|              | Equipment                        |                  |        |      | 73,820.                     |                            | 73,820.                   | 49,924.                     | 11,176.                   |
|              | Other                            |                  |        |      |                             |                            |                           |                             |                           |
|              | Watchguard software support      | 040321           | SL     | 3.00 | 1,240.                      |                            | 1,240.                    | 516.                        | 413.                      |
|              | Webcam                           | 120320           | SL     | 5.00 | 300.                        |                            | 300.                      | 95.                         | 60.                       |
|              | * 990 Page 10 Total Other        |                  |        |      | 1,540.                      |                            | 1,540.                    | 611.                        | 473.                      |
|              | * Grand Total 990 Page 10 Depr   |                  |        |      | 96,294.                     |                            | 96,294.                   | 67,136.                     | 14,023.                   |

128103 04-01-21

(D) - Asset disposed

\* ITC, Section 179, Salvage, HR 3090, Commercial Revitalization Deduction, GO Zone

## CHAR500

NYS Annual Filing for Charitable Organizations www.CharitiesNYS.com

Open to Public Inspection

| 1.General Information   |   |   |  |   |  |  |  |  |  |  |  |
|---|---|---|--|---|--|--|--|--|--|--|--|
| For Fiscal Year Beginning   | g (mm/dd/yyy  | y) 07/01/2  | 2021 and Ending (r   | mm/dd/yyyy) 06/30/2   | 022  |  |  |  |  |  |  |
| Check if Applicable:  | Name of Org<br>Junior   |   | ment of Weste  | rn New York   | Employer Identification Number (EIN): $16-0821488$   |  |  |  |  |  |  |
| Name Change   | Mailing Addr<br>500 Co  |   | Parkway, Suit  | e 118   | NY Registration Number: $00-48-57$   |  |  |  |  |  |  |
| Final Filing  |   | ty/State/ZIP: Telephone: Amherst, NY 14226 716 853-1381   |  |   |  |  |  |  |  |  |  |
| Reg ID Pending  | Website:<br>www.ja  | wny.org   |  |   | Email:<br>afohrd@jawny.org   |  |  |  |  |  |  |
| Check your organization's registration category:  |   |   | only X DUAL (7A &  |   | onfirm your Registration Category in the narities Registry at <u>www.CharitiesNYS.com</u> .  |  |  |  |  |  |  |
| 2. Certification  |   |   |  |   |  |  |  |  |  |  |  |
| See instructions for certif two signatories.  | ication require   | ements. Improper  | certification is a violation   | of law that may be subject t  | o penalties. The certification requires  |  |  |  |  |  |  |
|   |   |   |  | all attachments, and to the of the State of New York ap   | best of our knowledge and belief,<br>oplicable to this report.   |  |  |  |  |  |  |
| President or Authorized   | Officer:  |   |  | John Crawfo<br>President  | rd   |  |  |  |  |  |  |
|   |   | Signature   |  | and Title Date<br>rowny   |  |  |  |  |  |  |  |
| Chief Financial Officer of  |   | Signature   |  | and Title Date  |  |  |  |  |  |  |  |
| 3. Annual Reporting   | g Exemptio  | on  |  |   |  |  |  |  |  |  |  |
| categories (DUAL filers) th<br>additional attachments an<br>schedules and attachment<br><u>3a. 7A filin</u><br>exceed \$2<br>contribution<br><u>3b. EPTL t</u><br>during the  | hat apply to ye<br>re required. If<br>nts and pay a<br>g exemption:<br>5,000 <u>and the</u><br>ons during the<br>filing exemption<br>fiscal year. | our registration, c<br>you cannot claim<br>pplicable fees.<br>Total contribution<br>e organization did<br>e fiscal year.<br><u>on:</u> Gross receipts | complete only parts 1, 2, and<br>an exemption or are a DU<br>ns from NY State including<br>I not engage a professional | nd 3, and submit the certifie<br>IAL filer that claims only one<br>g residents, foundations, go<br>al fund raiser (PFR) or fund r | gory (7A or EPTL only filers) or both<br>ed Char500. No fee, schedules, or<br>e exemption, you must file applicable<br>vernment agencies, etc. did not<br>aising counsel (FRC) to solicit<br>ets did not exceed \$25,000 at any time |  |  |  |  |  |  |
| 4. Schedules and A  | ttacnment   | IS  |  |   |  |  |  |  |  |  |  |
| See the following page         for a checklist of         schedules and         attachments to         complete your filing.         X       Yes         No       4b. Did the organization receive government grants? If yes, complete Schedule 4b. |   |   |  |   |  |  |  |  |  |  |  |
| 5. Fee  |   |   |  |   |  |  |  |  |  |  |  |
| See the checklist on the<br>next page to calculate yo<br>fee(s). Indicate fee(s) you<br>are submitting here:  | ur \$   | g fee:<br>25.   | EPTL filing fee: \$100.  | Total fee:  | Make a single check or money order<br>payable to:<br><b>"Department of Law"</b>  |  |  |  |  |  |  |
| CHAR500 Annual Filing fo  | Charitable O  | rganizations (Upd   | dated January 2022)  |   |  |  |  |  |  |  |  |

\*The "Exempt" category refers to an organization's NYS registration status. It does not refer to its IRS tax designation.

168451 01-10-22 **1019** 

20240117 793922 01-1868

| Junior Achievement  | of Western New 1   | York  |  |  |  |  |  |  |
|---|--|---|--|--|--|--|--|--|
|   | Simply submit the certified CH,  | AR500 with no fee, schedule, or additional attachments IF:  |  |  |  |  |  |  |
| <b>CHAR500</b>  | - Your organization is registered as 7A only and you marked the 7A filing exemption in Part 3. |   |  |  |  |  |  |  |
| Annual Filing Checklist   | - Your organization is registered  | d as EPTL only and you marked the EPTL filing exemption in Part 3.  |  |  |  |  |  |  |
|   | - Your organization is registered  | d as DUAL and you marked <u>both</u> the 7A and EPTL filing exemption in Part 3.  |  |  |  |  |  |  |
| Checklist of Schedules an   | d Attachments  |   |  |  |  |  |  |  |
| Check the schedules you must sub<br>If you answered "yes" in Part<br>X If you answered "yes" in Part  | 4a, submit Schedule 4a: Professio  | nal Fund Raisers (PFR), Fund Raising Counsel (FRC), Commercial Co-Venturers (CCV)   |  |  |  |  |  |  |
| Check the financial attachments you<br>X IRS Form 990, 990-EZ, or 990<br>X All additional IRS Form 990 So<br>disclosure and will not be ava | -PF, and 990-T if applicable<br>chedules, including Schedule B (S                              | 0:<br>Schedule of Contributors). Schedule B of public charities is exempt from  |  |  |  |  |  |  |
|   | for and filed an IRS 990-N e-postc<br>an IRS Form 990-EZ for state purp                        | ard. Our revenue exceeded \$25,000 and/or our assets exceeded \$25,000 in the poses only.   |  |  |  |  |  |  |
| X Review Report if you received Audit Report if you received to   | total revenue and support greate<br>otal revenue and support greater                           | Certified Public Accountant's Review or Audit Report:<br>er than \$250,000 and up to \$1,000,000<br>than \$1,000,000 and the fiscal year begins on or after July 1, 2021. |  |  |  |  |  |  |
|   | · · · ·  | uired if total revenue and support is greater than \$750,000  |  |  |  |  |  |  |
|   | port is required because total rev<br>ked box 3a, no Review Report or .                        | venue and support is less than \$250,000<br>Audit Report is required  |  |  |  |  |  |  |
| Calculate Your Fee  |  |   |  |  |  |  |  |  |
|   |  | Is my Registration Category 7A, EPTL, DUAL or EXEMPT?   |  |  |  |  |  |  |
| For 7A and DUAL filers, calculate th  | e 7A fee:  | Organizations are assigned a Registration Category upon   |  |  |  |  |  |  |
|   |  | registration with the NY Charities Bureau:  |  |  |  |  |  |  |
| \$0, if you checked the 7A exe  | mption in Part 3a  |   |  |  |  |  |  |  |

**7A** filers are registered to solicit contributions in New York under Article 7-A of the Executive Law ("7A")

**EPTL** filers are registered under the Estates, Powers & Trusts Law ("EPTL") because they hold assets and/or conduct activities for charitable purposes in NY.

DUAL filers are registered under both 7A and EPTL.

**EXEMPT** filers have registered with the NY Charities Bureau and meet conditions in <u>Schedule E - Registration</u> <u>Exemption for Charitable Organizations</u>. These organizations are not required to file annual financial reports but may do so voluntarily.

Confirm your Registration Category and learn more about NY law at <u>www.CharitiesNYS.com.</u>

#### Where do I find my organization's NET WORTH?

NET WORTH for fee purposes is calculated on:

- IRS Form 990 Part I, line 22
- IRS Form 990 EZ Part I, line 21
- IRS Form 990 PF, calculate the difference between Total Assets at Fair Market Value (Part II, line 16(c)) and Total Liabilities (Part II, line 23(b)).

Visit: www.CharitiesNYS.com Call: (212) 416-8401 Email: Charities.Bureau@ag.ny.gov

NYS Office of the Attorney General

Charities Bureau Registration Section

Send Your Filing

28 Liberty Street

Need Assistance?

New York, NY 10005

X \$25, if you did not check the 7A exemption in Part 3a

\$0, if you checked the EPTL exemption in Part 3b

\$1500, if the NET WORTH is \$50,000,000 or more

Send your CHAR500, all schedules and attachments, and total fee to:

 $\perp$  \$50, if the NET WORTH is \$50,000 or more but less than \$250,000

X \$100, if the NET WORTH is \$250,000 or more but less than \$1,000,000

\$250, if the NET WORTH is \$1,000,000 or more but less than \$10,000,000

 $\perp$  \$750, if the NET WORTH is \$10,000,000 or more but less than \$50,000,000

\$25. if the NET WORTH is less than \$50.000

For EPTL and DUAL filers, calculate the EPTL fee:

<sup>168461</sup> <sup>01-10-22</sup> 1019 CHAR500 Annual Filing for Charitable Organizations (Updated January 2022) 2

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## CHAR500

Schedule 4b: Government Grants www.CharitiesNYS.com

Open to Public Inspection

If you checked the box in question 4b in Part 4, complete this schedule and list EACH government grant award by a domestic (federal, state or local) agency; interstate or intergovernmental agency (for example Port Authority of New York and New Jersey); and state or local authorities. **Use additional pages if necessary.** Include this schedule with your certified CHAR500 NYS Annual Filing for Charitable Organizations.

# 1. Organization Information Name of Organization: NY Registration Number: Junior Achievement of Western New York 00-48-57 2. Government Grants Amount of Grant Name of Government Agency Amount of Grant

| <sub>1.</sub> PPP loan forgiveness | 1. 80,025     |
|------------------------------------|---------------|
| 2.                                 | 2.            |
| 3.                                 | 3.            |
| 4.                                 | 4.            |
| 5.                                 | 5.            |
| 6.                                 | 6.            |
| 7.                                 | 7.            |
| 8.                                 | 8.            |
| 9.                                 | 9.            |
| 10.                                | 10.           |
| 11.                                | 11.           |
| 12.                                | 12.           |
| 13.                                | 13.           |
| 14.                                | 14.           |
| 15.                                | 15.           |
| Total Government Grants:           | Total: 80,025 |

168481 01-10-22 1019 CHAR500 Schedule 4b: Government Grants (Updated January 2022)